## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

### ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2023

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to

Commission file number: 001-37872



#### **Priority Technology Holdings, Inc.**

(Exact name of registrant as specified in its charter)

Delaware 47-4257046		47-4257046	
(State or other jurisdiction incorporation or organization		(I.R.S. Employer Identification No.)	
2001 Westside Parkwa	y		
Suite 155			
Alpharetta,	Georgia	30004	
(Address of principal executive offices)		(Zip Code)	
Registrant	's telephone number, including area code: (800)	935-5961	
	Not applicable		
(Former name, fo	rmer address and former fiscal year, if changed	since last report)	
(Former name, ro			

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, par value \$0.001	PRTH	Nasdaq Global Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer	
Non-accelerated filer	$\boxtimes$	Smaller reporting company	X
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\boxtimes$ 

As of May 5, 2023, the number of the registrant's Common Stock outstanding was 76,496,121.

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Term	Definition
2018 Plan	2018 Equity Incentive Plan
2021 Stock Purchase Plan	Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan
2021 Share Repurchase Program	Priority Technology Holdings, Inc. 2021 Share Repurchase Program
AOCI	Accumulated other comprehensive income/loss
AP	Accounts payable
ASC	Accounting Standards Codification
APIC	Additional paid-in capital
ASU	Accounting Standards Update
B2B	Business-to-business
B2C	Business-to-consumer
CEO	Chief Executive Officer
CFO	Chief Financial Officer
Common Stock	The Company's Common Stock, par value \$0.001
Credit Agreement	Credit and Guaranty Agreement with Truist Bank dated as of April 27, 2021
EAETR	Estimated annual effective tax rate
ESPP	Employee Stock Purchase Plan
Exchange Act	Securities Exchange Act of 1934
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FBO	For the benefit of
FI	Financial institution
Finxera	Finxera Holdings, Inc.
GAAP	U.S. Generally Accepted Accounting Principles
IRA	Inflation Reduction Act, enacted by the U.S. Federal Government on August 16, 2022
ISO	Independent sales organization
ISV	Independent software vendor
LIBOR	London Interbank Offered Rate
NCI	Non-controlling interests in consolidated subsidiaries
PIK	Payment-in-kind
РНОТ	Priority Hospitality Technology, LLC
SEC	Securities and Exchange Commission
SMB	Small to medium-sized businesses
Term facility	\$620.0 million senior secured term loan facility issued under the Credit Agreement (including \$320.0 million delayed draw facility)
Wholesale Payments	Wholesale Payments, Inc.

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# Priority Technology Holdings, Inc. Unaudited Consolidated Balance Sheets (in thousands, except share data)

# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

	March 31, 2023	December 31, 2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 15,88	2 \$ 18,454
Restricted cash	11,01	2 10,582
Accounts receivable, net of allowances of \$1,154 and \$1,143, respectively	78,04	2 78,113
Prepaid expenses and other current assets	10,44	3 11,832
Current portion of notes receivable, net of allowance of \$0 and \$0, respectively	1,58	1 1,471
Settlement assets and customer/subscriber account balances	612,14	6 532,018
Total current assets	729,10	6 652,470
Notes receivable, less current portion	3,06	6 3,191
Property, equipment and software, net	36,97	6 34,687
Goodwill	368,74	0 369,337
Intangible assets, net	277,47	8 288,794
Deferred income taxes, net	22,16	3 16,447
Other noncurrent assets	8,45	6 8,437
Total assets	\$ 1,445,98	5 \$ 1,373,363
Liabilities, Redeemable Senior Preferred Stock and Stockholders' Deficit		
Current liabilities:		
Accounts payable and accrued expenses	\$ 57,11	0 \$ 51,864
Accrued residual commissions	41,04	9 35,979
Customer deposits and advance payments	2,86	
Current portion of long-term debt	6,20	0 6,200
Settlement and customer/subscriber account obligations	612,95	3 533,340
Total current liabilities	720,18	0 630,001
Long-term debt, net of current portion, discounts and debt issuance costs	592,27	
Other noncurrent liabilities	11,85	7 11,643
Total noncurrent liabilities	604,13	
Total liabilities	1,324,31	
Commitments and contingencies ( <u>Note 13</u> )	1,02 1,01	1,210,070
Redeemable senior preferred stock, net of discounts and issuance costs:		
Redeemable senior preferred stock, \$0.001 par value; 250,000 shares authorized; 225,000 issued and outstanding at March 31, 2023 and December 31, 2022	235,43	9 235,579
Stockholders' deficit:		
Preferred stock, \$0.001; 100,000,000 shares authorized; none issued or outstanding at March 31, 2023 and December 31, 2022	_	
Common Stock, \$0.001 par value; 1,000,000,000 shares authorized; 78,902,459 and 78,385,685 shares issued at March 31, 2023 and December 31, 2022, respectively; and 76,404,628 and 76,044,629 shares outstanding at March 31, 2023 and December 31, 2022, respectively	7	6 76
Treasury stock at cost, 2,497,831 and 2,341,056 shares at March 31, 2023 and December 31, 2022, respectively	(12,33	5) (11,559)
Additional paid-in capital	32	8 9,650
Accumulated other comprehensive income	2	4 —
Accumulated deficit	(102,71	4) (102,208)
Total stockholders' deficit attributable to stockholders of PRTH	(114,62	
Non-controlling interests in consolidated subsidiaries	85	
Total stockholders' deficit	(113,77	0) (102,786)
Total liabilities, redeemable senior preferred stock and stockholders' deficit	\$ 1,445,98	

See Notes to Unaudited Consolidated Financial Statements

# Priority Technology Holdings, Inc. Unaudited Consolidated Statements of Operations and Comprehensive Loss (in thousands, except per share amounts)

	Three Months Ended March 31,			
	 2023		2022	
Revenues	\$ 185,028	\$	153,239	
Operating expenses				
Cost of revenue (excludes depreciation and amortization)	121,966		101,480	
Salary and employee benefits	19,048		16,077	
Depreciation and amortization	18,048		17,353	
Selling, general and administrative	9,118		7,503	
Total operating expenses	168,180		142,413	
Operating income	 16,848		10,826	
Other (expense) income				
Interest expense	(17,699)		(11,535)	
Other income, net	212		51	
Total other expense, net	 (17,487)		(11,484)	
Loss before income taxes	 (639)		(658)	
Income tax benefit	(133)		(325)	
Net loss	 (506)		(333)	
Less: Dividends and accretion attributable to redeemable senior preferred stockholders	(11,295)		(8,400)	
Net loss attributable to common stockholders	 (11,801)		(8,733)	
Other comprehensive income (loss)				
Foreign currency translation adjustments	24		—	
Comprehensive loss	\$ (11,777)	\$	(8,733)	
Loss per common share:				
Basic and diluted	\$ (0.15)	\$	(0.11)	
Weighted-average common shares outstanding:				
Basic and diluted	78,133		78,597	

See Notes to Unaudited Consolidated Financial Statements

# Priority Technology Holdings, Inc. Unaudited Consolidated Statements of Changes in Stockholders' Deficit and Non-Controlling Interest (in thousands)

	Commo Stock		Sto	isury ock			Accumulated	Deficit Attributable to		
December 31, 2022	Shares 76,044 \$	<b>\$</b> 76	Shares	<b>\$</b> \$ (11,559) \$	APIC 9,650 S	AOCI	Deficit \$ (102,208)	<b>Stockholders</b> \$ (104,041) \$	NCIs	<b>Total</b> \$(102,786)
Equity-classified stock-based compensation				• (11,355) • —	1,936	• —	5 (102,200) —	1,936		1,936
ESPP compensation and vesting of stock- based compensation	517	—	_	—	37	—	—	37	_	37
Shares withheld for taxes	(157)	—	157	(777)	—	—	_	(777)	_	(777)
Dividends on redeemable senior preferred stock	—	_	_	—	(10,477)	—	—	(10,477)	_	(10,477)
Accretion of redeemable senior preferred stock	—	_	_	—	(818)	_	—	(818)	_	(818)
Adjustment to NCI		—	—		—		—		(403)	(403)
Foreign currency translation adjustment	—	_	—	—	—	24	_	24	_	24
Net loss		_			_	_	(506)	(506)	_	(506)
March 31, 2023	76,404 \$	76	2,498 \$	\$ (12,336) \$	328 9	5 24	\$ (102,714)	\$ (114,622) \$	852	\$(113,770)

	Commo Stock	n	Treasu Stoc				Accumulated	Deficit Attributable to		
	Shares	\$	Shares	\$	APIC	AOCI	Deficit	Stockholders	NCIs	Total
December 31, 2021	76,740 \$	77	720 \$	(4,091) \$	39,835 \$	§ — §	6 (100,058)	\$ (64,237) \$	5 — \$	(64,237)
Equity-classified stock-based compensation	—	_	—	—	1,558	—	_	1,558	_	1,558
Vesting of stock-based compensation	129	—	—	—	—	—	—	—	_	—
Share repurchases and shares withheld for taxes	(27)	1	27	(157)	(1)	_	_	(157)	_	(157)
Dividends on redeemable senior preferred stock	_	_		_	(7,595)	_	_	(7,595)	_	(7,595)
Accretion of redeemable senior preferred stock	—	_	_	_	(805)	_	_	(805)	_	(805)
Net loss	_			_	_	_	(333)	(333)	_	(333)
March 31, 2022	76,842 \$	78	747 \$	(4,248) \$	32,992 \$	\$ _ \$	6 (100,391)	\$ (71,569) \$	5 — \$	(71,569)

See Notes to Unaudited Consolidated Financial Statements

# Priority Technology Holdings, Inc. Unaudited Consolidated Statements of Cash Flows (in thousands)

	Three Months Ended March			rch 31,
		2023		2022
Cash flows from operating activities:				
Net loss	\$	(506)	\$	(333)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Depreciation and amortization of assets		18,048		17,353
Stock-based compensation		1,936		1,558
Amortization of debt issuance costs and discounts		903		848
Deferred income tax		(5,716)		(3,227)
Change in contingent consideration		229		—
Other non-cash items, net		14		—
Change in operating assets and liabilities:				
Accounts receivable		81		(14,440)
Prepaid expenses and other current assets		481		164
Income taxes (receivable) payable		8,666		2,913
Notes receivable		(163)		98
Accounts payable and other accrued liabilities		3,916		5,316
Customer deposits and advance payments		250		(13)
Other assets and liabilities, net		(462)		(624)
Net cash provided by operating activities		27,677		9,613
Cash flows from investing activities:				
Additions to property, equipment and software		(5,046)		(2,370)
Notes receivable, net		178		(2,400)
Acquisitions of assets and other investing activities		(2,715)		(941)
Net cash used in investing activities		(7,583)		(5,711)
Cash flows from financing activities:				
Repayments of long-term debt		(1,550)		(1,550)
Repayments of borrowings under revolving credit facility		(6,000)		(5,000)
Shares withheld for taxes on vested stock-based compensation		(777)		(156)
Dividends paid to redeemable senior preferred stockholders		(11,435)		(3,505)
Settlement and customer/subscriber accounts obligations, net		79,258		12,749
Payment of contingent consideration related to business combination		(1,959)		
Net cash provided by financing activities		57,537		2,538
Net change in cash and cash equivalents, and restricted cash:				
Net increase in cash and cash equivalents, and restricted cash		77,631		6,440
Cash and cash equivalents, and restricted cash at beginning of period		560,610		518,093
Cash and cash equivalents, and restricted cash equivalents at end of period	\$	638,241	\$	524,533



# Priority Technology Holdings, Inc. Unaudited Consolidated Statements of Cash Flows (in thousands)

	Three Months Ended March 31,			March 31,
		2023		2022
Reconciliation of cash and cash equivalents, and restricted cash:				
Cash and cash equivalents	\$	15,882	\$	13,557
Restricted cash		11,012		13,588
Cash and cash equivalents included in settlement assets and customer/subscriber account balances (see Note 4)		611,347		497,388
Total cash and cash equivalents, and restricted cash	\$	638,241	\$	524,533
Supplemental cash flow information:				
	¢	16 220	¢	10 (12
Cash paid for interest	2	16,330	\$	10,613
Non-cash investing and financing activities:				
Adjustment to value of profit interest units	\$	596	\$	—
Acquisition of intangible asset	\$	193	\$	

See Notes to Unaudited Consolidated Financial Statements

# Priority Technology Holdings, Inc. Notes to Unaudited Consolidated Financial Statements

#### 1. Basis of Presentation and Significant Accounting Policies

#### Business, Consolidation and Presentation

Priority Technology Holdings, Inc. and its consolidated subsidiaries are referred to herein collectively as "Priority," "PRTH," the "Company," "we," "our" or "us," unless the context requires otherwise. Priority is a provider of merchant acquiring, integrated payment software, money transmission services and commercial payments solutions.

