

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2022

OR  
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from to

Commission file number: 001-37872



Priority Technology Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

47-4257046

(I.R.S. Employer  
Identification No.)

2001 Westside Parkway  
Suite 155

Alpharetta,

(Address of principal executive offices)

Georgia

30004

(Zip Code)

Registrant's telephone number, including area code: (800) 935-5961

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, par value \$0.001	PRTH	Nasdaq Global Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒

As of November 4, 2022, the number of the registrant's Common Stock outstanding was 76,002,368.

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**Priority Technology Holdings, Inc.**  
**Commonly Used or Defined Terms**

<b>Term</b>	<b>Definition</b>
2018 Plan	2018 Equity Incentive Plan
2021 Stock Purchase Plan	Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan
2022 Share Repurchase Program	Priority Technology Holdings, Inc. 2022 Share Repurchase Program
2021 Share Repurchase Program	Priority Technology Holdings, Inc. 2021 Share Repurchase Program
AP	Accounts payable
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
B2B	Business-to-business
B2C	Business-to-consumer
C&H	C&H Financial Services, Inc.
CEO	Chief Executive Officer
CFO	Chief Financial Officer
Common Stock	The Company's common stock, par value \$0.001
Credit Agreement	Credit and Guaranty Agreement with Truist Bank dated as of April 27, 2021
EAETR	Estimated annual effective tax rate
EBITDA	Earnings before interest, taxes, depreciation and amortization
EGC	Emerging Growth Company
ESPP	Employee Stock Purchase Plan
Exchange Act	Securities Exchange Act of 1934
FASB	Financial Accounting Standards Board
FBO	For the Benefit Of
FI	Financial Institution
Finxera	Finxera Holdings, Inc.
GAAP	U.S. Generally Accepted Accounting Principles
IRA	Inflation Reduction Act, enacted by the U.S. Federal Government on August 16, 2022
ISO	Independent sales organization
ISV	Independent software vendor
JOBS Act	Jumpstart Our Business Startups Act of 2012
LIBOR	London Interbank Offered Rate
NCI	Non-controlling interests
PIK	Payment-in-kind
PHOT	Priority Hospitality Technology, LLC
SEC	Securities and Exchange Commission
SMB	Small to medium-sized businesses
Term facility	\$620.0 million senior secured term loan facility issued under the Credit Agreement (including \$320.0 million delayed draw facility)
Total Net Leverage Ratio	The ratio of consolidated total debt to the Consolidated Adjusted EBITDA (as defined in the Credit Agreement)

**PART I. FINANCIAL INFORMATION**
**Item 1. Financial Statements**

**Priority Technology Holdings, Inc.**  
**Unaudited Consolidated Balance Sheets**  
*(in thousands, except share data)*

	September 30, 2022	December 31, 2021
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 12,707	\$ 20,300
Restricted cash	11,624	28,859
Accounts receivable, net of allowances of \$1,026 and \$555, respectively	69,688	58,423
Prepaid expenses and other current assets	16,725	15,807
Current portion of notes receivable	986	272
Settlement assets and customer account balances	516,687	479,471
Total current assets	628,417	603,132
Notes receivable, less current portion	2,072	105
Property, equipment and software, net	29,773	25,233
Goodwill	365,347	365,740
Intangible assets, net	301,729	340,211
Deferred income taxes, net	12,058	8,265
Other noncurrent assets	10,353	9,256
<b>Total assets</b>	<b>\$ 1,349,749</b>	<b>\$ 1,351,942</b>
<b>Liabilities, Redeemable Senior Preferred Stock and Stockholders' Deficit</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 50,955	\$ 42,523
Accrued residual commissions	32,593	29,532
Customer deposits and advance payments	3,111	5,021
Current portion of long-term debt	6,200	6,200
Settlement and customer account obligations	517,008	500,291
Total current liabilities	609,867	583,567
Long-term debt, net of current portion, discounts and debt issuance costs	593,068	604,105
Other noncurrent liabilities	13,583	18,349
Total noncurrent liabilities	606,651	622,454
<b>Total liabilities</b>	<b>1,216,518</b>	<b>1,206,021</b>
Commitments and contingencies (Note 12)		
Redeemable senior preferred stock, \$0.001 par value; 250,000 shares authorized; 225,000 issued and outstanding at September 30, 2022 and December 31, 2021	225,095	210,158
Stockholders' deficit:		
Preferred stock, \$0.001; 100,000,000 shares authorized; none issued or outstanding at September 30, 2022 and December 31, 2021	—	—
Common stock, \$0.001 par value; 1,000,000,000 shares authorized; 77,789,291 and 77,460,312 shares issued at September 30, 2022 and December 31, 2021, respectively; and 75,981,186 and 76,739,896 shares outstanding at September 30, 2022 and December 31, 2021, respectively	78	77
Additional paid-in capital	17,719	39,835
Treasury stock at cost, 1,808,105 and 720,416 shares at September 30, 2022 and December 31, 2021, respectively	(8,765)	(4,091)
Accumulated deficit	(100,896)	(100,058)
<b>Total stockholders' deficit</b>	<b>(91,864)</b>	<b>(64,237)</b>
<b>Total liabilities, redeemable senior preferred stock and stockholders' deficit</b>	<b>\$ 1,349,749</b>	<b>\$ 1,351,942</b>

See [Notes to Unaudited Consolidated Financial Statements](#)

**Priority Technology Holdings, Inc.**  
**Unaudited Consolidated Statements of Operations**  
*(in thousands, except per share amounts)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
<b>Revenues</b>	\$ 166,417	\$ 132,542	\$ 486,086	\$ 370,853
<b>Operating expenses</b>				
Cost of revenue (excludes depreciation and amortization)	107,958	92,833	320,187	264,527
Salary and employee benefits	16,384	11,909	48,231	31,808
Depreciation and amortization	17,817	12,330	52,675	32,123
Selling, general and administrative	10,178	7,220	27,027	22,213
Total operating expenses	152,337	124,292	448,120	350,671
<b>Operating income</b>	14,080	8,250	37,966	20,182
<b>Other (expense) income</b>				
Interest expense	(13,412)	(8,155)	(37,282)	(24,608)
Debt extinguishment and modification costs	—	—	—	(8,322)
Other income, net	231	146	311	92
Total other expense, net	(13,181)	(8,009)	(36,971)	(32,838)
Income (loss) before income taxes	899	241	995	(12,656)
Income tax expense	1,691	790	1,833	49
<b>Net loss</b>	(792)	(549)	(838)	(12,705)
Less: Dividends and accretion attributable to redeemable senior preferred stockholders	(9,466)	(5,813)	(26,415)	(9,724)
Less: NCI preferred unit redemptions	—	—	—	(10,777)
<b>Net loss attributable to common stockholders</b>	<b>\$ (10,258)</b>	<b>\$ (6,362)</b>	<b>\$ (27,253)</b>	<b>\$ (33,206)</b>
<b>Loss per common share:</b>				
Basic and diluted	\$ (0.13)	\$ (0.09)	\$ (0.35)	\$ (0.48)
<b>Weighted-average common shares outstanding:</b>				
Basic and diluted	77,984	71,979	78,392	69,689

See [Notes to Unaudited Consolidated Financial Statements](#)

**Priority Technology Holdings, Inc.**  
**Unaudited Consolidated Statements of Changes in Stockholders' Deficit**  
*(in thousands)*

	Common Stock		Treasury Stock		Additional Paid-In Capital	Accumulated Deficit	Deficit Attributable to Stockholders
	Shares	\$	Shares	\$			
<b>December 31, 2021</b>	76,740	\$ 77	720	\$ (4,091)	\$ 39,835	\$ (100,058)	\$ (64,237)
Equity-classified stock-based compensation	—	—	—	—	1,558	—	1,558
Vesting of stock-based compensation	129	—	—	—	—	—	—
Share repurchases and shares withheld for taxes	(27)	1	27	(157)	(1)	—	(157)
Dividends on redeemable senior preferred stock	—	—	—	—	(7,595)	—	(7,595)
Accretion of redeemable senior preferred stock	—	—	—	—	(805)	—	(805)
Net loss	—	—	—	—	—	(333)	(333)
<b>March 31, 2022</b>	76,842	\$ 78	747	\$ (4,248)	\$ 32,992	\$ (100,391)	\$ (71,569)
Equity-classified stock-based compensation	—	—	—	—	1,542	—	1,542
ESPP compensation and vesting of stock-based compensation	157	—	—	—	57	—	57
Share repurchases and shares withheld for taxes	(431)	—	431	(1,922)	—	—	(1,922)
Dividends on redeemable senior preferred stock	—	—	—	—	(7,732)	—	(7,732)
Accretion of redeemable senior preferred stock	—	—	—	—	(817)	—	(817)
Net income	—	—	—	—	—	287	287
<b>June 30, 2022</b>	76,568	\$ 78	1,178	\$ (6,170)	\$ 26,042	\$ (100,104)	\$ (80,154)
Equity-classified stock-based compensation	—	—	—	—	1,104	—	1,104
ESPP compensation and vesting of stock-based compensation	43	—	—	—	39	—	39
Share repurchases and shares withheld for taxes	(630)	—	630	(2,595)	—	—	(2,595)
Dividends on redeemable senior preferred stock	—	—	—	—	(8,636)	—	(8,636)
Accretion of redeemable senior preferred stock	—	—	—	—	(830)	—	(830)
Net loss	—	—	—	—	—	(792)	(792)
<b>September 30, 2022</b>	75,981	\$ 78	1,808	\$ (8,765)	\$ 17,719	\$ (100,896)	\$ (91,864)