The Company operates on a calendar year ending each December 31 and on four calendar quarters ending on March 31, June 30, September 30 and December 31 of each year. Results of operations reported for interim periods are not necessarily indicative of results for the entire year.

The accompanying Unaudited Consolidated Financial Statements include the accounts of the Company and its majority-owned subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation. These Unaudited Consolidated Financial Statements have been prepared in accordance with GAAP for interim financial information pursuant to the rules and regulations of the SEC. The Consolidated Balance Sheet as of December 31, 2022 was derived from the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 but does not include all disclosures required by GAAP for annual financial statements.

NCI represents the equity interest in certain consolidated entities in which the Company owns less than 100% of the profit interests. Changes in the Company's ownership interest while the Company retains its controlling interest are accounted for as equity transactions. As of March 31, 2023, there was no income or loss attributable to NCI in accordance with the applicable operating agreements.

In the opinion of the Company's management, all known adjustments necessary for a fair presentation of the Unaudited Consolidated Financial Statements for interim periods have been made. These adjustments consist of normal recurring accruals and estimates that affect the carrying amounts of assets and liabilities. These Unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

#### Use of Estimates

The preparation of Unaudited Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the Unaudited Consolidated Financial Statements and the reported amounts of revenues and expenses during the reported period. Actual results could materially differ from those estimates.

#### Accounts Receivable, net

Accounts receivables include dues from the Company's sponsor banks (for revenues earned, net of related interchange and processing fees, and do not bear interest), agents, merchants and other customers, stated net of allowance for current expected credit losses for any uncollectible amounts.

# Foreign Currency

The Company's reporting currency is the U.S. dollar. The functional currency of the Indian subsidiary of the Company is Indian Rupee (i.e. local currency of Republic of India). Accordingly, assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the current exchange rate on the last day of the reporting period. Revenues and expenses are translated using the average exchange rate in effect during the reporting period. Translation adjustments are reported as a component of accumulated other comprehensive income (loss).



# **Recently Adopted Accounting Standards**

# Credit Losses

In June 2016, the FASB issued ASU 2016-13, *Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). This new guidance changes how entities account for credit impairment for trade and other receivables, as well as for certain financial assets and other instruments. ASU 2016-13 replaces the current "incurred loss" model with an "expected loss" model. Under the "incurred loss" model, a loss (or allowance) is recognized only when an event has occurred (such as a payment delinquency) that causes the entity to believe that a loss is probable (i.e., that it has been "incurred"). Under the "expected loss" model, a loss (or allowance) is recognized upon initial recognition of the asset that reflects all future events that leads to a loss being realized, regardless of whether it is probable that the future event will occur. The Company adopted ASU 2016-13 effective January 1, 2023 using the modified-retrospective approach. The implementation of ASU 2016-13 did not have a material impact on the Company's unaudited consolidated financial condition and results of operations. Additionally, the Company modified its accounting policy to conform with the requirements of the adoption of this standard.

# **Recently Issued Accounting Standards Pending Adoption**

#### Reference Rate Reform

In March 2020, the FASB issued ASU 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which provides temporary optional expedients and exceptions to the GAAP guidance on contract modifications and hedge accounting to ease the financial reporting burdens of the expected market transition from the LIBOR and other interbank offered rates to alternative reference rates, such as the SOFR. If certain criteria are met, entities can elect not to apply certain modification accounting requirements to contracts affected by what the guidance calls reference rate reform. An entity that makes this election would not have to remeasure the contract at the modification date or reassess a previous accounting determination. In January 2021, the FASB issued *ASU 2021-01, Reference Rate Reform (Topic 848), Scope* ASU 2021-01, which clarifies that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. ASU 2022-06, *Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848,* amended ASU 2020-04, deferring the sunset date of Topic 848 to December 31, 2024. The Company will adopt Topic 848 when relevant contracts are modified upon transition to alternative reference rates. The Company does not expect the adoption of Topic 848 to have a material impact on the Company's Consolidated Financial Statements.

# 2. Acquisitions

# **Ovvi Acquisition**

On November 18, 2022, the Company completed its acquisition of certain assets and assumption of a certain liability of Ovvi, LLC, under an asset purchase agreement through its wholly-owned subsidiary, Priority Ovvi, LLC ("Ovvi"). The acquisition was accounted for as a business combination using the acquisition method of accounting. Prior to this acquisition, the business operated as a SaaS proprietary platform for the restaurant, hospitality and retail industries by providing complete all-in-one point of sale software and hardware systems, comprehensive ancillary services including fraud detection and mitigation, and processing services for various types of cards including credit cards, debit cards, private label cards and prepaid cards. This business is reported within the Company's SMB Payments reportable segment. Transaction costs were not material and were expensed. The non-voting incentive shares issued to the seller will be evaluated at each reporting period to determine whether or not profit or loss should be allocated based on the subsidiary's operating agreement. The preliminary purchase price allocation is set forth in the table below and is expected to be finalized as soon as practicable, but no later than one year from the acquisition date.



(in thousands)	
Consideration:	
Cash <sup>(1)</sup>	\$ 5,026
Total purchase consideration	5,026
Fair value of class B shares issued in Ovvi <sup>(3)</sup>	659
Total enterprise value of business acquired <sup>(3)</sup>	\$ 5,685
·	
Recognized amounts of assets acquired and liabilities assumed:	
Accounts receivable	\$ 110
Inventory	142
Property, equipment and software, net	20
Goodwill <sup>(3)</sup>	3,393
Intangible assets <sup>(2)</sup>	2,021
Other non-current asset	152
Other non-current liability	 (153)
Total enterprise value of business acquired <sup>(3)</sup>	\$ 5,685

and

- <sup>(1)</sup> Includes \$50,000 withheld for inventory acquired which was subsequently released in March 2023.
- <sup>(2)</sup> The intangible assets consist of \$1.3 million for technology, \$0.4 million for customer relationships and \$0.3 million for trade names.
- <sup>(3)</sup> During the three months ended March 31, 2023, the Company recorded measurement period adjustments due to additional information received related to the valuation of the Class B shares. This measurement period adjustment resulted in a decrease of \$0.6 million in goodwill and NCI.

Other Acquisition

The Company also completed another acquisition during 2022 for approximately \$1.2 million, which was not material. The acquisition did not meet the definition of a business, therefore it was accounted for as an asset acquisition under which the cost of acquisition was allocated to the technology asset acquired.

# 3. Revenues

#### Disaggregation of Revenues

The following table presents a disaggregation of our consolidated revenues by type for the three months ended March 31, 2023 and 2022:

	Three Months En				
(in thousands)	 2023		2022		
Revenue Type:					
Merchant card fees	\$ 149,644	\$	127,952		
Money transmission services	21,406		16,283		
Outsourced services and other services	11,005		7,097		
Equipment	2,973		1,907		
Total revenues <sup>(1),(2)</sup>	\$ 185,028	\$	153,239		

<sup>(1)</sup> Includes contracts with an original duration of one year or less and variable consideration under a stand-ready series of distinct days of service. The aggregate fixed consideration portion of customer contracts with an initial contract duration greater than one year is not material.

(2) Approximately \$5.0 million and \$0.6 million of interest income for the three months ended March 31, 2023 and 2022, respectively, is included in outsourced services and other services revenue in the table above. Approximately \$0.2 million and \$0.1 million of interest income for the three months ended March 31, 2023, and 2022, respectively, is included in other income, net on the Company's Unaudited Consolidated Statements of Operations and Comprehensive Loss and not reflected in the table above.

The following table presents a disaggregation of our consolidated revenues by segment:

		Three months ended March 31, 2023									
(in thousands)	Merch	ant Card Fees	M	oney Transmission Services		Outsourced and Other Services		Equipment		Total	
Segment											
SMB Payments	\$	148,688	\$	_	\$	3,272	\$	2,973	\$	154,933	
B2B Payments		927		—		1,859		—		2,786	
<b>Enterprise</b> Payments		29		21,406		5,874		—		27,309	
Total revenues	\$	149,644	\$	21,406	\$	11,005	\$	2,973	\$	185,028	

			Three Months Ended March 31, 2022									
(in thousands)	Merc	hant Card Fees	Mo	oney Transmission Services		Outsourced and Other Services		Equipment		Total		
Segment												
SMB Payments	\$	127,387	\$	—	\$	665	\$	1,907	\$	129,959		
B2B Payments		565		—		5,360		—		5,925		
Enterprise Payments				16,283		1,072		—		17,355		
Total revenues	\$	127,952	\$	16,283	\$	7,097	\$	1,907	\$	153,239		

Deferred revenues were not material for the three months ended March 31, 2023 and 2022.

#### Contract Assets and Contract Liabilities

Material contract assets and liabilities are presented net at the individual contract level in the Unaudited Consolidated Balance Sheets and are classified as current or noncurrent based on the nature of the underlying contractual rights and obligations.

Contract liabilities were \$0.6 million and \$0.2 million as of March 31, 2023 and December 31, 2022, respectively. Substantially all of these balances are recognized as revenue within 12 months.

Net contract assets and net contract liabilities were not material for any period presented.

Impairment losses recognized on receivables or contract assets arising from the Company's contracts with customers were not material for the three months ended March 31, 2023 and March 31, 2022.

## 4. Settlement Assets and Customer/Subscriber Account Balances and Related Obligations

#### SMB Payments Segment

In the Company's SMB Payments reportable segment, funds settlement refers to the process of transferring funds for sales and credits between card issuers and merchants. The standards of the card networks require possession of funds during the settlement process by a member bank which controls the clearing transactions. Since settlement funds are required to be in the possession of a member bank until the merchant is funded, these funds are not assets of the Company and the associated obligations are not liabilities of the Company. Therefore, neither is recognized in the Company's Unaudited Consolidated Balance Sheets. Member banks held merchant funds of \$107.0 million and \$110.3 million at March 31, 2023 and December 31, 2022, respectively.

Exception items that become the liability of the Company are recorded as merchant losses, a component of cost of revenue in the Company's Unaudited Consolidated Statements of Operations and Comprehensive Loss. Exception items that the Company is still attempting to collect from the merchants through the funds settlement process or merchant reserves are recognized as settlement assets and customer/subscriber account balances in the Company's Unaudited Consolidated Balance Sheets, with an offsetting reserve for those amounts the Company estimates it will not be able to recover. Expenses for merchant losses for the three months ended March 31, 2023 and 2022 were \$1.0 million and \$1.1 million, respectively.