	Common Stock		Treasury Stock		Additional Paid-In Capital	Accumulated Deficit	Deficit Attributable to Stockholders
	Shares	\$	Shares	\$			
<b>December 31, 2020</b>	67,391	\$ 68	451	\$ (2,388)	\$ 5,769	\$ (102,013)	\$ (98,564)
Equity-classified stock-based compensation	—	—	—	—	558	—	558
Vesting of stock-based compensation	159	—	—	—	—	—	—
Liability-classified stock-based compensation converted to equity-classified	—	—	—	—	313	—	313
Exercise of stock options	90	—	—	—	617	—	617
Net loss	—	—	—	—	—	(2,679)	(2,679)
<b>March 31, 2021</b>	67,640	\$ 68	451	\$ (2,388)	\$ 7,257	\$ (104,692)	\$ (99,755)
Equity-classified stock-based compensation	—	—	—	—	821	—	821
Vesting of stock-based compensation	12	—	—	—	—	—	—
Exercise of stock options	30	—	—	—	204	—	204
Dividends on redeemable senior preferred stock	—	—	—	—	(3,413)	—	(3,413)
Accretion of redeemable senior preferred stock	—	—	—	—	(498)	—	(498)
Fair value of warrants issued	—	—	—	—	11,357	—	11,357
Fair value of PHOT preferred units redemption	—	—	—	—	(10,777)	—	(10,777)
Fair value of common shares issued for PHOT redemption	1,428	2	—	—	9,962	—	9,964
Net loss	—	—	—	—	—	(9,477)	(9,477)
<b>June 30, 2021</b>	69,110	\$ 70	451	\$ (2,388)	\$ 14,913	\$ (114,169)	\$ (101,574)
Equity-classified stock-based compensation	—	—	—	—	790	—	790
Vesting of stock-based compensation	20	—	—	—	—	—	—
Issuance of acquisition Common Stock	7,551	7	—	—	34,381	—	34,388
Exercise of stock options	53	—	—	—	369	—	369
Share repurchases	(163)	—	163	(1,023)	—	—	(1,023)
Dividends on redeemable senior preferred stock	—	—	—	—	(5,286)	—	(5,286)
Accretion of redeemable senior preferred stock	—	—	—	—	(527)	—	(527)
Net loss	—	—	—	—	—	(549)	(549)
<b>September 30, 2021</b>	76,571	\$ 77	614	\$ (3,411)	\$ 44,640	\$ (114,718)	\$ (73,412)

See [Notes to Unaudited Consolidated Financial Statements](#)

**Priority Technology Holdings, Inc.**  
**Unaudited Consolidated Statements of Cash Flows**  
*(in thousands)*

	<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (838)	\$ (12,705)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization of assets	52,675	32,123
Stock-based compensation	4,204	2,349
Amortization of debt issuance costs and discounts	2,613	1,607
Write-off of deferred loan costs and discount	—	2,580
Deferred income tax benefit	(3,567)	(160)
PIK interest paid	—	(23,715)
Other non-cash items, net	(154)	(39)
Change in operating assets and liabilities:		
Accounts receivable	(11,265)	(10,847)
Prepaid expenses and other current assets	(2,575)	(1,947)
Income taxes (receivable) payable	1,003	(1,541)
Notes receivable	569	(190)
Accounts payable and other accrued liabilities	13,711	9,192
Customer deposits and advance payments	(1,910)	713
Other assets and liabilities, net	(3,908)	13
<b>Net cash provided by (used in) operating activities</b>	<b>50,558</b>	<b>(2,567)</b>
<b>Cash flows from investing activities:</b>		
Acquisitions of businesses, net of cash acquired	—	(407,129)
Additions to property, equipment and software	(11,380)	(7,530)
Notes receivable loan funding	(3,250)	—
Acquisitions of intangible assets	(6,715)	(48,219)
Other investing activities	250	—
<b>Net cash used in investing activities</b>	<b>(21,095)</b>	<b>(462,878)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of long-term debt, net of issue discount	—	607,318
Debt issuance and modification costs paid	—	(9,073)
Repayments of long-term debt	(4,650)	(359,875)
Borrowings under revolving credit facility	23,000	30,000
Repayments of borrowings under revolving credit facility	(32,000)	—
Proceeds from the issuance of redeemable senior preferred stock, net of discount	—	219,062
Redeemable senior preferred stock issuance fees and costs	—	(8,098)
Repurchases of Common Stock and shares withheld for taxes	(4,674)	(1,023)
Dividends paid to redeemable senior preferred stockholders	(11,478)	(4,015)
Proceeds from exercise of stock options	—	1,190
Settlement and customer accounts obligations, net	25,695	396,338
Contingent consideration for business combinations and asset acquisitions	(3,992)	—
Other financing activities	—	(814)



	Nine Months Ended September 30,	
	2022	2021
<b>Net cash (used in) provided by financing activities</b>	<b>(8,099)</b>	<b>871,010</b>
<b>Net change in cash and cash equivalents, and restricted cash:</b>		
Net increase in cash and cash equivalents, and restricted cash	21,364	405,565
Cash and cash equivalents, and restricted cash at beginning of period	518,093	88,120
<b>Cash and cash equivalents, and restricted cash equivalents at end of period</b>	<b>\$ 539,457</b>	<b>\$ 493,685</b>
<b>Supplemental cash flow information:</b>		
Cash paid for interest	\$ 33,023	\$ 17,043
<b>Non-cash investing and financing activities:</b>		
Treasury stock purchases settled after the balance sheet date	\$ 651	\$ —
Accruals for future contingent payments	\$ 4,825	\$ 6,833
Notes receivable from sellers used as partial consideration for acquisitions	\$ —	\$ 3,499
Non-cash additions to other noncurrent assets for right-of-use operating leases	\$ 166	\$ —
<b>Reconciliation of cash and cash equivalents, and restricted cash:</b>		
Cash and cash equivalents	\$ 12,707	\$ 16,974
Restricted cash	11,624	17,258
Cash and cash equivalents included in settlement assets and customer account balances (see <a href="#">Note 4</a> )	515,126	459,453
<b>Total cash and cash equivalents, and restricted cash</b>	<b>\$ 539,457</b>	<b>\$ 493,685</b>

See [Notes to Unaudited Consolidated Financial Statements](#)

**Priority Technology Holdings, Inc.**  
**Notes to Unaudited Consolidated Financial Statements**

**1. Nature of Business and Significant Accounting Policies**

*Business, Consolidation and Presentation*

Priority Technology Holdings, Inc. and its consolidated subsidiaries are referred to herein collectively as "Priority," "PRTH," the "Company," "we," "our" or "us," unless the context requires otherwise. Priority is a provider of merchant acquiring, integrated payment software, licensed money transmission services and commercial payments solutions.

The Company operates on a calendar year ending each December 31 and on four calendar quarters ending on March 31, June 30, September 30 and December 31 of each year. Results of operations reported for interim periods are not necessarily indicative of results for the entire year.

The accompanying Unaudited Consolidated Financial Statements include the accounts of the Company and its majority-owned subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation. These Unaudited Consolidated Financial Statements have been prepared in accordance with GAAP for interim financial information pursuant to the rules and regulations of the SEC. The Consolidated Balance Sheet as of December 31, 2021 was derived from the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 but does not include all disclosures required by GAAP for annual financial statements.

In the opinion of the Company's management, all known adjustments necessary for a fair presentation of the Unaudited Consolidated Financial Statements for interim periods have been made. These adjustments consist of normal recurring accruals and estimates that affect the carrying amounts of assets and liabilities. These Unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

*Use of Estimates*

The preparation of Unaudited Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the Unaudited Consolidated Financial Statements and the reported amounts of revenues and expenses during the reported period. Actual results could materially differ from those estimates. In particular, the continued magnitude, duration and effects of the COVID-19 pandemic are difficult to predict, and the ultimate effect could result in future charges related to the recoverability of assets, including financial assets, long-lived assets, goodwill and other losses.

*Foreign Currency*

The Company's reporting currency is the U.S. dollar. Assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the current exchange rate on the last day of the reporting period. Revenues and expenses are translated using the average exchange rate in effect during the reporting period. Foreign exchange translation and transaction gains and losses were not material for the periods presented and are included in the Unaudited Consolidated Statements of Operations.

*Emerging Growth Company Status*

Prior to December 31, 2021, the Company was an EGC, as defined in JOBS Act, and elected to take advantage of certain exemptions from various reporting requirements that are applicable to other public companies until the Company is no longer an EGC, including using the extended transition period for complying with new or revised accounting standards. On December 31, 2021, we ceased to qualify as an EGC and have adopted any new standards that we are now required to adopt.

## Recently Issued Accounting Standards Pending Adoption

### *Reference Rate Reform*

In March 2020, the FASB issued ASU 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which provides temporary optional expedients and exceptions to the GAAP guidance on contract modifications and hedge accounting to ease the financial reporting burdens of the expected market transition from the LIBOR and other interbank offered rates to alternative reference rates, such as the Secured Overnight Financial Rate. If certain criteria are met, entities can elect not to apply certain modification accounting requirements to contracts affected by what the guidance calls reference rate reform. An entity that makes this election would not have to remeasure the contract at the modification date or reassess a previous accounting determination. In January 2021, the FASB issued ASU 2021-01, *Reference Rate Reform (Topic 848)*, which clarifies that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. These updates can be adopted at any time before December 31, 2022. The Company's term facility and revolving credit facility bear interest at rates based on LIBOR, and the dividend rate on the Company's redeemable senior preferred stock is also based on LIBOR. The Company is evaluating the potential impact these updates may have on its Unaudited Consolidated Financial Statements.

### *Credit Losses*

In June 2016, the FASB issued ASU 2016-13, *Measurement of Credit Losses on Financial Instruments*. This new guidance will change how entities account for credit impairment for trade and other receivables, as well as for certain financial assets and other instruments. ASU 2016-13 will replace the current "incurred loss" model with an "expected loss" model. Under the "incurred loss" model, a loss (or allowance) is recognized only when an event has occurred (such as a payment delinquency) that causes the entity to believe that a loss is probable (i.e., that it has been "incurred"). Under the "expected loss" model, a loss (or allowance) is recognized upon initial recognition of the asset that reflects all future events that leads to a loss being realized, regardless of whether it is probable that the future event will occur. The "incurred loss" model considers past events and current conditions, while the "expected loss" model includes expectations for the future which have yet to occur. The standard will require entities to record a cumulative-effect adjustment to the balance sheet as of the beginning of the first reporting period in which the guidance is effective. The Company is currently evaluating the potential impact that this update may have on the timing of recognizing future provisions for expected losses on the Company's accounts receivable and notes receivable. Since the Company is a smaller reporting company, the Company must adopt this new standard no later than the beginning of 2023 for annual and interim reporting periods.

## Recently Adopted Accounting Standards

### *Business Combinations*

In October 2021, the FASB issued ASU 2021-08, *Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers*, which requires entities to recognize and measure contract assets and liabilities acquired in a business combination in accordance with ASC 606, as if the acquirer had originated the contracts. Generally this will result in the acquirer recognizing and measuring the acquired contract assets and liabilities consistent with the manner by which they were recognized and measured by the acquiree. This update is effective for public companies for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years, and early adoption is permitted, including in an interim period. If this update is adopted early in an interim period, it must be applied retrospectively to all business combinations that occurred since the beginning of the fiscal year. The Company elected to early adopt ASU 2021-08 in the second quarter of 2022. The Company has not acquired any businesses during 2022, therefore there was no impact on the Company's Unaudited Consolidated Financial Statements.