# **B2B** Payments Segment

In the Company's B2B Payments segment, the Company earns revenues by processing transactions for FIs and other business customers. Customers transfer funds to the Company, which are held in either company-owned bank accounts controlled by the Company or bank-owned FBO accounts controlled by the banks, until such time that the transactions are settled with the customer payees. Amounts due to customer payees that are held by the Company in company-owned bank accounts are included in restricted cash. Amounts due to customer payees that are held in bank-owned FBO accounts are not assets of the Company, and the associated obligations are not liabilities of the Company. Therefore, neither is recognized in the Company's Unaudited Consolidated Balance Sheets. Bank-owned FBO accounts held funds of \$66.6 million and \$42.7 million at March 31, 2023 and December 31, 2022, respectively. Company-owned bank accounts held \$1.6 million and \$1.8 million at March 31, 2023 and December 31, 2022, respectively, which are included in restricted cash and settlement and customer/subscriber account obligations in the Company's Unaudited Consolidated Balance Sheets.

#### Enterprise Payments Segment

In the Company's Enterprise Payments segment revenue is derived primarily from enrollment fees, monthly subscription fees and transaction-based fees from licensed money transmission services. As part of its licensed money transmission services, the Company accepts deposits from consumers and subscribers which are held in bank accounts maintained by the Company on behalf of consumers and subscribers. After accepting deposits, the Company is allowed to invest available balances in these accounts in certain permitted investments, and the return on such investments contributes to the Company's net cash inflows. These balances are payable on demand. As such, the Company recorded these balances and related obligations as current assets and current liabilities. The nature of these balances are cash and cash equivalents, but they are not available for day-to-day operations of the Company. Therefore, the Company has classified these balances as settlement assets and customer/subscriber

account balances and the related obligations as settlement and customer/subscriber account obligations in the Company's Unaudited Consolidated Balance Sheets.

In certain states, the Company accepts deposits under agency arrangement with member banks wherein accepted deposits remain under the control of the member banks. Therefore, the Company does not record assets for the deposits accepted and liabilities for the associated obligation. Agency owned accounts held \$7.1 million and \$6.1 million at March 31, 2023 and December 31, 2022, respectively.

The Company's consolidated settlement assets and customer/subscriber account balances and settlement and customer/subscriber account obligations were as follows:

(in thousands)	March 31, 2023			
Settlement Assets:				
Card settlements due from merchants, net of estimated losses	\$	799	\$	444
Customer/Subscriber Account Balances:				
Cash and cash equivalents		611,347		531,574
Total settlement assets and customer/subscriber account balances	\$	612,146	\$	532,018
Settlement and Customer/Subscriber Account Obligations:				
Customer account obligations	\$	600,516	\$	516,086
Subscriber account obligations		10,831		15,488
Due to customers' payees <sup>(1)</sup>		1,606		1,766
Total settlement and customer/subscriber account obligations	\$	612,953	\$	533,340

<sup>(1)</sup> The related assets are included in restricted cash on our Unaudited Consolidated Balance Sheets.

# 5. Notes Receivable

The Company had notes receivable of \$4.6 million and \$4.7 million as of March 31, 2023 and December 31, 2022, respectively, which are reported as current portion of notes receivable and notes receivable less current portion on the Company's Unaudited Consolidated Balance Sheets. The notes receivable carried weighted-average interest rates of 15.4% as of March 31, 2023 and December 31, 2022. The notes receivable are comprised of notes receivable from ISOs, and under the terms of the agreements the Company preserves the right to hold back residual payments due to the ISOs and to apply such residuals against future payments due to the Company. As of March 31, 2023 and December 31, 2022, the Company had no allowance for doubtful notes receivable.

As of March 31, 2023, the principal payments for the Company's notes receivable are due as follows:

(in thousands) Twelve months ending March 31,	
2023	\$ 1,581
2024	1,051
2025	917
2026	888
2027	210
After 2027	_
Total	\$ 4,647

# 6. Property, Equipment and Software

A summary of property, equipment and software, net was as follows:

(in thousands)	 March 31, 2023	December 3	1, 2022
Computer software	\$ 67,371	\$	64,197
Equipment	13,611		13,302
Leasehold improvements	7,191		6,990
Furniture and fixtures	2,891		2,909
Property, equipment and software	 91,064		87,398
Less: Accumulated depreciation	(61,171)		(58,409)
Capital work in-progress	7,083		5,698
Property, equipment and software, net	\$ 36,976	\$	34,687

	Three Months Ended March 31,					
(in thousands)	2023	2022				
Depreciation expense	\$ 2,757	\$	2,227			

Computer software represents purchased software and internally developed back office and merchant interfacing systems used to assist in the reporting of merchant processing transactions and other related information.

# 7. Goodwill and Other Intangible Assets

# Goodwill

The Company's goodwill relates to the following reporting units was as follows:

(in thousands)	March 31, 2023	December 31, 2022
SMB Payments	\$ 124,028	\$ 124,625
Enterprise Payments	244,712	244,712
Total	\$ 368,740	\$ 369,337

The following table summarizes the changes in the carrying value of goodwill for the periods ended March 31, 2023 and December 31, 2022:

(in thousands)	Amount
Balance at December 31, 2022	\$ 369,337
Purchase price adjustment for Ovvi	(597)
Balance at March 31, 2023	\$ 368,740

As of March 31, 2023, the Company is not aware of any triggering events for impairment that have occurred since the last annual impairment test.



# **Other Intangible Assets**

Other intangible assets consisted of the following:

(in thousands, except weighted-average data)							
	Gross Carrying Value		Accumulated Amortization	Net Carrying Value		Weighted-average Useful Life	
Other intangible assets:							
ISO and referral partner relationships	\$	175,300	\$	(27,096)	\$	148,204	14.8
Residual buyouts		136,064		(81,335)		54,729	6.3
Customer relationships		96,000		(86,319)		9,681	8.2
Merchant portfolios		76,350		(46,202)		30,148	6.7
Technology		51,156		(19,524)		31,632	8.9
Trade names		3,183		(2,199)		984	11.4
Non-compete agreements		3,390		(3,390)		_	0.0
Money transmission licenses <sup>(1)</sup>		2,100		—		2,100	
Total	\$	543,543	\$	(266,065)	\$	277,478	9.7

(1) These assets have an indefinite useful life.

(in thousands, except weighted-average data)						
	Gross Carrying Value		Accumulated Amortization	Net Carrying Value		Weighted-average Useful Life
Other intangible assets:						
ISO and referral partner relationships	\$	175,300	\$ (24,021)	\$	151,279	14.8
Residual buyouts		132,325	(76,316)		56,009	6.6
Customer relationships		96,000	(83,298)		12,702	8.2
Merchant portfolios		76,423	(43,170)		33,253	6.7
Technology		50,963	(18,566)		32,397	8.4
Trade names		3,183	(2,129)		1,054	11.6
Non-compete agreements		3,390	(3,390)		—	0.0
Money transmission licenses <sup>(1)</sup>		2,100	—		2,100	
Total	\$	539,684	\$ (250,890)	\$	288,794	9.7

<sup>(1)</sup> These assets have an indefinite useful life.

	Three Months E	nded March 31,	
(in thousands)	 2023	2022	
Amortization expense	\$ 15,291	\$	15,126

As of March 31, 2023, there were no impairment indicators present.

# 8. Debt Obligations

Outstanding debt obligations consisted of the following:

(in thousands)	March 31, 2023			December 31, 2022
Term facility - matures April 27, 2027, interest rates of 10.70% and 9.82% at March 31, 2023 and December 31, 2022, respectively	\$	609,150	\$	610,700
Revolving credit facility - \$40.0 million line, matures April 27, 2026, interest rates of 9.59% and 8.82% at March 31, 2023 and December 31, 2022, respectively		6,500		12,500
Total debt obligations		615,650		623,200
Less: current portion of long-term debt		(6,200)		(6,200)
Less: unamortized debt discounts and deferred financing costs		(17,171)		(18,074)
Long-term debt, net	\$	592,279	\$	598,926

#### Interest Expense and Amortization of Deferred Loan Costs and Discounts

Deferred financing costs and debt discounts are amortized using the effective interest method over the remaining term of the respective debt and are recorded as a component of interest expense. Unamortized deferred financing costs and debt discounts are included in long-term debt on the Company's Unaudited Consolidated Balance Sheets.

Outstanding borrowings under the Credit Agreement accrue interest using either a base rate or a LIBOR rate plus an applicable margin per year, subject to a LIBOR rate floor of 1.00% per year. The revolving credit facility incurs an unused commitment fee on any undrawn amount in an amount equal to 0.50% per year of the unused portion. The future applicable interest rate margins on the revolving credit facility may vary based on the Company's Total Net Leverage Ratio in addition to future changes in the underlying market rates for LIBOR and the rate used for base-rate borrowings.

Interest expense for outstanding debt, including fees for undrawn amounts and amortization of deferred financing costs and debt discounts was as follows:

	 Three Months Ended March 31,			
(in thousands)	2023	2022		
Interest expense <sup>(1)</sup>	\$ 17,699	\$	11,536	

<sup>(1)</sup> Included in interest expense is \$0.1 million and \$0.0 million related to the accretion of contingent considerations from acquisitions for the three months ended March 31, 2023 and 2022, respectively.

Interest expense included amortization of deferred financing costs and debt discounts of \$0.9 million and \$0.8 million for the three months ended March 31, 2023, and 2022, respectively.

# Debt Covenants

The Credit Agreement contains representations and warranties, financial and collateral requirements, mandatory payment events, events of default and affirmative and negative covenants, including without limitation, covenants that restrict among other things, the ability to create liens, pay dividends or distribute assets from the loan parties to the Company, merge or consolidate, dispose of assets, incur additional indebtedness, make certain investments or acquisitions, enter into certain transactions (including with affiliates) and to enter into certain leases.

If the aggregate principal amount of outstanding revolving loans and letters of credit under the Credit Agreement exceeds 35% of the total revolving credit facility thereunder, the loan parties are required to comply with certain restrictions on its Total Net Leverage Ratio. If applicable, the maximum permitted Total Net Leverage Ratio is: 1) 6.50:1.00 at each fiscal quarter ended September 30, 2021 through June 30, 2022; 2) 6.00:1.00 at each fiscal quarter ended September 30, 2021 through June 30, 2022; brough June 30,

2023; and 3) 5.50:1.00 at each fiscal quarter ended September 30, 2023 each fiscal quarter thereafter. As of March 31, 2023, the Total Net Leverage Ratio was not applicable and the Company was in compliance with the covenants in the Credit Agreement.

# 9. Redeemable Senior Preferred Stock and Warrants

The following table provides a reconciliation of the beginning and ending carrying amounts of the redeemable senior preferred stock for the three months ended March 31, 2023:

(in thousands)	Shares	Amount
December 31, 2022	225	\$ 235,579
Payment of cash portion of dividend and ticking fee outstanding at December 31, 2022	—	(5,341)
Unpaid dividend on redeemable senior preferred stock	—	4,383
Accretion of discounts and issuance cost		 818
March 31, 2023	225	\$ 235,439

The dividend rate for the redeemable senior preferred stock is equal to the three-month LIBOR rate (minimum of 1.00%) plus an applicable margin of 12.00% (capped at 22.50%) per year, with a minimum quarterly cash dividend payment of 5.00% plus the three-month LIBOR rate per year. The dividend rate is subject to future increases if the Company doesn't comply with the minimum cash payment requirements outlined in the agreement, which includes required payments of dividends, required payments related to redemption or required prepayments. The dividend rate may also increase if the Company fails to obtain the required stockholder approval for a forced sale transaction triggered by investors or if an event of default as outlined in the agreement occurs.

The dividend rate as of March 31, 2023 and December 31, 2022, was 16.7% and 15.7% respectively.

The following table provides a summary of the dividends for the period presented:

	Three Months Ended March 31,			
(in thousands)		2023		2022
Dividends paid in cash	\$	6,094	\$	3,505
Accumulated dividends accrued as part of the carrying value of redeemable senior preferred stock		4,383		4,090
Dividends declared	\$	10,477	\$	7,595

On April 27, 2021, the Company issued warrants to purchase up to 1,803,841 shares of the Common Stock, at an exercise price of \$0.001. As of March 31, 2023, none of the warrants have been exercised. The warrants are considered to be equity contracts indexed in the Company's own shares and therefore were recorded at their inception date relative fair value and are included in additional paid-in capital on the Company's Unaudited Consolidated Balance Sheets.

#### 10. Income Taxes

The Company's consolidated effective income tax rate for the three months ended March 31, 2023, was 20.8%, compared to a consolidated effective income tax rate of 49.4% for the three months ended March 31, 2022. The effective rates differed from



the statutory rate of 21.0% primarily due to an increase in the valuation allowance against certain business interest carryover deferred tax assets.

# Valuation Allowance for Deferred Income Tax Assets

The Company considers all available positive and negative evidence to determine whether sufficient taxable income will be generated in the future to permit realization of the existing deferred tax assets. In accordance with the provisions of ASC 740, *Income Taxes*, the Company is required to provide a valuation allowance against deferred income tax assets when it is "more likely than not" that some portion or all of the deferred tax assets will not be realized.

Based on management's assessment, as of March 31, 2023, the Company continues to record a full valuation allowance against non-deductible interest expense. The Company will continue to evaluate the realizability of the net deferred tax asset on a quarterly basis and, as a result, the valuation allowance may change in future periods.

# 11. Stockholders' Deficit

The Company is authorized to issue 100,000,000 shares of preferred stock with such designations, voting and other rights and preferences as may be determined from time to time by the Board of Directors. As of March 31, 2023 and December 31, 2022, the Company has not issued any shares of preferred stock.

#### Share Repurchase Program

During the second quarter of 2022, PRTH's Board of Directors authorized a general share repurchase program under which the Company may purchase up to 2.0 million shares of its outstanding Common Stock for a total of up to \$10.0 million. Under the terms of this plan, the Company may purchase shares through open market purchases, unsolicited or solicited privately negotiated transactions, or in another manner so long as it complies with applicable rules and regulations. The Company did not repurchase any shares under the share repurchase program during the first quarter of 2023.

in thousands, except share data, which is in whole units	March 31, 2023	December 31, 2022
Number of shares purchased <sup>(1)</sup>		1,309,374
Average price paid per share	\$ —	\$ 4.42
Total Investment <sup>(1)</sup>	\$ —	\$ 5,791

<sup>(1)</sup> These amounts may differ from the repurchases of Common Stock amounts in the Unaudited Statements of Cash Flows due to shares withheld for taxes and unsettled share repurchases at the end of the quarter.

## 12. Stock-based Compensation

For the three months ended March 31, 2023 and 2022, stock-based compensation expense was as follows:

	Three Months Ended March 31,			
(in thousands)		2023		2022
Stock-based compensation expense	\$	1,936	\$	1,558

Income tax benefit for stock-based compensation was immaterial for the three months ended March 31, 2023 and 2022. No stock-based compensation has been capitalized.

## 2018 Plan

The Company's 2018 Plan initially provided for the issuance of up to 6,685,696 shares of the Company's Common Stock. On March 17, 2022, the Company's Board of Directors unanimously approved an amendment to the 2018 Plan, which was subsequently approved by our shareholders, to increase the number of shares authorized for issuance under the plan by 2,500,000 shares, resulting in 9,185,696 shares of the Company's Common Stock authorized for issuance under the plan.

#### 2021 Stock Purchase Plan

The 2021 Stock Purchase Plan provides for up to 200,000 shares to be purchased under the plan. Shares issued under the plan may be authorized but unissued or reacquired shares of Common Stock. All employees of the Company who work more than 20 hours per week and have been employed by the Company for at least 30 days may participate in the 2021 Stock Purchase Plan.

Under the 2021 Stock Purchase Plan, participants are offered, on the first day of the offering period, the option to purchase shares of Common Stock at a discount on the last day of the offering period. The offering period shall be for a period of three months, and the first offering period began on January 10, 2022. The 2021 Stock Purchase Plan provides eligible employees the opportunity to purchase shares of the Company's Common Stock on a quarterly basis through payroll deductions at a price equal to 95% of the lesser of the fair value on the first and last trading day of each offering period. The compensation expense for the three months ended March 31, 2023, was immaterial and is included in stock-based compensation in the table above.

#### 13. Commitments and Contingencies

#### Minimum Annual Commitments with Third-party Processors

The Company has multi-year agreements with third parties to provide certain payment processing services to the Company. The Company pays processing fees under these agreements that are based on the volume and dollar amounts of processed payment transactions. Some of these agreements have minimum annual requirements for processing volumes. Based on existing contracts in place, the Company is committed to pay minimum processing fees under these agreements of approximately \$13.0 million in 2023 and \$7.0 million in 2024.

#### Annual Commitment with Vendor

Effective January 1, 2022, the Company entered into a three year business cooperation agreement with a vendor to resell its services. Under the agreement, the Company purchased vendor services worth \$0.7 million for the year ended December 31, 2022, and is committed to purchase vendor services worth \$1.5 million in 2023 and \$2.3 million in 2024.

## Capital Commitments

The Company committed to capital contributions to fund the operations of certain subsidiaries totaling \$26.0 million and \$22.0 million as March 31, 2023 and December 31, 2022, respectively. The Company is obligated to make the contributions within 10 business days of receiving notice for such contribution from the subsidiary. As of March 31, 2023 and December 31, 2022, the Company has contributed \$7.1 million and \$6.9 million, respectively.

#### Merchant Reserves

See Note 4. Settlement Assets and Customer/Subscriber Account Balances and Related Obligations, for information about merchant reserves.

# Contingency

The Company received an invoice of \$2.7 million in March 2023 from one of the partner banks related to certain services rendered during Q1 2022. Of the invoiced amount, \$2.3 million was disputed with the partner bank and further review is in

process. Pending completion of the review, the Company is unable to estimate the amount of liability and therefore an accrual related to this item has not been recorded as of March 31, 2023.

# Contingent Consideration

The following table provides a reconciliation of the beginning and ending balance of the Company's contingent consideration liabilities related to acquisitions completed during prior years:

(in thousands)	t Consideration abilities
December 31, 2022	\$ 8,079
Addition of contingent consideration (related to asset acquisition)	2,100
Accretion of contingent consideration	113
Fair value adjustments due to changes in estimates of future payments	116
Payment of contingent consideration	(4,059)
March 31, 2023	\$ 6,349

#### Legal Proceedings

The Company is involved in certain legal proceedings and claims which arise in the ordinary course of business. In the opinion of the Company and based on consultations with internal and external counsel, the results of any of these matters, individually and in the aggregate, are not expected to have a material effect on the Company's results of operations, financial condition or cash flows. As more information becomes available, and the Company determines that an unfavorable outcome is probable on a claim and that the amount of probable loss that the Company will incur on that claim is reasonably estimable, the Company will record an accrued expense for the claim in question. If and when the Company records such an accrual, it could be material and could adversely impact the Company's results of operations, financial condition and cash flows.

#### Concentration of Risks

The Company's revenue is substantially derived from processing Visa and Mastercard bankcard transactions. Because the Company is not a member bank, in order to process these bankcard transactions, the Company maintains sponsorship agreements with member banks which require, among other things, that the Company abide by the by-laws and regulations of the card associations.

A majority of the Company's cash and restricted cash is held in certain FIs, substantially all of which is in excess of FDIC limits. The Company does not believe it is exposed to any significant credit risk from these transactions.

## 14. Fair Value

#### Fair Value Measurements

Contingent consideration related to the Company's business combinations is estimated based on the present value of a weighted payout probability at the measurement date, which falls within Level 3 on the fair value hierarchy. The current portion of contingent consideration is included in accounts payable and accrued expenses on the Company's Unaudited Consolidated Balance Sheets and the noncurrent portion of contingent consideration is included in other noncurrent liabilities on the Company's Unaudited Consolidated Balance Sheets.

Liabilities measured at fair value on a recurring basis consisted of the following:

<sup>18</sup> 

(in thousands)	Fair Value Hierarchy	March 31, 2023	I	December 31, 2022
Contingent consideration, current portion	Level 3	\$ 4,349	\$	6,079
Contingent consideration, noncurrent portion	Level 3	2,000		2,000
Total contingent consideration		\$ 6,349	\$	8,079

During the three months ended March 31, 2023, there were no transfers into, out of, or between levels of the fair value hierarchy.

## Fair Value Disclosures

# Notes Receivable

Notes receivable are carried at amortized cost. Substantially all of the Company's notes receivable are secured, and the Company provides for allowances when it believes that certain notes receivable may not be collectible. The carrying value of the Company's notes receivable, net approximates fair value and was approximately \$4.6 million and \$4.7 million at March 31, 2023 and December 31, 2022, respectively. On the fair value hierarchy, Level 3 inputs are used to estimate the fair value of these notes receivable.

#### Debt Obligations

Outstanding debt obligations (see <u>Note 8. Debt Obligations</u>) are reflected in the Company's Unaudited Consolidated Balance Sheets at carrying value since the Company did not elect to remeasure debt obligations to fair value at the end of each reporting period.

The fair value of the of the term facility was estimated to be \$604.6 million and \$606.1 million at March 31, 2023 and December 31, 2022, respectively, and was estimated using binding and non-binding quoted prices in an active secondary market, which considers the credit risk and market related conditions, and is within Level 3 of the fair value hierarchy.

The carrying values of the other long-term debt obligations approximate fair value due to mechanisms in the credit agreements that adjust the applicable interest rates and the lack of a market for these debt obligations.

#### 15. Segment Information

The Company has three reportable segments:

- *SMB Payments* provides full-service acquiring and payment-enabled solutions for B2C transactions, leveraging the Company's proprietary software platform, distributed through ISOs, direct sales and vertically focused ISV channels.
- B2B Payments provides AP automation solutions to corporations, software partners and FIs, including Citi and Mastercard.
- Enterprise Payments provides embedded payment and banking solutions to enterprise customers that modernize legacy platforms and accelerate
  modern software partners looking to monetize payments.

Corporate includes costs of corporate functions and shared services not allocated to our reportable segments.