## 2. Revenues

### Disaggregation of Revenues

The following table presents a disaggregation of our consolidated revenues by type for the three and nine months ended September 30, 2022 and 2021:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
<b>Revenue Type:</b>				
Merchant card fees	\$ 137,659	\$ 122,175	\$ 405,404	\$ 348,244
Money transmission services revenue	18,291	2,873	51,757	2,873
Outsourced services and other services	7,933	5,778	21,917	14,981
Equipment	2,534	1,716	7,008	4,755
<b>Total revenues<sup>(1),(2)</sup></b>	<b>\$ 166,417</b>	<b>\$ 132,542</b>	<b>\$ 486,086</b>	<b>\$ 370,853</b>

<sup>(1)</sup> Includes contracts with an original duration of one year or less and variable consideration under a stand-ready series of distinct days of service. The aggregate fixed consideration portion of customer contracts with an initial contract duration greater than one year is not material.

<sup>(2)</sup> Approximately \$2.0 million and \$3.4 million of interest income for the three and nine months ended September 30, 2022, respectively, and \$0.1 million and \$0.1 million three and nine months ended September 30, 2021, respectively, is included in outsourced services and other services revenue in the table above. Approximately \$0.2 million and \$0.4 million of interest income for the three and nine months ended September 30, 2022, respectively, and \$0.1 million and \$0.6 million of interest income three and nine months ended September 30, 2021, respectively, is included in other income, net on the Company's Unaudited Consolidated Statements of Operations and not reflected in the table above.

Deferred revenues were not material for the three and nine months ended September 30, 2022 and 2021.

### Contract Assets and Contract Liabilities

Material contract assets and liabilities are presented net at the individual contract level in the Unaudited Consolidated Balance Sheets and are classified as current or noncurrent based on the nature of the underlying contractual rights and obligations.

Supplemental balance sheet information related to contracts from customers as of September 30, 2022 and December 31, 2021 was as follows:

(in thousands)	Consolidated Balance Sheet Line Item	September 30, 2022	December 31, 2021
<b>Liabilities:</b>			
Contract liabilities, net (current)	Customer deposits and advance payments	\$ —	\$ 1,280

Substantially all of these balances are recognized as revenue within 12 months. As of September 30, 2022, all of the contract liabilities, have been recognized as revenue. Net contract assets were not material for any period presented.

Impairment losses recognized on receivables or contract assets arising from the Company's contracts with customers were not material for the three and nine months ended September 30, 2022 and September 30, 2021.

### 3. Acquisitions

#### Finxera Acquisition

On September 17, 2021, the Company completed its acquisition of 100% of the equity interests of Finxera. Finxera is a provider of deposit account management and licensed money transmission services in the U.S. The acquisition will allow the Company to offer clients turn-key merchant services, payment facilitation, card issuing, automated payables, virtual banking, e-wallet tools, risk management, underwriting and compliance on a single platform.

The transaction was funded with the Company's cash on hand, proceeds from the issuance of the redeemable senior preferred stock and debt, and the issuance of common equity shares to the sellers.

The acquisition was accounted for as a business combination using the acquisition method of accounting, under which the assets acquired and liabilities assumed were recognized at their fair values as of September 17, 2021, with the excess of the fair value of consideration transferred over the fair value of the net assets acquired recognized as goodwill. The fair values of the assets acquired and liabilities assumed as of September 17, 2021 were estimated by management based on the valuation of the Finxera business using the discounted cash flow method and other factors specific to certain assets and liabilities. The final purchase price allocation is set forth in the table below.

(in thousands)

<b>Consideration:</b>		
Cash	\$	379,220
Equity instruments <sup>(1)</sup>		34,388
Less: cash and restricted cash acquired		(6,598)
<b>Total purchase consideration, net of cash and restricted cash acquired</b>	<b>\$</b>	<b>407,010</b>
<b>Recognized amounts of assets acquired and liabilities assumed:</b>		
Accounts receivable	\$	385
Prepaid expenses and other current assets <sup>(2)</sup>		5,298
Current portion of notes receivable		784
Settlement assets and customer account balances		498,811
Property, equipment and software, net		712
Goodwill <sup>(2)</sup>		244,711
Intangible assets, net <sup>(3)</sup>		211,400
Other noncurrent assets		955
Accounts payable and accrued expenses		(7,837)
Settlement and customer account obligations		(498,811)
Deferred income taxes, net <sup>(2)</sup>		(44,018)
Other noncurrent liabilities		(5,380)
<b>Total purchase consideration</b>	<b>\$</b>	<b>407,010</b>

<sup>(1)</sup> The fair value of the 7,551,354 shares of Common stock that were issued was determined based on their market price at the time of closing adjusted for an appropriate liquidity discount due to trading restrictions under Securities Act Rule 144.

<sup>(2)</sup> During the nine months ended September 30, 2022, the Company recorded measurement period adjustments due to additional information received related to income taxes and deferred income taxes, net. These measurement period adjustments resulted in an increase of \$0.1 million in prepaid expenses and an increase of \$0.3 million in other current assets and deferred income taxes, offset by a decrease in goodwill of \$0.4 million.

<sup>(3)</sup> The intangible assets acquired consist of \$154.9 million for referral partner relationships, \$34.3 million for technology, \$20.1 million for customer relationships and \$2.1 million for money transmission licenses.

Goodwill of \$244.7 million arising from the acquisition of Finxera primarily consists of the expected synergies and other benefits from combining operations. Goodwill attributable to the acquisition of \$8.7 million was deductible for income tax purposes. The goodwill was allocated 100% to the Company's Enterprise Payments reportable segment.

In 2020, Finxera acquired two businesses for which the purchase price included contingent consideration valued at \$6.1 million. The contingent consideration payable is comprised of earnout opportunities equal to 25% to 50% of certain revenues earned from the customers assumed in these acquisitions. The associated earnout opportunities are to be measured and paid every six months and expire at various dates through December 31, 2023. As of September 30, 2022, an adjustment of \$1.1 million was recorded due to changes in the fair value of the contingent consideration (as selling, general and administrative expenses in the Company's Consolidated Statements of Operations) resulting in total contingent consideration of \$7.2 million. The accretion of contingent consideration was \$0.1 million and \$0.4 million for the three and nine months ended September 30, 2022, respectively, which is included in interest expense on the Company's Unaudited Consolidated Statements of Operations, increasing the total liability to \$7.6 million of which \$1.8 million has been paid. The remaining \$5.8 million was accrued, of which \$3.9 million and \$1.9 million were included in accounts payable and accrued expenses and other noncurrent liabilities, respectively, on the Company's Unaudited Consolidated Balance Sheet as of September 30, 2022.

#### **Other Acquisitions**

##### Wholesale Payments, Inc.

On April 28, 2021, a subsidiary of the Company completed its acquisition of certain residual portfolio rights for a purchase price of \$42.4 million in addition to \$24.8 million of post-closing payments and earnout payments based on meeting certain attrition thresholds over a three-year period from the date of acquisition. The transaction did not meet the definition of a business, therefore it was accounted for as an asset acquisition under which the cost of the acquisition was allocated to the acquired assets based on relative fair values. As this is an asset acquisition, additional purchase price is accounted for when payment to the seller becomes probable and is added to the carrying value of the asset. The seller's note payable to the Company of \$3.0 million and an advance of \$2.0 million outstanding at the time of the purchase was netted against the initial purchase price, resulting in cash of \$41.2 million being paid by the Company to the seller, which was funded from cash proceeds from the issuance of the redeemable senior preferred stock and cash on hand.

As of the second quarter 2022, the sellers earned \$9.4 million of the \$24.8 million earnout, increasing the total purchase price recorded to \$51.8 million, which was recorded to residual buyout intangible assets with a seven-year useful life amortized on a straight-line basis. In September 2022, an adjustment of \$0.5 million was recorded, decreasing the total amount earned as of September 30, 2022 to \$8.9 million. As of September 30, 2022, \$5.1 million had been paid.

##### C&H

On June 25, 2021, a subsidiary of the Company acquired certain assets and assumed certain related liabilities of C&H under an asset purchase agreement. C&H was an ISO partner of the Company where it developed expertise in software-integrated payment services, as well as marketing programs for specific verticals such as automotive and youth sports. This business is reported within the Company's SMB Payments reportable segment. The initial purchase price for the net assets was \$35.0 million in cash and a total purchase price of not more than \$60.0 million including post-closing payments and earnout payments based on certain gross profit and revenue achievements over a three-year period from the date of acquisition. The acquisition date fair value of the contingent consideration was \$4.7 million, which increased the total purchase price to \$39.7 million. The seller's note payable to the Company of \$0.5 million at the time of purchase was netted against the initial purchase price, resulting in cash of \$34.5 million being paid by the Company to the seller, which was funded from a \$30.0 million draw down of the revolving credit facility under the Credit Agreement held by the Company and \$4.5 million cash on hand. Transaction costs were not material and were expensed. The purchase price allocation is set forth in the table below.

(in thousands)

Accounts receivable	\$	214
Prepaid expenses and other current assets		209
Property, equipment and software, net and other current assets		287
Goodwill		13,804
Intangible assets, net <sup>(1)</sup>		25,400
Other noncurrent liabilities		(214)
<b>Total purchase price</b>	<b>\$</b>	<b>39,700</b>

<sup>(1)</sup> The intangible assets acquired consist of \$20.2 million for merchant portfolio intangible assets with a ten-year useful life and \$5.2 million for ISO partner relationships with a twelve-year useful life.

As of September 30, 2022, the fair value of the C&H contingent consideration was \$5.0 million, of which \$3.0 million and \$2.0 million were included in accounts payable and accrued expenses and other noncurrent liabilities, respectively, on the Company's Unaudited Consolidated Balance Sheet as of September 30, 2022. The accretion of contingent consideration was \$0.3 million for the three and nine months ended September 30, 2022, which is included in interest expense on the Company's Unaudited Consolidated Statements of Operations.

The goodwill for the C&H business combination is deductible by the Company for income tax purposes.

#### 4. Settlement Assets and Customer Account Balances and Related Obligations

##### *SMB Payments Segment*

In the Company's SMB Payments reportable segment, funds settlement refers to the process of transferring funds for sales and credits between card issuers and merchants. The standards of the card networks require possession of funds during the settlement process by a member bank which controls the clearing transactions. Since settlement funds are required to be in the possession of a member bank until the merchant is funded, these funds are not assets of the Company and the associated obligations related to these funds are not liabilities of the Company. Therefore, neither is recognized in the Company's Unaudited Consolidated Balance Sheets. Member banks held merchant funds of \$113.3 million and \$102.1 million at September 30, 2022 and December 31, 2021, respectively.