Information on reportable segments and reconciliations to consolidated revenues, consolidated depreciation and amortization, and consolidated operating income are as follows:

(in thousands)	Three Months Ended March 31			March 31,
		2023		2022
Revenues:				
SMB Payments	\$	154,933	\$	129,959
B2B Payments		2,786		5,925
Enterprise Payments		27,309		17,355
Consolidated revenues	\$	185,028	\$	153,239
Depreciation and amortization:				
SMB Payments	\$	10,846	\$	10,824
B2B Payments		125		73
Enterprise Payments		6,690		6,197
Corporate		387		259
Consolidated depreciation and amortization	\$	18,048	\$	17,353
Operating (loss) income:				
SMB Payments	\$	12,011	\$	12,486
B2B Payments		(849)		409
Enterprise Payments		12,663		4,494
Corporate		(6,977)		(6,563)
Consolidated operating income	\$	16,848	\$	10,826

A reconciliation of total operating income of reportable segments to the Company's net loss is provided in the following table:

(in thousands)	Three Months Ended March 31,			
		2023		2022
Total operating income of reportable segments	\$	23,825	\$	17,389
Corporate		(6,977)		(6,563)
Interest expense		(17,699)		(11,535)
Other income, net		212		51
Income tax benefit		133		325
Net loss	\$	(506)	\$	(333)

# 16. Loss per Common Share

The following tables set forth the computation of the Company's basic and diluted loss per common share:

(in thousands except per share amounts)	Three Months Ended March 31		
	 2023		2022
Numerator:			
Net loss	\$ (506)	\$	(333)
Less: Dividends and accretion attributable to redeemable senior preferred stockholders	 (11,295)		(8,400)
Net loss attributable to common stockholders	\$ (11,801)	\$	(8,733)
Denominator:			
Basic and diluted:			
Weighted-average common shares outstanding <sup>(1)</sup>	78,133		78,597
Loss per common share	\$ (0.15)	\$	(0.11)

(1) The weighted-average common shares outstanding includes 1,803,841 warrants (refer to <u>Note 9. Redeemable Senior Preferred Stock and Warrants</u>).

Potentially anti-dilutive securities that were excluded from the Company's loss per common share that could potentially be dilutive in future periods are as follows:

	Three Months End	ed March 31,
(in thousands)	2023	2022
Outstanding warrants on Common Stock <sup>(1)</sup>	3,557	3,557
Outstanding options and warrants issued to adviser <sup>(2)</sup>	600	600
Restricted stock awards <sup>(3)</sup>	2,245	2,284
Outstanding stock option awards <sup>(3)</sup>	952	1,203
Total	7,354	7,644

<sup>(1)</sup> The warrants are exercisable at \$11.50 per share and expire on August 24, 2023.

<sup>(2)</sup> The warrants and options are exercisable at \$12.00 per share and expire on August 24, 2023.

<sup>(3)</sup> Granted under the 2018 Plan.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our Audited Consolidated Financial Statements and related Notes and the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. Certain amounts in this section may not add mathematically due to rounding.

# **Cautionary Note Regarding Forward-looking Statements**

Some of the statements made in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of the federal securities laws. Such forward-looking statements include, but are not limited to, statements regarding our management's expectations, hopes, beliefs, intentions or strategies regarding the future. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, such as statements about our future financial performance, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," "continue," "could," "estimate," "expect," "future," "goal," "intend," "likely," "may," "might," "plan," "possible," "potential," "predict," "project," "seek," "should," "will," "approximately," "shall" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements contained in this Quarterly Report on Form 10-Q include, but are not limited to, statements about:

- negative economic and political conditions that adversely affect the general economy, consumer confidence and consumer and commercial spending habits, which may, among other things, negatively impact our business, financial condition and results of operations;
- competition in the payment processing industry;
- the use of distribution partners;
- any unauthorized disclosures of merchant or cardholder data, whether through breach of our computer systems, computer viruses or otherwise;
- any breakdowns in our processing systems;
- government regulation, including regulation of consumer information;
- the use of third-party vendors;
- any changes in card association and debit network fees or products;
- any failure to comply with the rules established by payment networks or standards established by third-party processors;
- any proposed acquisitions or dispositions or any risks associated with completed acquisitions or dispositions; and
- other risks and uncertainties set forth in the "<u>Item 1A Risk Factors</u>" section of this Quarterly Report on Form 10-Q or our Annual Report on Form 10-K.

We caution you that the foregoing list may not contain all of the forward-looking statements made in this Quarterly Report on Form 10-Q.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on our current expectations and beliefs concerning future developments and their potential effects on us. You should not place undue reliance on these forward-looking statements in deciding whether to invest in our securities. We cannot assure you that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions, including the risk factors set forth in the "Item 1A - Risk Factors" section of this Quarterly Report on Form 10-Q or our Annual Report on Form 10-K, that may cause our actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements.

In addition, statements that "we believe" and similar statements reflect our beliefs and opinions on the relevant subject. These statements are based upon information available to us as of the date of this Quarterly Report on Form 10-Q, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially

available relevant information. These statements are inherently uncertain, and investors are cautioned not to unduly rely upon these statements.

You should read this Quarterly Report on Form 10-Q with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements.

Forward-looking statements speak only as of the date they were made. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

# Terms Used in this Quarterly Report on Form 10-Q

As used in this Quarterly Report on Form 10-Q, unless the context otherwise requires, references to the terms "Company," "Priority," "we," "us" and "our" refer to Priority Technology Holdings, Inc. and its consolidated subsidiaries.

# **Results of Operations**

This section includes certain components of our results of operations for the three months ended March 31, 2023, compared to the three months ended March 31, 2022. We have derived this data, except key indicators for merchant bankcard processing dollar values, transaction volumes and average billed accounts from our Unaudited Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q and our Audited Consolidated Financial Statements included December 31, 2022.

#### Revenue

For the three months ended March 31, 2023, our consolidated revenue of \$185.0 million increased by \$31.8 million, or 20.8%, from \$153.2 million for the three months ended March 31, 2022. This overall increase was mainly driven by increased volumes across all segments.

The following table presents our revenues by type for the three months ended March 31, 2023 and 2022:

(in thousands)	Three Months Ended March 31,					1,
		2023	2022			\$ Change
Revenue Type:						
Merchant card fees	\$	149,644	\$	127,952	\$	21,692
Money transmission services		21,406		16,283		5,123
Outsourced services and other services		11,005		7,097		3,908
Equipment		2,973		1,907		1,066
Total revenues	\$	185,028	\$	153,239	\$	31,789

For the three months ended March 31, 2023, our merchant card fees revenue of \$149.6 million increased by \$21.7 million, or 17.0%, from \$128.0 million for the three months ended March 31, 2022. This increase was primarily driven by an increase in the merchant bankcard volume processed by the Company.

Money transmission services of \$21.4 million increased by \$5.1 million, or 31.3%, from \$16.3 million for the three months ended March 31, 2022. This increase was primarily driven by an increase in customer enrollments.

Outsourced services and other services revenue of \$11.0 million for the three months ended March 31, 2023 increased by \$3.9 million, or 54.9%, from \$7.1 million for the three months ended March 31, 2022, primarily due to growth in revenue from AP automation solutions, increased volumes in the card issuing business and growth in interest income due to higher interest rates and deposit balances offset by decreased managed services revenue due to wind down of certain programs.

Equipment revenue of \$3.0 million for the three months ended March 31, 2023 increased by \$1.1 million, or 57.9%, from \$1.9 million for the three months ended March 31, 2022. The increase was primarily due to increased sales of point of sale equipment.

Operating expenses for three months ended March 31, 2023 and 2022 were as follows:

(in thousands)	Three Months Ended March 31,					
		2023		2022		\$ Change
Operating expenses						
Cost of services (excludes depreciation and amortization)	\$	121,966	\$	101,480	\$	20,486
Salary and employee benefits		19,048		16,077		2,971
Depreciation and amortization		18,048		17,353		695
Selling, general and administrative		9,118		7,503		1,615
Total operating expenses	\$	168,180	\$	142,413	\$	25,767

#### Cost of services (excludes depreciation and amortization)

Cost of revenue (excludes depreciation and amortization) of \$122.0 million for the three months ended March 31, 2023 increased by \$20.5 million, or 20.2%, from \$101.5 million for the three months ended March 31, 2022, primarily due to the corresponding increase in revenues.

#### Salary and employee benefits

Salary and employee benefits expense of \$19.0 million for the three months ended March 31, 2023 increased by \$2.9 million, or 18.0%, from \$16.1 million for the three months ended March 31, 2022, primarily due to pay raises, an increase in stock-based compensation and increased headcount to support overall growth of the Company.

# Depreciation and amortization expense

Depreciation and amortization expense of \$18.0 million for the three months ended March 31, 2023 increased by \$0.6 million, or 3.4%, from \$17.4 million for the three months ended March 31, 2022, primarily due to the depreciation of capitalized internal use software.

## Selling, general and administrative

Selling, general and administrative expenses of \$9.1 million for the three months ended March 31, 2023 increased by \$1.6 million, or 21.3%, from \$7.5 million for the three months ended March 31, 2022, primarily due to an increase in travel and other expenses to support overall growth of the Company.

#### Other Expense, net

Other expenses, net for three months ended March 31, 2023 and 2022 were as follows:

(in thousands)	Three Months Ended March 31,				
	2023	2022		2022 \$ C	
Other (expense) income					
Interest expense	\$ (17,699)	\$	(11,535)	\$	(6,164)
Other income, net	212		51		161
Total other expense, net	\$ (17,487)	\$	(11,484)	\$	(6,003)

#### Interest expense

Interest expense of \$17.7 million for the three months ended March 31, 2023 increased by \$6.2 million, or 53.9%, from \$11.5 million for the three months ended March 31, 2022, due to increased interest rates in the three months ended March 31, 2023.

# Income tax benefit

Income tax benefit for three months ended March 31, 2023 and 2022 was as follows:

(in thousands)	Three Months Ended March 31,					
		2023		2022		\$ Change
Loss before income taxes	\$	(639)	\$	(658)	\$	19
Income tax benefit	\$	(133)	\$	(325)	\$	192
Effective tax rate		20.8 %	)	49.4 %		

We compute our interim period income tax expense or benefit by using a forecasted EAETR and adjust for any discrete items arising during the interim period and any changes in our projected full-year business interest expense and taxable income. The EAETR for 2023 is 63.8% and includes the income tax provision on pre-tax income and a tax provision related to establishment of a valuation allowance for deferred income tax on the future portion of the Section 163(j) limitation created by additional 2023 interest expense. The effective tax rate for 2023 changed primarily due to an increase in the valuation allowance against certain business interest carryover deferred tax assets.

Our consolidated effective income tax rates differ from the statutory rate due to timing and permanent differences between amounts calculated under accounting principles GAAP and the U.S. tax code. The consolidated effective income tax rate for 2023 may not be indicative of our effective tax rate for future periods.

On August 16, 2022, the U.S. government enacted the Inflation Reduction Act into law. The IRA, among other provisions, implements a 15% corporate alternative minimum tax based on global adjusted financial statement income and a 1% excise tax on share repurchases, which shall take effect in tax years beginning after December 31, 2022. We do not expect the enactment of the IRA will have a material effect on our reported results, cash flows, or financial position. If applicable, we expect to reflect the excise tax within equity as part of the repurchase price of common stock.

#### Segment Results

#### SMB Payments

(in thousands)	Three Months Ended March 31,						
	2023		2022		\$ Change		
Revenue	\$ 154,933	\$	129,959	\$	24,974		
Operating expenses	142,922		117,473		25,449		
Operating income	\$ 12,011	\$	12,486	\$	(475)		
Operating margin	 7.8 %		9.6 %				
Depreciation and amortization	\$ 10,846	\$	10,824	\$	22		
Key Indicators:							
Merchant bankcard processing dollar value	\$ 15,220,715	\$	14,076,847	\$	1,143,868		
Merchant bankcard transaction count	163,406		145,948		17,458		

## Revenue

Revenue from our SMB Payments segment was \$154.9 million for the three months ended March 31, 2023, compared to \$130.0 million for the three months ended March 31, 2022. The increase of \$24.9 million, or 19.2%, was primarily driven by increased merchant bankcard volume, accrual of certain incentives, offset by decrease in certain fee-based revenue. The Company's revenue from the SMB Payments segment as a percentage of merchant bankcard processing dollar value during

2023 increased to 1.0% from 0.92% during 2022. The increase was primarily driven by an increase in the incentive revenue and changes in the merchant mix.

# **Operating** Income

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Operating income from our SMB Payments segment was \$12.0 million for the three months ended March 31, 2023, compared to \$12.5 million for the three months ended March 31, 2022. The decrease of \$0.5 million, or 4.0%, was primarily driven by mix related margin compression, a \$2.1 million increase in salary and employee benefits due to higher headcount, higher stock-based compensation and annual pay raises, and a \$1.0 million increase in selling, general and administrative expenses driven by higher software and travel and other operating costs offset by an increase in operating income from higher revenue. The increase in headcount and selling, general and administrative expenses are mainly attributable to growth initiatives.

#### **Depreciation and Amortization**

Depreciation and amortization expense of our SMB Payments segment was \$10.8 million for the three months ended March 31, 2023, which is consistent with \$10.8 million for the three months ended March 31, 2022.

(in thousands)	Three Months Ended March 31,						
	2023		2022		\$ Change		
Revenue	\$ 2,786	\$	5,925	\$	(3,139)		
Operating expenses	 3,635	_	5,516		(1,881)		
Operating income (loss)	\$ (849)	\$	409	\$	(1,258)		
Operating margin	 (30.5)%	)	6.9 %				
Depreciation and amortization	\$ 125	\$	73	\$	52		
Key Indicators:							
B2B issuing dollar volume	\$ 198,546	\$	186,380	\$	12,166		
B2B issuing transaction count	280		206		74		

# <u>Revenue</u>

Revenue from our B2B Payments segment was \$2.8 million for the three months ended March 31, 2023, compared to \$5.9 million for the three months ended March 31, 2022. The decrease of \$3.1 million, or 52.5%, was primarily driven by a decrease in managed services business due to wind down of certain programs and recognition of certain revenues during 2022 related to a contract termination.

# **Operating Income (Loss)**

Operating loss from our B2B Payments segment was \$0.8 million for the three months ended March 31, 2023 compared to an operating income of \$0.4 million for the three months ended March 31, 2022. The decrease of \$1.2 million was primarily attributable to decreases in revenue.

# **Enterprise Payments**

(in thousands)	Three Months Ended March 31,						
	_	2	023		2022		\$ Change
Revenue	9	\$	27,309	\$	17,355	\$	9,954
Operating expenses	_		14,646		12,861		1,785
Operating income	9	\$	12,663	\$	4,494	\$	8,169
Operating margin	-		46.4 %		25.9 %		
Depreciation and amortization	9	\$	6,690	\$	6,197	\$	493
Key Indicators:							
Average billed clients			465,219		346,394		118,825
Average new enrollments			45,948		23,441		22,507

#### <u>Revenue</u>

Revenue from our Enterprise Payments segment was \$27.3 million for the three months ended March 31, 2023, compared to \$17.4 million for the three months ended March 31, 2022. The increase of \$9.9 million or 56.9%, was primarily driven by an increase in customer enrollments, and growth in interest income due to higher interest rates and deposit balances.

#### **Operating Income**

Operating income from our Enterprise Payments segment was \$12.7 million for the three months ended March 31, 2023, compared to \$4.5 million for the three months ended March 31, 2022. The increase of \$8.2 million or 182.2%, was primarily driven by increases in revenues.

#### Depreciation and Amortization

Depreciation and amortization from our Enterprise Payments segment was \$6.7 million for the three months ended March 31, 2023, compared to \$6.2 million depreciation and amortization expense for the three months ended March 31, 2022. The increase of \$0.5 million or 8.1%, was primarily driven by the amortization of additional capitalized internal use software and acquired intangibles.

# **Critical Accounting Policies and Estimates**

Our Unaudited Consolidated Financial Statements have been prepared in accordance with GAAP for interim periods, which often require the judgment of management in the selection and application of certain accounting principles and methods. Our critical accounting policies and estimates are discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2022. There have been no material changes to these critical accounting policies and estimates as of March 31, 2023.

## Liquidity and Capital Resources

Liquidity and capital resource management is a process focused on providing the funding we need to meet our short-term and long-term cash and working capital needs. We have used our funding sources to build our merchant portfolio, for technology solutions and to make acquisitions with the expectation that such investments will generate cash flows sufficient to cover our working capital and other anticipated needs, including our acquisition strategy. We anticipate that cash on hand, funds generated from operations and available borrowings under our revolving credit facility are sufficient to meet our working capital requirements for at least the next 12 months.

During the second quarter of 2022, PRTH's Board of Directors authorized the Company to implement a general share repurchase program under which the Company may purchase up to 2.0 million shares of its outstanding Common Stock for a

total of up to \$10.0 million. Under the terms of this plan, the Company may purchase shares through open market purchases, unsolicited or solicited privately negotiated transactions, or in another manner so long as it complies with applicable rules and regulations. The Company did not repurchase any shares under the share repurchase program during the first quarter of 2023.

Our principal uses of cash are to fund business operations and administrative costs, and to service our debt.

Our working capital, defined as current assets less current liabilities, was \$8.9 million at March 31, 2023 and \$22.5 million at December 31, 2022. As of March 31, 2023, we had cash totaling \$15.9 million compared to \$18.5 million at December 31, 2022. These cash balances do not include restricted cash of \$11.0 million and \$10.6 million at March 31, 2023 and December 31, 2022, respectively, which reflects cash accounts holding customer settlement funds and cash reserves for potential losses. The current portion of long-term debt included in current liabilities was \$6.2 million at March 31, 2023 and December 31, 2022. At March 31, 2023, we had availability of approximately \$33.5 million under our revolving credit facility.

The following table and discussion reflect our changes in cash flows for the comparative three month periods.

		Three Months Ended March			
in thousands)		2023		2022	
Net cash provided by (used in):					
Operating activities	\$	27,677	\$	9,613	
Investing activities		(7,583)		(5,711)	
Financing activities		57,537		2,538	
Net increase in cash and cash equivalents and restricted cash	\$	77,631	\$	6,440	

#### Cash Provided by Operating Activities

Net cash provided by operating activities was \$27.7 million for the three months ended March 31, 2023 compared to \$9.6 million of net cash used in operating activities for the three months ended March 31, 2022. The \$18.1 million increase in 2023 was primarily driven by changes in the operating assets and liabilities.

# Cash Used in Investing Activities

Net cash used in investing activities was \$7.6 million and \$5.7 million for the three months ended March 31, 2023 and 2022, respectively. For the three months ended March 31, 2023, net cash used in investing activities included additions to property, equipment and software of \$5.0 million, and acquisitions of intangible assets of \$2.7 million offset by \$0.2 million related to the net payments received on loans to ISOs. For the three months ended March 31, 2022, net cash used in investing activities included \$0.9 million of cash used to fund acquisitions of intangible assets, \$2.4 million related to the funding of new loans to ISOs and \$2.4 million of cash used to acquire property, equipment and software.

# Cash Provided by Financing Activities

Net cash used in financing activities was \$57.5 million for the three months ended March 31, 2023, compared to \$2.5 million of cash provided by financing activities for the three months ended March 31, 2022. The net cash provided by financing activities for the three months ended March 31, 2023 included changes in the net obligations for funds held on the behalf of customers of \$79.3 million, offset by \$7.6 million of cash used for the repayment of debt, \$11.4 million of cash dividends paid to redeemable senior preferred stockholders, \$0.8 million of cash used for shares withheld for taxes, and \$2.0 million of payments of contingent consideration for business combinations. The net cash provided by financing activities for three months ended March 31, 2022 included \$6.6 million of cash used for the repayment of debt, \$3.5 million of cash dividends paid to redeemable senior preferred stockholders paid to redeemable senior preferred stockholders and \$0.2 million of cash used for other financing activities, offset by changes in the net obligations for funds held on the behalf of customers of \$12.7 million.

#### Long-term Debt

As of March 31, 2023, we had outstanding debt obligations, including the current portion and net of unamortized debt discount of \$598.5 million, compared to \$605.1 million at December 31, 2022, resulting in a decrease of \$6.6 million. The debt balance at March 31, 2023 consisted of \$609.2 million outstanding under the term facility and \$6.5 million outstanding under the revolving credit facility, offset by \$17.2 million of unamortized debt discounts and issuance costs. Minimum amortization of the term facility are equal quarterly installments in aggregate annual amounts equal to 1.0% of the original principal, with the balance paid upon maturity. The term facility matures in April 2027 and the revolving credit facility expires in April 2026.

The Credit Agreement contains representations and warranties, financial and collateral requirements, mandatory payment events, events of default and affirmative and negative covenants, including without limitation, covenants that restrict among other things, the ability to create liens, pay dividends or distribute assets from the loan parties to the Company, merge or consolidate, dispose of assets, incur additional indebtedness, make certain investments or acquisitions, enter into certain transactions (including with affiliates) and to enter into certain leases.

If the aggregate principal amount of outstanding revolving loans and letters of credit under the Credit Agreement exceeds 35% of the total revolving credit facility thereunder, the loan parties are required to comply with certain restrictions on its Total Net Leverage Ratio. If applicable, the maximum permitted Total Net Leverage Ratio is: 1) 6.50:1.00 at each fiscal quarter ended September 30, 2021 through June 30, 2022; 2) 6.00:1.00 at each fiscal quarter ended September 30, 2022 through June 30, 2023; and 3) 5.50:1.00 at each fiscal quarter ended September 30, 2023 each fiscal quarter thereafter. As of March 31, 2023, the Total Net Leverage Ratio was not applicable and the Company was in compliance with the covenants in the Credit Agreement.

#### Effect of New Accounting Pronouncements and Recently Issued Accounting Pronouncements Not Yet Adopted

From time to time, new accounting pronouncements are issued by the FASB or other standards setting bodies that may affect our current and/or future financial statements. See <u>Note 1, Basis of Presentation and Significant Accounting Policies</u>, to our Unaudited Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q, for a discussion of recently issued accounting pronouncements not yet adopted.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

For quantitative and qualitative disclosures about market risk, see Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," of our Annual Report on Form 10-K for the year ended December 31, 2022. Our exposures to market risk have not changed materially since December 31, 2022.

#### **Item 4. Controls and Procedures**

#### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act, designed to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized or reported within the time periods specified in SEC rules and regulations and that such information is accumulated and communicated to our management, including our principal executive officer (CEO), our principal financial officer (CFO) and, as appropriate, to allow timely decisions regarding required disclosures.

Management, with the participation of the CEO and CFO, has evaluated the effectiveness of the Company's disclosure controls and procedures as of March 31, 2023. Based on that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of March 31, 2023.

# Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting during the three months ended March 31, 2023 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II. OTHER INFORMATION

# **Item 1. Legal Proceedings**

We are involved in certain legal proceedings and claims, which arise in the ordinary course of business. In the opinion of the Company, based on consultations with internal and external counsel, the results of any of these ordinary course matters, individually and in the aggregate, are not expected to have a material effect on our results of operations, financial condition, or cash flows. As more information becomes available and we determine that an unfavorable outcome is probable on a claim and that the amount of probable loss that we will incur on that claim is reasonably estimable, we will record an accrued expense for the claim in question. If and when we record such an accrual, it could be material and could adversely impact our results of operations, financial condition and cash flows.

#### Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in our Annual Report under Part I, Item 1A "Risk Factors" because these risk factors may affect our operations and financial results. The risks described in the Annual Report are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Unregistered Sales of Equity Securities and Use of Proceeds**

None.

#### **Issuer Purchases of Equity Securities**

The Company's purchases of its Common Stock during the three months ended March 31, 2023 were as follows:

Period	Total Number of Shares Purchased <sup>(1)</sup>	erage Price d per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup>	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1-31, 2023	99,733	\$ 5.30		690,626
February 1-28, 2023	57,042	\$ 4.45	—	690,626
March 1-31, 2023	_		_	690,626
Total	156,775	\$ 4.88		

<sup>(1)</sup> Represents shares (in whole units) withheld to satisfy employees' tax withholding obligations related to the vesting of restricted stock awards, which was determined based on the fair market value on the vesting date.

<sup>(2)</sup> In May 2022, the Company's Board of Directors approved a stock repurchase program for the purchase of up to 2.0 million of the Company's Common Stock outstanding for up to \$10.0 million. The Company did not repurchase any shares under the share repurchase program during the first quarter of 2023.

#### Item 3. Defaults Upon Senior Securities

N/A

# Item 4. Mine Safety Disclosures

N/A
## Item 5. Other Information

N/A

# Item 6. Exhibits

Exhibit	Description
2.1	Second Amended and Restated Contribution Agreement, dated as of April 17, 2018, by and among Priority Investment Holdings, Priority Incentive Equity Holdings, LLC and M I Acquisitions, Inc. (incorporated by reference to Annex A to the Company's Proxy Statement on Schedule 14(a), filed July 5, 2018).
2.2 †	Agreement and Plan of Merger, dated as of March 5, 2021, by and among the Company, Finxera, Merger Sub, and the Equityholder Representative.
2.3	Certificate of Amendment to the Certificate of Incorporation of Priority Technology Holdings dated April 16, 2021, filed April 29, 2021
2.4	Agreement and Plan of Merger by and among the Company, Finxera Holdings, Inc., Prime Warrior Acquisition Corp., and Stone Point Capital LLC.
3.1	Second Amended and Restated Certificate of Incorporation of Priority Technology Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed July 31, 2018).
3.2	Amended and Restated Bylaws of Priority Technology Holdings, Inc. (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, filed July 31, 2018).
3.3	Certificate of Designations of Senior Preferred Stock
4.4	Warrant Agreement, dated September 13, 2016, by and between American Stock Transfer & Trust Company, LLC and the Registrant (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K, filed September 16, 2016).
10.1	Registration Rights Agreement dated as of July 25, 2018 by and among M I Acquisitions, Inc. and the other parties thereto (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed July 31, 2018).
10.2 †	Priority Technology Holdings, Inc. 2018 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed July 31, 2018).
10.3	Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan
10.3.1	Amendment No. 1 to Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan
10.4 †	Credit Agreement, dated as of April 27, 2021, among the Loan Parties name therein and Truist Bank.
10.5 †	Director Agreement by and among Priority Holdings LLC, Pipeline Cynergy Holdings, LLC, Priority Payment Systems Holdings, LLC and Thomas C. Priore, dated May 21, 2014 (incorporated by reference to Exhibit 10.6 to the Company's Registration Statement on Form S-4/A, filed December 26, 2018).
10.6 †	Amendment No. 1 to Director Agreement by and among Priority Holdings LLC, Pipeline Cynergy Holdings, LLC, Priority Payment Systems Holdings, LLC and Thomas C. Priore, dated April 19, 2018 (incorporated by reference to Exhibit 10.7 to the Company's Registration Statement on Form S-4/A, filed December 26, 2018).
10.11 †	Executive Employment Agreement between Priority Technology Holdings, Inc. and Michael Vollkommer, dated December 20, 2018 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 26, 2018).
10.12 †	Restricted Stock Unit Award Agreement between Priority Technology Holdings, Inc. and Michael Vollkommer, dated December 20, 2018 (incorporated by reference to Exhibit 10.13 to the Company's Annual Report on Form 10-K, filed March 29, 2019).
10.13 †	Form of Independent Director Agreement (incorporated by reference to Exhibit 10.19 to the Company's Annual Report on Form 10-K, filed March 29, 2019).
10.14	Asset Purchase Agreement by and between MRI Payments LLC, MRI Software LLC, and Priority Real Estate Technology LLC, dated August 31, 2020 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 1, 2020).
10.15	Support Agreement, dated as of March 5, 2021, by and among the Stockholders and Finxera
10.16	Debt Commitment Letter, dated as of March 5, 2021, between Priority Holdings, LLC and Truist Securities, Inc.

10.17	Preferred Stock Commitment Letter, dated as of March 5, 2021, among the Company and certain affiliates of Ares Capital Management LLC
10.18 †	Securities Purchase Agreement, dated as of April 27, 2021, among the Company and the Investors named therein
10.19 †	Registration Rights Agreement, dated as of April 27, 2021, among the Company and the Investors name therein
10.21 †	Credit Agreement, dated as of April 27, 2021, among the Loan Parties name therein and Truist Bank
10.22	Amendment No. 2, dated September 17, 2021, to the Credit Agreement, dated as of April 27, 2021, by and among the Loan Parties named therein and Truist Bank.
10.23	Form Restricted Stock Unit Award Agreement
10.24	Executive Employment Agreement between Priority Technology Holdings, Inc. and Tim O'Leary, dated September 19, 2022
10.25 *	Priority Technology Holdings, Inc. Recoupment Policy adopted March 1, 2023
21.1	Subsidiaries
31.1 *	Certification of Chief Executive Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended.
31.2 *	Certification of Chief Financial Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended.
32 **	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS *	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH *	XBRL Taxonomy Extension Schema Document
101.CAL *	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB *	XBRL Taxonomy Extension Label Linkbase Document
101.PRE *	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF *	XBRL Taxonomy Extension Definition Linkbase Document

\* Filed herewith.
\*\* Furnished herewith.
† Indicates exhibits that constitute management contracts or compensation plans or arrangements.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### PRIORITY TECHNOLOGY HOLDINGS, INC.

May 11, 2023

May 11, 2023

<u>/s/ Thomas C. Priore</u> Thomas C. Priore President, Chief Executive Officer and Chairman (Principal Executive Officer)

<u>/s/ Timothy M. O'Leary</u> Tim O'Leary Chief Financial Officer (Principal Financial Officer)

### PRIORITY TECHNOLOGY HOLDINGS, INC. RECOUPMENT POLICY

<u>1.</u> <u>Effective Date.</u> This policy shall take effect on March 1, 2023.

<u>2.</u> <u>Definitions.</u> Unless the context otherwise requires, all terms used in this section have the same meaning as in the Exchange Act and the rules and regulations thereunder. In addition, unless the context otherwise requires, the following definitions apply for purposes of this section:

2.1 <u>Accounting Restatement</u> means the result of the process of revising previously issued

financial statements to reflect the correction of one or more errors that are material to those financial statements. For the sake of clarity, "Accounting Restatement" does not include the retrospective application of a change in accounting principle, the retrospective revision to reportable segment information due to a change in the structure of an issuer's internal organization, the retrospective reclassification due to a discontinued operation, the retrospective application of a change in reporting entity, such as from a reorganization of entities under common control, the retrospective adjustment to provisional amounts in connection with a prior business combination, or retrospective revision for stock splits.

2.2 <u>Authorized Person</u> means the Chief Human Resources Officer or a designee of the Chief Human Resources Officer.

2.3 <u>Board</u> — means the Board of Directors of Priority.

- 2.4 <u>Committee</u> means the Compensation Committee of the Board.
- 2.5 <u>Covered Person</u> means all employees who receive Incentive Compensation from

Priority.

2.6 <u>Date on which an issuer is required to prepare an Accounting Restatement</u> — means the

date on which an issuer is required to prepare an Accounting Restatement and is the earlier to occur of: (i) the date Priority's board of directors, a committee of the board of directors, or the officer or officers of Priority authorized to take such action if board action is not required, concludes, or reasonably should have concluded, that Priority's previously issued financial statements contain a material error; or (ii) the date a court, regulator or other legally authorized body directs Priority to restate its previously issued financial statements to correct a material error; such generally is expected to coincide with the occurrence of the event described under Item 4.02(a) of Exchange Act Form 8-K (<u>17 CFR 249.308</u>), but is not predicated on if or when a Form 8-K is actually filed.

2.7 Exchange Act — means the Securities Exchange Act of 1934, as amended.

<sup>2</sup> the president, principal financial officer, principal accounting officer, any vice-president of Priority in charge of a principal business unit, division or function (such as sales, administration or finance), any other officer who performs a policy-making function, or any other person who performs similar policy-making functions for Priority. Officers of Subsidiaries shall be deemed executive officers if they perform such policy making functions for the Priority. "Policy-making function" is not intended to include policy-making functions that are not significant.

2.9 <u>Incentive Compensation</u> means any compensation that is granted, earned or vested based wholly or in part upon the attainment of a financial reporting measure awarded to any Priority employee.

2.10 <u>Financial reporting measures</u> are measures that are determined and presented in accordance with the accounting principles used in preparing Priority's financial statements, any measures that are derived wholly or in part from such measures, and stock price and total shareholder return. A financial reporting measure need not be presented within the financial statements or included in a filing with the Commission.

2.11 <u>Grant</u> means any specific award of incentive compensation.

2.12 Grantee means the recipient of a Grant.

2.13 <u>Material noncompliance</u> means a restatement to correct an error that is material to previously issued financial statements shall be deemed to result from material noncompliance of Priority with a financial reporting requirement under the securities laws.

2.14 <u>NASDAQ</u> means the National Association of Securities Dealers Automated Quotations.

2.15 <u>Received.</u> Incentive-based compensation is deemed received in Priority's fiscal period during which the financial reporting measure specified in the Incentive Compensation award is attained, even if the payment or grant of the Incentive Compensation occurs after the end of that period.

2.16 <u>Subsidiary</u> — means any corporation which is a subsidiary corporation (within the meaning of Code Section 424(f)) of Priority, except for a corporation which has subsidiary corporation status under Code Section 424(f) solely as a result of Priority or a Priority subsidiary holding stock in such corporation as a fiduciary with respect to any trust, estate, conservatorship, guardianship or agency.

2.17 <u>Priority</u> means Priority Technology Holdings, Inc., a Delaware corporation, and its subsidiaries and any successor to such corporation.

3. <u>Scope.</u> Unless specifically excepted by the Committee or in writing by an Authorized Person, this Policy shall apply to all employees of Priority Technology Holdings, Inc. and its Subsidiaries who receive incentive compensation from Priority. <sup>3</sup> 4. <u>Authority to Recoup Incentive Compensation.</u> Except as provided in Section 3, every Incentive Compensation Plan or Incentive Compensation award agreement, and every time-vested incentive compensation award, shall authorize the Committee to recoup from all employees in the following circumstances:

(a) Miscalculation of Performance Metric. If the Committee determines that a financial metric used to determine vesting of a Grant was calculated incorrectly, whether or not Priority is required to restate its financial statements and without regard to whether such miscalculation was due to fraud or intentional misconduct, then the Committee may require reimbursement of all or part of a Grant previously vested or paid to Grantee and/or authorize the cancellation of unpaid or unvested Grants in the amount by which any such Grant exceeded a lower payment that would have been made based on the correctly calculated financial metric. In addition, the Grant shall be subject to the clawback requirements of (i) §954 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (regarding recoupment of erroneously awarded compensation) and implementing rules and regulations thereunder, (ii) similar rules under the laws of other jurisdictions and (iii) policies adopted by Priority to implement such requirements, all to the extent determined by the Committee to be applicable to Grantee.