Exception items that become the liability of the Company are recorded as merchant losses, a component of cost of revenue in the Company's Unaudited Consolidated Statements of Operations. Exception items that the Company is still attempting to collect from the merchants through the funds settlement process or merchant reserves are recognized as settlement assets and customer account balances in the Company's Unaudited Consolidated Balance Sheets, with an offsetting reserve for those amounts the Company estimates it will not be able to recover. Expenses for merchant losses for the three and nine months ended September 30, 2022 were \$0.7 million and \$2.8 million, respectively. Expenses for merchant losses for the three and nine months ended September 30, 2021 were \$0.6 million and \$1.6 million, respectively.

##### *B2B Payments Segment*

In the Company's B2B Payments segment, the Company earns revenues from certain of its services by processing transactions for FIs and other business customers. Customers transfer funds to the Company, which are held in either company-owned bank accounts controlled by the Company or bank-owned FBO accounts controlled by the banks, until such time that the transactions are settled with the customer payees. Amounts due to customer payees that are held by the Company in company-owned bank accounts are included in restricted cash. Amounts due to customer payees that are held in bank-owned FBO accounts are not assets of the Company, and the associated obligations related to these funds are not liabilities of the Company. Therefore, neither is recognized in the Company's Unaudited Consolidated Balance Sheets. Bank-owned FBO accounts held funds of \$71.8 million and \$45.5 million at September 30, 2022 and December 31, 2021, respectively. Company-owned bank accounts held \$4.4 million and \$21.4 million at September 30, 2022 and December 31, 2021, respectively, which are included in restricted cash and settlement and customer account obligations in the Company's Unaudited Consolidated Balance Sheets.

### Enterprise Payments Segment

In the Company's Enterprise Payments segment revenue is derived primarily from enrollment fees, monthly subscription fees and transaction-based fees from licensed money transmission services. As part of its licensed money transmission services, the Company accepts deposits from consumers and subscribers which are held in bank accounts maintained by the Company on behalf of consumers and subscribers. After accepting deposits, the Company is allowed to invest available balances in these accounts in certain permitted investments, and the return on such investments contributes to the Company's net cash inflows. These balances are payable on demand. As such, the Company recorded these balances and related obligations as current assets and current liabilities. The nature of these balances are cash and cash equivalents, but they are not available for day-to-day operations of the Company. Therefore, the Company has classified these balances as settlement assets and customer account balances and the related obligations as settlement and customer account obligations in the Company's Unaudited Consolidated Balance Sheets.

The Company's settlement assets and customer account balances and settlement and customer account obligations were as follows:

<i>(in thousands)</i>	September 30, 2022	December 31, 2021
<b>Settlement Assets:</b>		
Card settlements due from merchants, net of estimated losses	\$ 1,561	\$ 537
<b>Customer Account Balances:</b>		
Cash and cash equivalents	515,126	468,934
Time deposits	—	10,000
<b>Total settlement assets and customer account balances</b>	<b>\$ 516,687</b>	<b>\$ 479,471</b>
<b>Settlement and Customer Account Obligations:</b>		
Customer account obligations	\$ 515,126	\$ 478,935
Due to customer payees <sup>(1)</sup>	1,882	21,356
<b>Total settlement and customer account obligations</b>	<b>\$ 517,008</b>	<b>\$ 500,291</b>

<sup>(1)</sup> The related assets are included in restricted cash on our Unaudited Consolidated Balance Sheets.

## 5. Goodwill and Other Intangible Assets

### Goodwill

The Company's goodwill relates to the following reporting units as of September 30, 2022 and December 31, 2021:

<i>(in thousands)</i>	September 30, 2022	December 31, 2021
SMB Payments	\$ 120,636	\$ 120,636
Enterprise Payments	244,711	245,104
<b>Total</b>	<b>\$ 365,347</b>	<b>\$ 365,740</b>



The following table summarizes the changes in the carrying value of goodwill for the periods ended September 30, 2022 and December 31, 2021

<i>(in thousands)</i>	<b>Amount</b>
Balance at December 31, 2021	\$ 365,740
Changes in the value of goodwill	—
Balance at March 31, 2022	365,740
Changes in the value of goodwill	—
Balance at June 30, 2022	365,740
Final purchase price adjustment for Finxera	(393)
<b>Balance at September 30, 2022</b>	<b>\$ 365,347</b>

As of September 30, 2022, the Company is not aware of any triggering events for impairment that have occurred since the last annual impairment test.

#### Other Intangible Assets

At September 30, 2022 and December 31, 2021, other intangible assets consisted of the following:

<i>(in thousands, except weighted-average data)</i>	<b>September 30, 2022</b>			<b>Weighted-average Useful Life</b>
	<b>Gross Carrying Value</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Value</b>	
Other intangible assets:				
ISO and referral partner relationships	\$ 175,300	\$ (20,941)	\$ 154,359	14.8
Residual buyouts	132,997	(71,182)	61,815	6.2
Customer relationships	95,566	(80,254)	15,312	8.0
Merchant portfolios	76,423	(40,087)	36,336	6.7
Technology	48,690	(17,684)	31,006	9.9
Non-compete agreements	3,390	(3,390)	—	0.0
Trade names	2,870	(2,069)	801	11.7
Money transmission licenses <sup>(1)</sup>	2,100	—	2,100	
<b>Total</b>	<b>\$ 537,336</b>	<b>\$ (235,607)</b>	<b>\$ 301,729</b>	<b>9.9</b>

<sup>(1)</sup> Money transmission licenses have an indefinite useful life.

(in thousands, except weighted-average data)

	December 31, 2021			Weighted-average Useful Life
	Gross Carrying Value	Accumulated Amortization	Net Carrying Value	
Other intangible assets:				
ISO and referral partner relationships	\$ 175,300	\$ (11,679)	\$ 163,621	14.8
Residual buyouts <sup>(1)</sup>	126,225	(56,186)	70,039	6.4
Customer relationships	95,566	(70,883)	24,683	8.1
Merchant portfolios	76,016	(30,879)	45,137	6.7
Technology <sup>(2)</sup>	48,690	(15,039)	33,651	9.9
Non-compete agreements <sup>(2)</sup>	3,390	(3,390)	—	0.0
Trade names	2,870	(1,890)	980	11.6
Money transmission licenses <sup>(3)</sup>	2,100	—	2,100	
<b>Total</b>	<b>\$ 530,157</b>	<b>\$ (189,946)</b>	<b>\$ 340,211</b>	<b>9.7</b>

<sup>(1)</sup> Additions to residual buyouts were offset by certain assets that became fully amortized in 2021 but are still in service.

<sup>(2)</sup> Certain assets in the group became fully amortized in 2021 but are still in service.

<sup>(3)</sup> These assets have an indefinite useful life.

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Amortization expense	\$ 15,452	\$ 10,191	\$ 45,773	\$ 25,858

As of September 30, 2022, there were no impairment indicators present.

## 6. Property, Equipment and Software

A summary of property, equipment and software, net as of September 30, 2022 and December 31, 2021 was as follows:

(in thousands)	September 30, 2022	December 31, 2021
Computer software	\$ 63,087	\$ 52,715
Equipment	12,916	12,255
Leasehold improvements	6,720	6,467
Furniture and fixtures	2,869	2,819
Property, equipment and software	85,592	74,256
Less: accumulated depreciation	(55,819)	(49,023)
<b>Property, equipment and software, net</b>	<b>\$ 29,773</b>	<b>\$ 25,233</b>

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Depreciation expense	\$ 2,365	\$ 2,139	\$ 6,902	\$ 6,265

Computer software represents purchased software and internally developed back office and merchant interfacing systems used to assist in the reporting of merchant processing transactions and other related information.

## 7. Notes Receivable

The Company had notes receivable of \$3.1 million and \$0.4 million as of September 30, 2022 and December 31, 2021, respectively, which are reported as current portion of notes receivable and notes receivable less current portion on the Company's Unaudited Consolidated Balance Sheets. The notes receivable carried weighted-average interest rates of 14.8% and 13.8% as of September 30, 2022 and December 31, 2021, respectively. The notes receivable are comprised of notes receivable from ISOs, and under the terms of the agreements the Company preserves the right to hold back residual payments due to the ISOs and to apply such residuals against future payments due to the Company. As of September 30, 2022 and December 31, 2021, the Company had no allowance for doubtful notes receivable.

As of September 30, 2022, the principal payments for the Company's notes receivable are due as follows:

(in thousands)

### Twelve months ending September 30,

2023	\$	986
2024		792
2025		522
2026		515
2027		243
After 2027		—
<b>Total</b>	<b>\$</b>	<b>3,058</b>

## 8. Debt Obligations

Outstanding debt obligations as of September 30, 2022 and December 31, 2021 consisted of the following:

(in thousands)

	September 30, 2022	December 31, 2021
Term facility - matures April 27, 2027, interest rates of 8.27% and 6.75% at September 30, 2022 and December 31, 2021, respectively	\$ 612,250	\$ 616,900
Revolving credit facility - \$40.0 million line, matures April 27, 2026, interest rates of 7.24% and 5.75% at September 30, 2022 and December 31, 2021, respectively	6,000	15,000
<b>Total debt obligations</b>	<b>618,250</b>	<b>631,900</b>
Less: current portion of long-term debt	(6,200)	(6,200)
Less: unamortized debt discounts and deferred financing costs	(18,982)	(21,595)
<b>Long-term debt, net</b>	<b>\$ 593,068</b>	<b>\$ 604,105</b>

### Interest Expense and Amortization of Deferred Loan Costs and Discounts

Deferred financing costs and debt discounts are amortized using the effective interest method over the remaining term of the respective debt and are recorded as a component of interest expense. Unamortized deferred financing costs and debt discounts are included in long-term debt on the Company's Unaudited Consolidated Balance Sheets.

Outstanding borrowings under the Credit Agreement accrue interest using either a base rate or a LIBOR rate plus an applicable margin per year, subject to a LIBOR rate floor of 1.00% per year. The revolving credit facility incurs an unused commitment fee on any undrawn amount in an amount equal to 0.50% per year of the unused portion. The future applicable interest rate margins may vary based on the Company's Total Net Leverage Ratio in addition to future changes in the underlying market rates for LIBOR and the rate used for base-rate borrowings.

Interest expense for outstanding debt, including fees for undrawn amounts and amortization of deferred financing costs and debt discounts was as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Interest expense	\$ 13,303	\$ 8,155	\$ 36,571	\$ 24,608

Interest expense included amortization of deferred financing costs and debt discounts of \$0.9 million and \$2.6 million for the three and nine months ended September 30, 2022, respectively, and \$2.1 million and \$3.3 million three and nine months ended September 30, 2021, respectively.

#### *Deferred Loan Costs and Discounts, and Debt Extinguishment and Modification Expenses*

In connection with the April 2021 refinancing, the Company recorded \$8.3 million of debt extinguishment and modification costs for the nine months ended September 30, 2021 on the Company's Unaudited Consolidated Statements of Operations.

#### *Debt Covenants*

The Credit Agreement contains representations and warranties, financial and collateral requirements, mandatory payment events, events of default and affirmative and negative covenants, including without limitation, covenants that restrict among other things, the ability to create liens, pay dividends or distribute assets from the loan parties to the Company, merge or consolidate, dispose of assets, incur additional indebtedness, make certain investments or acquisitions, enter into certain transactions (including with affiliates) and to enter into certain leases.

If the aggregate principal amount of outstanding revolving loans and letters of credit under the Credit Agreement exceeds 35% of the total revolving facility thereunder, the loan parties are required to comply with certain restrictions on its Total Net Leverage Ratio. If applicable, the maximum permitted Total Net Leverage Ratio is: 1) 6.50:1.00 at each fiscal quarter ended September 30, 2021 through June 30, 2022; 2) 6.00:1.00 at each fiscal quarter ended September 30, 2022 through June 30, 2023; and 3) 5.50:1.00 at each fiscal quarter ended September 30, 2023 each fiscal quarter thereafter. As of September 30, 2022, the Total Net Leverage Ratio was not applicable and the Company was in compliance with our financial covenants.

## 9. Fair Value

#### *Fair Value Measurements*

Contingent consideration related to the Company's business combinations is estimated based on the present value of a weighted payout probability at the measurement date, which falls within Level 3 on the fair value hierarchy. The current portion of contingent consideration is included in accounts payable and accrued expenses on the Company's Unaudited Consolidated Balance Sheets and the noncurrent portion of contingent consideration is included in other noncurrent liabilities on the Company's Unaudited Consolidated Balance Sheets.

Liabilities measured at fair value on a recurring basis consisted of the following:

(in thousands)	Fair Value Hierarchy	September 30, 2022	December 31, 2021
Contingent consideration, current portion	Level 3	\$ 6,883	\$ 4,006
Contingent consideration, noncurrent portion	Level 3	3,870	6,680
<b>Total contingent consideration</b>		<b>\$ 10,753</b>	<b>\$ 10,686</b>

During the three and nine months ended September 30, 2022, there were no transfers into, out of, or between levels of the fair value hierarchy.

The following table provides a reconciliation of the beginning and ending balance of the Company's contingent consideration liability for the three and nine months ended September 30, 2022:

<i>(in thousands)</i>	<b>Contingent Consideration Liability</b>
December 31, 2021	\$ 10,686
Payment of contingent consideration	(415)
March 31, 2022	10,271
Accretion of discount on contingent consideration	602
Fair value adjustments due to resolution of contingencies related to future payments	(48)
June 30, 2022	10,825
Addition of contingent consideration due to acquisition	—
Accretion of discount on contingent consideration	108
Fair value adjustments due to resolution of contingencies related to future payments	1,070
Payment of contingent consideration	(1,250)
<b>September 30, 2022</b>	<b>\$ 10,753</b>

The following table provides a reconciliation of the beginning and ending balance of the Company's contingent consideration liability for the three and nine months ended September 30, 2021:

<i>(in thousands)</i>	<b>Contingent Consideration Liability</b>
December 31, 2020	\$ —
Payment of contingent consideration	—
March 31, 2021	—
Addition of contingent consideration due to acquisition	4,700
Payment of contingent consideration	—
<b>June 30, 2021</b>	<b>4,700</b>
Addition of contingent consideration due to acquisition	5,986
Accretion of discount on contingent consideration	—
Fair value adjustments due to resolution of contingencies related to future payments	—
Payment of contingent consideration	—
<b>September 30, 2021</b>	<b>\$ 10,686</b>

### ***Fair Value Disclosures***

#### ***Notes Receivable***

Notes receivable are carried at amortized cost. Substantially all of the Company's notes receivable are secured, and the Company provides for allowances when it believes that certain notes receivable may not be collectible. The carrying value of the Company's notes receivable, net approximates fair value and was approximately \$3.1 million and \$0.4 million at September 30, 2022 and December 31, 2021, respectively. On the fair value hierarchy, Level 3 inputs are used to estimate the fair value of these notes receivable.

#### ***Debt Obligations***

Outstanding debt obligations are reflected in the Company's Unaudited Consolidated Balance Sheets at carrying value since the Company did not elect to remeasure debt obligations to fair value at the end of each reporting period.

The fair value of the of the term facility was estimated to be \$590.8 million and \$613.8 million at September 30, 2022 and December 31, 2021, respectively, and was estimated using binding and non-binding quoted prices in an active secondary market, which considers the credit risk and market related conditions, and is within Level 3 of the fair value hierarchy.

The carrying values of the other long-term debt obligations approximate fair value due to mechanisms in the credit agreements that adjust the applicable interest rates and the lack of a market for these debt obligations.

## 10. Redeemable Senior Preferred Stock and Warrants

The following table provides a reconciliation of the beginning and ending carrying amounts of the redeemable senior preferred stock for the three and nine months ended September 30, 2022:

<i>(in thousands)</i>	Shares	Amount
December 31, 2021	225	\$ 210,158
Unpaid dividend on redeemable senior preferred stock	—	4,090
Accretion of discounts and issuance cost	—	805
March 31, 2022	225	215,053
Unpaid dividend on redeemable senior preferred stock	—	4,161
Accretion of discounts and issuance cost	—	817
June 30, 2022	225	\$ 220,031
Unpaid dividend on redeemable senior preferred stock	—	4,234
Accretion of discounts and issuance cost	—	830
<b>September 30, 2022</b>	<b>225</b>	<b>\$ 225,095</b>

The following table provides a reconciliation of the beginning and ending carrying amounts of the redeemable senior preferred stock for the three and nine months ended September 30, 2021

<i>(in thousands)</i>	Shares	Amount
December 31, 2020	—	\$ —
Proceeds from issuance of redeemable senior preferred stock, net of discount and issuance costs	150	\$ 131,426
Unpaid dividend on redeemable senior preferred stock	—	1,838
Accretion of discounts and issuance cost	—	498
<b>June 30, 2021</b>	<b>150</b>	<b>133,762</b>
Proceeds from issuance of redeemable senior preferred stock, net of discount and issuance costs	75	68,183
Unpaid dividend on redeemable senior preferred stock	—	2,846
Accretion of discounts and issuance cost	—	527
<b>September 30, 2021</b>	<b>225</b>	<b>\$ 205,318</b>

The following table provides a summary of the dividends for the period presented:

<i>(in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Dividends paid in cash	\$ 4,402	\$ 2,440	\$ 11,478	\$ 4,015
Accumulated dividends accrued as part of the carrying value of redeemable senior preferred stock	4,234	2,846	12,485	4,684
<b>Dividends declared at the rate of 13.0% per year</b>	<b>\$ 8,636</b>	<b>\$ 5,286</b>	<b>\$ 23,963</b>	<b>\$ 8,699</b>

On April 27, 2021, the Company issued warrants to purchase up to 1,803,841 shares of the Common Stock, at an exercise price of \$0.001. As of September 30, 2022, none of the warrants have been exercised. The warrants are considered to be equity contracts indexed in the Company's own shares and therefore were recorded at their inception date relative fair value and are included in additional paid-in capital on the Company's Unaudited Consolidated Balance Sheets.

## 11. Income Taxes

The Company's consolidated effective income tax rate for the three and nine months ended September 30, 2022, was 188.1% and 184.2%, respectively. The effective rate for the three and nine months ended September 30, 2022 differed from the statutory rate of 21.0% primarily due to an increase in the valuation allowance against certain business interest carryover deferred tax assets.

The Company's consolidated effective income tax (benefit) rate for the three and nine months ended September 30, 2021, was 327.8% and (0.4)%, respectively. The effective rate for the three and nine months ended September 30, 2021 differed from the statutory federal rate of 21.0% primarily due to an increase in the valuation allowance against certain business interest carryover deferred tax assets.

### *Valuation Allowance for Deferred Income Tax Assets*

The Company considers all available positive and negative evidence to determine whether sufficient taxable income will be generated in the future to permit realization of the existing deferred tax assets. In accordance with the provisions of ASC 740, *Income Taxes*, the Company is required to provide a valuation allowance against deferred income tax assets when it is "more likely than not" that some portion or all of the deferred tax assets will not be realized.

Based on management's assessment, as of September 30, 2022, the Company continues to record a full valuation allowance against non-deductible interest expense. The Company will continue to evaluate the realizability of the net deferred tax asset on a quarterly basis and, as a result, the valuation allowance may change in future periods.

On August 16, 2022, the U.S. government enacted the Inflation Reduction Act into law. The IRA, among other provisions, implements a 15% corporate alternative minimum tax based on global adjusted financial statement income and a 1% excise tax on share repurchases, which shall take effect in tax years beginning after December 31, 2022. We are in the process of evaluating the provisions of the IRA, but we do not currently believe the IRA will have a material effect on our reported results, cash flows, or financial position when it becomes effective. If applicable, we expect to reflect the excise tax within equity as part of the repurchase price of common stock.

## 12. Commitments and Contingencies

### *Minimum Annual Commitments with Third-party Processors*

The Company has multi-year agreements with third parties to provide certain payment processing services to the Company. The Company pays processing fees under these agreements that are based on the volume and dollar amounts of processed payment transactions. Some of these agreements have minimum annual requirements for processing volumes. Based on existing contracts in place at September 30, 2022, the Company is committed to pay minimum processing fees under these agreements of approximately \$15.7 million in 2022 and \$17.0 million in 2023.

### *Contingent Consideration*

For asset acquisitions that do not meet the definition of a business, the portion of the unpaid purchase price that is contingent on future activities is not initially recorded by the acquirer on the date of acquisition. Rather, the acquirer generally recognizes contingent consideration when it becomes probable and estimable.