(b) Detrimental Conduct. If the Committee determines that Grantee has engaged in Detrimental Conduct, then the Committee may require Grantee to reimburse Priority all or a portion of the Grant previously vested or paid and/or will be subject to cancellation of unvested or unpaid Grant. "Detrimental Conduct" means any one of the following:

- (1) the commission of an act constituting fraud, embezzlement, breach of any fiduciary duty owed to Priority or its clients or shareholders, or other material dishonesty with respect to Priority in the course of Grantee's employment;
- (2) improper conduct by Grantee that is materially injurious to Priority (whether from a monetary perspective or otherwise) including, but not limited to, unethical conduct, falsification of Priority's records, unauthorized removal of Priority property or information, theft, violent acts or threats of violence, unauthorized possession of controlled substances on the property of Priority, conduct causing reputational harm to Priority or its clients, or the use of Priority property, facilities or services for unauthorized or illegal purposes;
- (3) Employee's conviction of, or the filing of a plea of nolo contendere or its equivalent, with respect to a felony or any other crime involving dishonesty or moral turpitude; or
- (4) the commission of an act or omission which causes Grantee or Priority to be in material violation of federal or state securities laws, rules or regulations, and/or the rules of any exchange or association of which Priority is a member, including statutory disqualification;

5. <u>Mandatory Recoupment of Erroneously Awarded Compensation</u>. In the event that Priority is required to prepare an Accounting Restatement due to its material noncompliance with any financial reporting requirement under federal securities laws, then Priority shall recoup the amount of erroneously awarded Incentive Compensation paid to any Executive Officer or former Executive Officer, as provided below.

### (a) Amount to be Recouped. The amount of Incentive Compensation subject to Priority's

recoupment policy (the "erroneously awarded compensation") shall be the amount of Incentive Compensation received that exceeds the amount of Incentive Compensation that otherwise would have been received by a current or former Executive Officer had it been determined based on the Accounting Restatement, and shall be computed without regard to any taxes paid. For Incentive Compensation based on stock price or total shareholder return, where the amount of erroneously awarded compensation is not subject to mathematical recalculation directly from the information in an Accounting Restatement, the amount shall be based on the Committee's reasonable estimate of the effect of the Accounting Restatement on the stock price or total shareholder return upon which the Incentive Compensation was received. Priority shall maintain documentation of the determination of that reasonable estimate and provide such documentation to NASDAQ.

 $(b)^5$  Incentive Compensation Performance Periods Subject to Recoupment. The requirements of this Section 5 shall apply to all Incentive Compensation received during the three completed fiscal years immediately preceding the date that Priority is required to prepare a restatement of its previously issued financial statements to correct a material error, as well as to any stub period or transition period (that results from a change in Priority's fiscal year) within or immediately following those three completed fiscal years (except that a transition period that comprises a period of at least nine months shall count as a completed fiscal year).

(c) *Effect of Impracticability of Recoupment*. Priority must recoup erroneously awarded compensation in compliance with this Recoupment Policy except to the extent that it would be impracticable to do so. Recoupment would be impracticable only if the Committee determines that the direct expense paid to a third party to assist in enforcing the policy would exceed the amount to be recouped. Before concluding that it would be impracticable to recoup any amount of erroneously awarded compensation based on expense of enforcement, Priority must first make a reasonable attempt to recoup that erroneously awarded compensation. Priority shall preserve a record of each such attempt(s) to recoup.

(*d*) *Prohibition on Indemnification.* Priority shall not indemnify any Executive Officer or former Executive Officer against the loss of erroneously awarded compensation.

*(e) Other Requirements.* The requirements of this Section 5 shall not apply to Incentive Compensation (1) received while Priority did not have a class of securities listed on a national securities exchange or a national securities association; and (2) received by an individual who did not serve as an Executive Officer of Priority any time during the performance period for that Incentive Compensation.

## 6. <u>Recoupment of Compensation under Other Circumstances.</u>

(a) *Events Tracking*. Priority's Events Tracking Discussion Group, comprised of internal management, shall monitor whether any of the circumstances described in either Section 4(a) or Section 4(b) occur with respect to any employee who received a Grant subject to Section 4 of this Policy (that is, both time-vested and performance vested grants that were granted pursuant to award agreements that authorize the Committee to recoup compensation), and shall make regular reports thereof to the Committee when applicable.

(*b*) *Amount to be Recouped.* The Committee shall determine the amount of incentive compensation to recoup and, except for matters subject to Section 5, *may* consider the following:

- (1) the amount of Incentive compensation received that exceeds the amount of incentive compensation that otherwise would have been received but for the circumstances described in either Section 4(a) or Section 4(b);
- (2) the cost or difficulty of obtaining recoupment, including but not limited to whether Grantee has any outstanding grants that may be cancelled, whether Grantee continues

- <sup>6</sup> to be employed by Priority, and the language of this Recoupment Policy in effect on the relevant date of Grant;
- (3) Grantee's relative fault or degree of involvement, (including such factors as Grantee's current or former leadership role with respect to Priority or the relevant line of business, and the degree to which Grantee was involved in decisions that are determined to have contributed to the loss);
- (4) Grantee's general performance;
- (5) the impact of Grantee's conduct on Priority, and the magnitude of any loss or variance from plan;
- (6) other employment discipline that may have been applied;
- (7) any other relevant facts and circumstances.

(c) The provisions of Section 5(b), Section 5(c), Section 5(d), and Section 5(e) shall not apply to discretionary recoupment under this Section 6.

<u>7. Method of Recoupment.</u> The Committee may effect reimbursement or recoupment in any manner consistent with applicable law including, but not limited to, (a) seeking reimbursement of all or part of a Grant previously paid to Grantee, (b) cancelling prior Grants, whether vested or unvested or paid or unpaid, (c) cancelling or setting-off against planned future grants, and (d) any other method authorized by applicable law or contract.

### 8. Disclosure.

(a) <u>Publication of Recoupment Policy</u>. Priority shall publish a copy of this Recoupment Policy on its external website and shall file a copy as an exhibit to its annual report on Form 10-K.

(b) <u>Disclosure of Recoupment from Executive Officers.</u> In the event the Committee recoups any incentive compensation from an Executive Officer or former Executive Officer pursuant to this Policy, then Priority shall disclose the aggregate amount that the Committee has determined to recoup or adjust, specifying (1) the amount for each event if there is more than one applicable event, and (2) a general description of the circumstances giving rise to the incentive compensation recoupment or adjustment, including items such as number of employees, seniority of employees, and line of business impacted, provided that, in all cases, the underlying event has already been publicly disclosed by Priority in a filing with the SEC, (2) in disclosure that would otherwise meet the requirements for public disclosure by Priority under the SEC's Regulation FD, or (3) are disclosed by a third party in a publicly available court or administrative filing. Priority shall make such disclosure following such a determination by the Committee in its proxy statement for the annual election of directors, in a current report on Form 8-K or other public filing made by it with the SEC, or in a posting at a clearly identifiable location in the investor relations section of its corporate website. Priority may limit such disclosure if it

<sup>7</sup> would be likely to result in, or exacerbate, any existing or threatened, employee, shareholder or other litigation, arbitration or proceeding against Priority or its officers or directors.

(c) <u>Disclosure of Recoupment in Connection With an Accounting Restatement.</u> In addition to

the foregoing, in the event that Priority is required to prepare an Accounting Restatement due to its material noncompliance with any financial reporting requirement under federal securities laws, then Priority shall disclose in any proxy or information statements that calls for SEC Regulation SK Item 402 disclosure, and its annual report on Form 10-K, the following information:

(1) the date on which it was required to prepare an Accounting Restatement;

(2) the aggregate dollar amount of excess Incentive Compensation attributable to such Accounting Restatement;

(3) any estimates that were used in determining the excess Incentive Compensation attributable to such Accounting Restatement;

(4) the aggregate dollar amount of excess Incentive Compensation that remains outstanding at the end of the last completed fiscal year; the name of each Executive Officer from whom, as of the end of the last completed fiscal year, excess Incentive Compensation had been outstanding for 180 days or longer since the date Priority determined the amount the Executive Officer owed, and the dollar amount of outstanding excess Incentive Compensation due from each such individual; and

(5) if, during the last completed fiscal year Priority decided not to pursue Recoupment from any Executive Officer or former Executive Officer pursuant to Section 5(c) of this policy, then for each such Executive Officers Priority shall disclose the name and amount forgone and a brief description of the reason in each case Priority decided not to pursue recoupment.

### 9. Interpretation.

(a) Authority of Committee. This Policy shall be administered by the Committee. Except as limited by law, or by the Articles of Incorporation or Bylaws of Priority, and subject to the provisions of this Policy, the Committee shall have full power, authority, and sole and exclusive discretion to construe, interpret and administer this Policy. In addition, the Committee shall have full and exclusive power to adopt such rules, regulations and guidelines for carrying out this Policy as it may deem necessary or proper, all of which power shall be executed in the best interests of Priority and in keeping with the objectives of this Policy.

(b) <u>Delegation.</u> To the extent permitted by applicable law, the Committee may delegate its authority as identified herein to one or more Authorized Persons. Any such delegate shall serve at the pleasure of, and may be removed at any time by, the Committee.

(c) <u>Decisions Binding.</u> In making any determination or in taking or not taking any action under this Policy, the Committee or its delegate(s) may obtain and may rely on the advice of experts, including employees of and professional advisors to Priority. Any action taken by, or inaction of, the

Committee or its delegate(s) relating to or pursuant to this Policy shall be within the absolute discretion of the Committee or its delegate. Such action or inaction of the Committee or its delegate(s) shall be conclusive and binding on Priority, on each affected Employee and Director and on each other person directly or indirectly affected by such action.

EXHIBIT 10.25

Adopted March 22, 2023

### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO EXCHANGE ACT RULE 13a-14(a) AS ADOPTED PURSUANT TO SECTION 303 OF THE SARBANES-OXLEY ACT OF 2002

I, Thomas C. Priore, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Priority Technology Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 11, 2023

/s/ THOMAS C. PRIORE

Thomas C. Priore Chief Executive Officer and Chairman (Principal Executive Officer)

### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO EXCHANGE ACT RULE 13a-14(a) AS ADOPTED PURSUANT TO SECTION 303 OF THE SARBANES-OXLEY ACT OF 2002

I, Timothy M. O'Leary, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Priority Technology Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 11, 2023

/s/ TIMOTHY M. O'LEARY

Timothy M. O'Leary Chief Financial Officer (Principal Financial Officer)

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Priority Technology Holdings, Inc. (the "Company") for the quarter ended March 31, 2023 as filed with the Securities and Exchange Commission (the "Report"), each of the undersigned, on the dates indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

May 11, 2023

/s/ THOMAS C. PRIORE Thomas C. Priore Chief Executive Officer and Chairman (Principal Executive Officer)

May 11, 2023

/s/ TIMOTHY M. O'LEARY

Timothy M. O'Leary Chief Financial Officer (Principal Financial Officer)

The foregoing certifications are being furnished solely pursuant to 18 U.S.C. § 1350 and are not being filed as part of the Report on Form 10-Q or as a separate disclosure document.