On April 14, 2022, the Company amended the purchase agreement related to its acquisition of certain residual portfolio rights in 2019 to provide for an additional earnout opportunity to be earned during the 12 months ending March 31, 2023. The initial

purchase price was subject to an increase of up to \$6.4 million in accordance with the terms of the agreement between the Company and the sellers. In connection with this amendment, the Company paid \$2.1 million to the sellers during the second quarter of 2022.

As of September 30, 2022 and December 31, 2021, the Company had accrued \$0.1 million and \$2.4 million, respectively, of estimated remaining cash consideration and additional accumulated costs related to its October 2019 acquisition of certain merchant portfolio rights. The Company had recorded aggregate costs, including both actual costs and estimated remaining consideration, totaling \$11.5 million and \$11.1 million as of September 30, 2022 and December 31, 2021, respectively. Amortization expense was adjusted to reflect the new carrying value at the original purchase date. As of September 30, 2022 and December 31, 2021, accumulated amortization was \$6.7 million and \$5.0 million, respectively. The merchant portfolio has an estimated remaining life of two years at September 30, 2022.

See [Note 3, Acquisitions](#), for information about contingent consideration related to other acquisitions.

#### *Legal Proceedings*

The Company is involved in certain legal proceedings and claims which arise in the ordinary course of business. In the opinion of the Company and based on consultations with internal and external counsel, the results of any of these matters, individually and in the aggregate, are not expected to have a material effect on the Company's results of operations, financial condition or cash flows. As more information becomes available, and the Company determines that an unfavorable outcome is probable on a claim and that the amount of probable loss that the Company will incur on that claim is reasonably estimable, the Company will record an accrued expense for the claim in question. If and when the Company records such an accrual, it could be material and could adversely impact the Company's results of operations, financial condition and cash flows.

#### *Concentration of Risks*

The Company's revenue is substantially derived from processing Visa and Mastercard bankcard transactions. Because the Company is not a member bank, in order to process these bankcard transactions, the Company maintains sponsorship agreements with member banks which require, among other things, that the Company abide by the by-laws and regulations of the card associations.

A majority of the Company's cash and restricted cash is held in certain FIs, substantially all of which is in excess of federal deposit insurance corporation limits. The Company does not believe it is exposed to any significant credit risk from these transactions.

### **13. Related Party Transactions**

#### *Employee Loan*

In February 2021, the Company loaned \$0.9 million to an employee who is considered to be an affiliate of the Company. Under the terms the loan agreement, the loan accrues interest at the rate of 4.0% per year and is secured by shares of the Company's Common Stock that are owned by the employee. The loan was originally repayable in August 2021, but the agreement was amended in August 2021 to automatically renew for one year terms until the Company requires repayment. The loan may be prepaid at any time. As of September 30, 2022 and December 31, 2021, the amount due to the Company for this loan was \$0.9 million.

#### *PHOT Preferred Unit Redemption - Distribution to NCIs*

In November 2020, the Company agreed to an exchange of shares of Common Stock of the Company, or cash, for the \$4.8 million of remaining undistributed preferred equity interests related to the February 2019 contribution of the eTab and Cumulus assets to PHOT. An exchange valuation for the Company's Common Stock was established as of November 12, 2020 at the prior 20-day volume weighted average price of \$2.78 per share. The exchange was contingent upon receiving approval of the Company's lenders; therefore, the binding exchange agreements were not entered into until after lender approval was received in April 2021. In May 2021, the Company entered into exchange agreements and completed the exchange of 1,428,358



shares of Common Stock and \$0.8 million of cash for the undistributed preferred equity interests. The CEO received 605,623 shares of Common Stock of the Company in exchange for his 35.3% interest, and the Company's Chief Operating Officer received 413,081 shares of Common Stock of the Company in exchange for her 24.1% interest. Subsequent to establishing the Common Stock valuation in November 2020 and the date of exchange in May 2021, the Company's Common Stock price appreciated to \$7.75 per share. The Company's Unaudited Consolidated Financial Statements for the nine months ended September 30, 2021 reflect this exchange as a distribution to NCIs at an appreciated Common Stock value of \$6.975 per share, which incorporates a 10% liquidity discount of \$0.775 per share due to trading restrictions under Securities Act Rule 144. Therefore, the total distribution amounted to \$10.8 million, comprised of \$10.0 million of Common Stock and \$0.8 million of cash. In addition, the Company recorded a \$2.8 million tax benefit related to an increase in the tax basis associated with the share exchange, for a net impact to equity of \$8.0 million.

#### 14. Stock-based Compensation

For the three and nine months ended September 30, 2022 and 2021, stock-based compensation expense was as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Stock-based compensation expense	\$ 1,104	\$ 935	4,204	\$ 2,349

In March 2021, the Company converted a \$0.3 million liability-classified stock-based compensation award for restricted stock units under the 2018 Plan, whereby the service inception date preceded the future grant-date, to an equity-classified award when the restricted stock units were granted.

Income tax benefit for stock-based compensation was immaterial for the three and nine months ended September 30, 2022 and 2021. No stock-based compensation has been capitalized.

#### 2018 Plan

The Company's 2018 Plan initially provided for the issuance of up to 6,685,696 shares of the Company's Common Stock. On March 17, 2022, the Company's Board of Directors unanimously approved an amendment to the 2018 Plan, which was subsequently approved by our shareholders, to increase the number of shares authorized for issuance under the plan by 2,500,000 shares, resulting in 9,185,696 shares of the Company's Common Stock authorized for issuance under the plan.

#### 2021 Stock Purchase Plan

The 2021 Stock Purchase Plan provides for up to 200,000 shares to be purchased under the plan. Shares issued under the plan may be authorized but unissued or reacquired shares of Common Stock. All employees of the Company who work more than 20 hours per week and have been employed by the Company for at least 30 days may participate in the 2021 Stock Purchase Plan.

Under the 2021 Stock Purchase Plan, participants are offered, on the first day of the offering period, the option to purchase shares of Common Stock at a discount on the last day of the offering period. The offering period shall be for a period of three months, and the first offering period began on January 10, 2022. The 2021 Stock Purchase Plan provides eligible employees the opportunity to purchase shares of the Company's Common Stock on a quarterly basis through payroll deductions at a price equal to 95% of the lesser of the fair value on the first and last trading day of each offering period. The compensation expense for the three and nine months ended September 30, 2022, was immaterial and is included in stock-based compensation in the table above.

## 15. Stockholders' Equity

The Company is authorized to issue 100,000,000 shares of preferred stock with such designations, voting and other rights and preferences as may be determined from time to time by the Company's Board of Directors. As of September 30, 2022 and December 31, 2021, the Company has not issued any shares of preferred stock.

### 2022 Share Repurchase Program

During the second quarter of 2022, PRTH's Board of Directors authorized the Company to implement a general share repurchase program under which the Company may purchase up to 2.0 million shares of its outstanding Common Stock for a total of up to \$10.0 million. Under the terms of this plan, the Company may purchase shares through open market purchases, unsolicited or solicited privately negotiated transactions, or in another manner so long as it complies with applicable rules and regulations.

In August 2021, Priority's Board of Directors authorized a \$10.0 million share repurchase program. Under this program the Company was authorized to purchase up to 1.0 million shares of its Common Stock through open market transactions, unsolicited or solicited privately negotiated transactions, or otherwise in accordance with all applicable securities laws and regulations. The 2021 Share Repurchase Program was terminated effective on the close of business on September 23, 2021.

For the three and nine months ended September 30, 2022 and 2021, share repurchase activity was as follows:

<i>in thousands, except share data, which is in whole units</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Number of shares purchased <sup>(1)</sup>	626,673	162,715	1,005,918	162,715
Average price paid per share	\$ 4.11	\$ 6.29	\$ 4.20	\$ 6.29
Total Investment	\$ 2,578	\$ 1,023	\$ 4,227	\$ 1,023

<sup>(1)</sup> These amounts may differ from the repurchases of common stock amounts in the Consolidated Statements of Cash Flows due to unsettled share repurchases at the end of quarter.

## 16. Segment Information

Prior to the fourth quarter of 2021, the Company's three reportable segments included the Consumer Payments segment, the Commercial Payments segment and the Integrated Partners segment. As a result of the Company's organic growth and recent acquisitions, a new internal reporting structure was implemented which resulted in changes to the Company's reportable segments. The three new reportable operating segments are SMB Payments, B2B Payments and Enterprise Payments. All comparative periods have been adjusted to reflect the new reportable segments.

More information about our three reportable segments:

- *SMB Payments* – provides full-service acquiring and payment-enabled solutions for B2C transactions, leveraging the Company's proprietary software platform, distributed through ISOs, direct sales and vertically focused ISV channels.
- *B2B Payments* – provides AP automation solutions to corporations, software partners and FIs, including Citi, Mastercard and American Express.
- *Enterprise Payments* – provides embedded payment and banking solutions to enterprise customers that modernize legacy platforms and accelerate modern software partners looking to monetize payments.

Corporate includes costs of corporate functions and shared services not allocated to our reportable segments.

Information on reportable segments and reconciliations to consolidated revenues, consolidated depreciation and amortization, and consolidated operating income are as follows:

<i>(in thousands)</i>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>
<b>Revenues:</b>				
SMB Payments	\$ 139,892	\$ 124,737	\$ 412,357	\$ 354,149
B2B Payments	4,868	4,181	16,088	11,722
Enterprise Payments	21,657	3,624	57,641	4,982
<b>Consolidated revenues</b>	<b>\$ 166,417</b>	<b>\$ 132,542</b>	<b>\$ 486,086</b>	<b>\$ 370,853</b>
<b>Depreciation and amortization:</b>				
SMB Payments	\$ 11,040	\$ 11,049	\$ 32,844	\$ 30,130
B2B Payments	295	73	441	220
Enterprise Payments	6,203	939	18,599	939
Corporate	279	269	791	834
<b>Consolidated depreciation and amortization</b>	<b>\$ 17,817</b>	<b>\$ 12,330</b>	<b>\$ 52,675</b>	<b>\$ 32,123</b>
<b>Operating (loss) income:</b>				
SMB Payments	\$ 13,447	\$ 14,647	\$ 39,928	\$ 42,380
B2B Payments	217	(29)	1,289	(417)
Enterprise Payments	9,312	1,229	19,504	1,564
Corporate	(8,896)	(7,597)	(22,755)	(23,345)
<b>Consolidated operating income</b>	<b>\$ 14,080</b>	<b>\$ 8,250</b>	<b>\$ 37,966</b>	<b>\$ 20,182</b>

A reconciliation of total operating (loss) income of reportable segments to the Company's net (loss) is provided in the following table:

<i>(in thousands)</i>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>
Total operating income of reportable segments	\$ 22,976	\$ 15,847	\$ 60,721	\$ 43,527
Corporate	(8,896)	(7,597)	(22,755)	(23,345)
Interest expense	(13,412)	(8,155)	(37,282)	(24,608)
Debt modification and extinguishment costs	—	—	—	(8,322)
Other income, net	231	146	311	92
Income tax expense	(1,691)	(790)	(1,833)	(49)
<b>Net loss</b>	<b>\$ (792)</b>	<b>\$ (549)</b>	<b>\$ (838)</b>	<b>\$ (12,705)</b>

## 17. Loss per Common Share

The following tables set forth the computation of the Company's basic and diluted loss per common share:

(in thousands except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Numerator:				
Net loss	\$ (792)	\$ (549)	\$ (838)	\$ (12,705)
Less: Dividends and accretion attributable to redeemable senior preferred stockholders	(9,466)	(5,813)	(26,415)	(9,724)
Less: Non-controlling interest preferred unit redemptions	—	—	—	(10,777)
Net loss attributable to common stockholders	<u>\$ (10,258)</u>	<u>\$ (6,362)</u>	<u>\$ (27,253)</u>	<u>\$ (33,206)</u>
Denominator:				
Basic and diluted:				
Weighted-average common shares outstanding <sup>(1)</sup>	77,984	71,979	78,392	69,689
<b>Loss per common share</b>	<b>\$ (0.13)</b>	<b>\$ (0.09)</b>	<b>\$ (0.35)</b>	<b>\$ (0.48)</b>

<sup>(1)</sup> The weighted-average common shares outstanding includes 1,803,841 warrants issued in the second quarter of 2021.

Potentially anti-dilutive securities that were excluded from the Company's loss per common share that could potentially be dilutive in future periods are as follows:

(in thousands)	Nine Months Ended September 30,	
	2022	2021
Outstanding warrants on Common Stock <sup>(1)</sup>	3,557	3,557
Outstanding options and warrants issued to adviser <sup>(2)</sup>	600	600
Restricted stock awards <sup>(3)</sup>	1,126	1,202
Liability-classified restricted stock units	—	135
Outstanding stock option awards <sup>(3)</sup>	2,292	1,232
<b>Total</b>	<b>7,575</b>	<b>6,726</b>

<sup>(1)</sup> The warrants are exercisable at \$11.50 per share and expire on August 24, 2023.

<sup>(2)</sup> The warrants and options are exercisable at \$12.00 per share and expire on August 24, 2023.

<sup>(3)</sup> Granted under the 2018 Plan.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our Audited Consolidated Financial Statements and related Notes and the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.*

### Cautionary Note Regarding Forward-looking Statements

Some of the statements made in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of the federal securities laws. Such forward-looking statements include, but are not limited to, statements regarding our management's expectations, hopes, beliefs, intentions or strategies regarding the future. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, such as statements about our future financial performance, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," "continue," "could," "estimate," "expect," "future," "goal," "intend," "likely," "may," "might," "plan," "possible," "potential," "predict," "project," "seek," "should," "would," "will," "approximately," "shall" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements contained in this Quarterly Report on Form 10-Q include, but are not limited to, statements about:

- the impact of the COVID-19 pandemic and its continuing effects on the economic and business environment in which we operate;
- negative economic and political conditions that adversely affect the general economy, consumer confidence and consumer and commercial spending habits, which may, among other things, negatively impact our business, financial condition and results of operations;
- competition in the payment processing industry;
- the use of distribution partners;
- any unauthorized disclosures of merchant or cardholder data, whether through breach of our computer systems, computer viruses or otherwise;
- any breakdowns in our processing systems;
- government regulation, including regulation of consumer information;
- the use of third-party vendors;
- any changes in card association and debit network fees or products;
- any failure to comply with the rules established by payment networks or standards established by third-party processors;
- any proposed acquisitions or dispositions or any risks associated with completed acquisitions or dispositions; and
- other risks and uncertainties set forth in the "[Item 1A - Risk Factors](#)" section of this Quarterly Report on Form 10-Q or our Annual Report on Form 10-K.

We caution you that the foregoing list may not contain all of the forward-looking statements made in this Quarterly Report on Form 10-Q.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on our current expectations and beliefs concerning future developments and their potential effects on us. You should not place undue reliance on these forward-looking statements in deciding whether to invest in our securities. We cannot assure you that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions, including the risk factors set forth in the "[Item 1A - Risk Factors](#)" section of this Quarterly Report on Form 10-Q or our Annual Report on Form 10-K, that may cause our actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements.

In addition, statements that "we believe" and similar statements reflect our beliefs and opinions on the relevant subject. These statements are based upon information available to us as of the date of this Quarterly Report on Form 10-Q, and while we

believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. These statements are inherently uncertain, and investors are cautioned not to unduly rely upon these statements.

You should read this Quarterly Report on Form 10-Q with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements.

Forward-looking statements speak only as of the date they were made. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

**Terms Used in this Quarterly Report on Form 10-Q**

As used in this Quarterly Report on Form 10-Q, unless the context otherwise requires, references to the terms "Company," "Priority," "we," "us" and "our" refer to Priority Technology Holdings, Inc. and its consolidated subsidiaries.

## Results of Operations

This section includes certain components of our results of operations for the three and nine months ended September 30, 2022, compared to the three and nine months ended September 30, 2021. We have derived this data, except key indicators for merchant bankcard processing dollar values, transaction volumes and average billed accounts from our Unaudited Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q and our Audited Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2021.

### Revenue

For the three months ended September 30, 2022, our consolidated revenue of \$166.4 million increased by \$33.9 million, or 25.6%, from \$132.5 million for the three months ended September 30, 2021. This overall increase was mainly driven by an increase in bankcard volumes resulting from increased consumer spending and acquisitions completed by the Company in 2021.

For the nine months ended September 30, 2022, our consolidated revenue of \$486.1 million increased by \$115.2 million, or 31.1%, from \$370.9 million for the nine months ended September 30, 2021. This overall increase was primarily driven by an increase in bankcard volumes resulting from increased consumer spending, an increase in certain fee-based revenue and acquisitions completed by the Company in 2021.

The following table presents our revenues by type for the three and nine months ended September 30, 2022 and 2021:

<i>(in thousands)</i>	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
<b>Revenue Type:</b>						
Merchant card fees	\$ 137,659	\$ 122,175	\$ 15,484	\$ 405,404	\$ 348,244	\$ 57,160
Money transmission services revenue	18,291	2,873	15,418	51,757	2,873	48,884
Outsourced services and other services	7,933	5,778	2,155	21,917	14,981	6,936
Equipment	2,534	1,716	818	7,008	4,755	2,253
<b>Total revenues</b>	<b>\$ 166,417</b>	<b>\$ 132,542</b>	<b>\$ 33,875</b>	<b>\$ 486,086</b>	<b>\$ 370,853</b>	<b>\$ 115,233</b>

For the three months ended September 30, 2022, our merchant card fees revenue of \$137.7 million increased by \$15.5 million, or 12.7%, from \$122.2 million for the three months ended September 30, 2021. This increase was primarily driven by an increase in the merchant bankcard volume processed by the Company slightly offset by rate decreases.

For the nine months ended September 30, 2022, our merchant card fees revenue of \$405.4 million increased by \$57.2 million, or 16.4%, from \$348.2 million for the nine months ended September 30, 2021. This increase was primarily driven by an increase in the merchant bankcard volume processed by the Company and an increase in certain fee-based revenue slightly offset by rate decreases.

Money transmission services revenue of \$18.3 million and \$51.8 million for the three and nine months ended September 30, 2022, respectively, is related to the business acquired from Finxera in September 2021.

Outsourced services and other services revenue of \$7.9 million for the three months ended September 30, 2022 increased by \$2.1 million, or 36.2%, from \$5.8 million for the three months ended September 30, 2021, primarily due to growth in revenue from AP automation solutions and increased volumes in the card issuing business offset by decreases due to the wind down of certain customer programs in the managed services business.

Outsourced services and other services revenue of \$21.9 million for the nine months ended September 30, 2022 increased by \$6.9 million, or 46.0%, from \$15.0 million for the nine months ended September 30, 2021. This increase was primarily driven by growth in revenue from AP automation solutions and increased volumes in the card issuing business.

Equipment revenue of \$2.5 million for the three months ended September 30, 2022 increased by \$0.8 million, or 47.1%, from \$1.7 million for the three months ended September 30, 2021. The increase was primarily due to increased sales of mobile card reader equipment and other equipment from our MX product line.

Equipment revenue of \$7.0 million for the nine months ended September 30, 2022 increased by \$2.2 million, or 45.8%, from \$4.8 million for the nine months ended September 30, 2021. This increase was primarily due to increased sales of mobile card reader equipment and other equipment from our MX product line.

Operating expenses for three and nine months ended September 30, 2022 and 2021 were as follows:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
<b>Operating expenses</b>						
Cost of revenue (excludes depreciation and amortization) \$	107,958	\$ 92,833	\$ 15,125	\$ 320,187	\$ 264,527	\$ 55,660
Salary and employee benefits	16,384	11,909	4,475	48,231	31,808	16,423
Depreciation and amortization	17,817	12,330	5,487	52,675	32,123	20,552
Selling, general and administrative	10,178	7,220	2,958	27,027	22,213	4,814
<b>Total operating expenses</b>	<u>\$ 152,337</u>	<u>\$ 124,292</u>	<u>\$ 28,045</u>	<u>\$ 448,120</u>	<u>\$ 350,671</u>	<u>\$ 97,449</u>

#### Cost of Revenue (excludes depreciation and amortization)

Cost of revenue (excludes depreciation and amortization) of \$108.0 million for the three months ended September 30, 2022 increased by \$15.2 million, or 16.4%, from \$92.8 million for the three months ended September 30, 2021, primarily due to the corresponding increase in revenues. For the three months ended September 30, 2022, cost of revenue (excludes depreciation and amortization) as a percentage of total revenues decreased to 64.9% as compared to 70.0% for the three months ended September 30, 2021. This decrease was primarily due to the impact of the Finxera acquisition, partially offset by mix of bankcard volume growth from larger partners with higher commissions.

Cost of revenue (excludes depreciation and amortization) of \$320.2 million for the nine months ended September 30, 2022 increased by \$55.7 million, or 21.1% from \$264.5 million for the nine months ended September 30, 2021. For the nine months ended September 30, 2022 cost of revenue (excludes depreciation and amortization) as a percentage of total revenues decreased to 65.9% as compared to 71.3% for the nine months ended September 30, 2021. This decrease was primarily due to the impact of the Finxera acquisition, partially offset by mix of bankcard volume growth from larger partners with higher commissions and risk management initiatives taken by the Company in the specialized merchant acquiring portfolio during the prior year period.

#### Salary and Employee Benefits

Salary and employee benefits expense of \$16.4 million for the three months ended September 30, 2022 increased by \$4.5 million, or 37.8%, from \$11.9 million for the three months ended September 30, 2021, primarily due to pay raises, increases in headcount related to our acquisition of Finxera in September 2021, an increase in stock-based compensation and overall growth of the Company.

Salary and employee benefits expense of \$48.2 million for the nine months ended September 30, 2022 increased by \$16.4 million, or 51.6%, from \$31.8 million for the nine months ended September 30, 2021, primarily due to increases in headcount related to our acquisition of Finxera in September 2021, an increase in stock-based compensation and overall growth of the Company.

#### Depreciation and Amortization Expense

Depreciation and amortization expense of \$17.8 million for the three months ended September 30, 2022 increased by \$5.5 million, or 44.7%, from \$12.3 million for the three months ended September 30, 2021, primarily due to the amortization of finite-lived intangible assets acquired from the business combinations completed during 2021.



Depreciation and amortization expense of \$52.7 million for the nine months ended September 30, 2022 increased by \$20.6 million, or 64.2%, from \$32.1 million for the nine months ended September 30, 2021, primarily due to the amortization of finite-lived intangible assets acquired from the business combinations completed during 2021.

#### Selling, General and Administrative

Selling, general and administrative expenses of \$10.2 million for the three months ended September 30, 2022 increased by \$3.0 million, or 41.7%, from \$7.2 million for the three months ended September 30, 2021, primarily due to an increase in expenses from acquired businesses and certain non-recurring expenses.

Selling, general and administrative expenses of \$27.0 million for the nine months ended September 30, 2022 increased by \$4.8 million, or 21.6%, from \$22.2 million for the nine months ended September 30, 2021, primarily due to an increase in expenses from acquired businesses, offset by a decrease in certain non-recurring transaction related expenses.

#### ***Other Expense, net***

Other expenses, net for three and nine months ended September 30, 2022 and 2021 were as follows:

<i>(in thousands)</i>	<b>Three Months Ended September 30,</b>			<b>Nine Months Ended September 30,</b>		
	<b>2022</b>	<b>2021</b>	<b>\$ Change</b>	<b>2022</b>	<b>2021</b>	<b>\$ Change</b>
<b>Other (expense) income</b>						
Interest expense	\$ (13,412)	\$ (8,155)	\$ (5,257)	\$ (37,282)	\$ (24,608)	\$ (12,674)
Debt extinguishment and modification costs	—	—	—	—	(8,322)	8,322
Other income, net	231	146	85	311	92	219
<b>Total other expense, net</b>	<b>\$ (13,181)</b>	<b>\$ (8,009)</b>	<b>\$ (5,172)</b>	<b>\$ (36,971)</b>	<b>\$ (32,838)</b>	<b>\$ (4,133)</b>

#### Interest Expense

Interest expense of \$13.4 million for the three months ended September 30, 2022 increased by \$5.2 million, or 63.4%, from \$8.2 million for the three months ended September 30, 2021, due to additional borrowings to fund the acquisition of Finxera in September 2021 and increased interest rates in the three months ended September 30, 2022.

Interest expense of \$37.3 million for the nine months ended September 30, 2022 increased by \$12.7 million, or 51.6%, from \$24.6 million for the nine months ended September 30, 2021, primarily due to additional borrowings to fund the acquisition of Finxera in September 2021 and increased interest rates in the nine months ended September 30, 2022.

#### Debt Extinguishment and Modification Costs

In April 2021, the Company expensed unamortized deferred costs and discounts of \$3.0 million associated with the retirement of our subordinated debt facility and refinancing of our senior debt facility, and expensed \$5.3 million of third-party costs incurred in connection with the refinancing.

Income Tax Expense (Benefit)

Income tax expense (benefit) for three and nine months ended September 30, 2022 and 2021 was as follows:

<i>(in thousands)</i>	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
Income (loss) before income taxes	\$ 899	\$ 241	\$ 658	\$ 995	\$ (12,656)	\$ 13,651
Income tax expense	\$ 1,691	\$ 790	\$ 901	\$ 1,833	\$ 49	\$ 1,784
Effective tax rate	188.1 %	327.8 %		184.2 %	(0.4)%	

We compute our interim period income tax expense or benefit by using a forecasted EAETR and adjust for any discrete items arising during the interim period and any changes in our projected full-year business interest expense and taxable income. The EAETR for 2022 is 162.7% and includes the income tax provision on pre-tax income and a tax provision related to establishment of a valuation allowance for deferred income tax on the future portion of the Section 163(j) limitation created by additional 2022 interest expense. The effective tax rate for 2022 changed primarily due to an increase in the valuation allowance against certain business interest carryover deferred tax assets.

Our consolidated effective income tax rates differ from the statutory rate due to timing and permanent differences between amounts calculated under accounting principles GAAP and the U.S. tax code. The consolidated effective income tax rate for 2022 may not be indicative of our effective tax rate for future periods.

On August 16, 2022, the U.S. government enacted the Inflation Reduction Act into law. The IRA, among other provisions, implements a 15% corporate alternative minimum tax based on global adjusted financial statement income and a 1% excise tax on share repurchases, which shall take effect in tax years beginning after December 31, 2022. We are in the process of evaluating the provisions of the IRA, but we do not currently believe the IRA will have a material effect on our reported results, cash flows, or financial position when it becomes effective. If applicable, we expect to reflect the excise tax within equity as part of the repurchase price of common stock.

**Segment Results**

The Company reorganized its business segments as of December 31, 2021, resulting in three segments: SMB Payments, B2B Payments and Enterprise Payments. Segment results included in the discussion below were restated in accordance with the new segment structure for comparison purposes.

The impact of the restatement of the prior period results is as follows:

<i>(in thousands)</i>	Three Months Ended September 30, 2021		
	SMB Payments <sup>(1)</sup>	B2B Payments <sup>(2)</sup>	Enterprise Payments <sup>(3)</sup>
<b>Revenue:</b>			
Restated	\$ 124,737	\$ 4,181	\$ 3,624
Historically reported	124,027	4,181	4,334
Difference	\$ 710	\$ —	\$ (710)
<b>Operating Income (Loss):</b>			
Restated	\$ 14,647	\$ (29)	\$ 1,229
Historically reported	14,656	(29)	1,220
Difference <sup>(4)</sup>	\$ (9)	\$ —	\$ 9
<b>Depreciation and Amortization:</b>			
Restated	\$ 11,049	\$ 73	\$ 939
Historically reported	10,971	73	1,017
Difference	\$ 78	\$ —	\$ (78)

<i>(in thousands)</i>	Nine Months Ended September 30, 2021		
	SMB Payments <sup>(1)</sup>	B2B Payments <sup>(2)</sup>	Enterprise Payments <sup>(3)</sup>
<b>Revenue:</b>			
Restated	\$ 354,149	\$ 11,722	\$ 4,982
Historically reported	352,045	11,722	7,086
Difference	\$ 2,104	\$ —	\$ (2,104)
<b>Operating Income (Loss):</b>			
Restated	\$ 42,380	\$ (417)	\$ 1,564
Historically reported	42,467	(417)	1,477
Difference	\$ (87)	\$ —	\$ 87
<b>Depreciation and Amortization:</b>			
Restated	\$ 30,130	\$ 220	\$ 939
Historically reported	29,847	220	1,222
Difference	\$ 283	\$ —	\$ (283)

<sup>(1)</sup> Compared to the Company's legacy Consumer Payments segment.

<sup>(2)</sup> Compared to the Company's legacy Commercial Payments segment.

<sup>(3)</sup> Compared to the Company's legacy Integrated Partners segment.

<sup>(4)</sup> Amounts may not net to zero due to rounding differences.

## SMB Payments

(in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
Revenue	\$ 139,892	\$ 124,737	\$ 15,155	\$ 412,357	\$ 354,149	\$ 58,208
Operating expenses	126,445	110,090	16,355	372,429	311,769	60,660
Operating income	\$ 13,447	\$ 14,647	\$ (1,200)	\$ 39,928	\$ 42,380	\$ (2,452)
Operating margin	9.6 %	11.7 %		9.7 %	12.0 %	
Depreciation and amortization	\$ 11,040	\$ 11,049	\$ (9)	\$ 32,844	\$ 30,130	\$ 2,714
Key Indicators:						
Merchant bankcard processing dollar value	\$ 15,098,450	\$ 13,830,550	\$ 1,267,900	\$ 44,577,857	\$ 39,602,577	\$ 4,975,280
Merchant bankcard transaction volume	165,796	153,053	12,743	476,084	431,369	44,715

### Revenue

Revenue from our SMB Payments segment was \$139.9 million for the three months ended September 30, 2022, compared to \$124.7 million for the three months ended September 30, 2021. The increase of \$15.2 million, or 12.2%, was primarily driven by increased merchant bankcard volume. The Company's revenue from the SMB Payments segment as a percentage of merchant bankcard processing dollar value during 2022 increased to 0.92% from 0.90% during 2021. The increase was primarily driven by increased volume (transaction count) related fees revenues and changes in the merchant mix.

Revenue from our SMB Payments segment was \$412.4 million for the nine months ended September 30, 2022, compared to \$354.1 million for the nine months ended September 30, 2021. The increase of \$58.3 million, or 16.5%, was primarily driven by increased merchant bankcard volume and an increase in certain fee-based revenue. The Company's revenue from the SMB Payments segment as a percentage of merchant bankcard processing dollar value during 2022 increased to 0.92% from 0.89% during 2021. The increase was primarily driven by an increase in other fees revenues and changes in the merchant mix.

### Operating Income

Operating income from our SMB Payments segment was \$13.4 million for the three months ended September 30, 2022, compared to \$14.6 million for the three months ended September 30, 2021. The decrease of \$1.2 million, or 8.2%, was primarily driven by mix-related margin compression, a \$1.7 million increase in salary and employee benefits due to higher headcount, higher stock-based compensation and pay raises, a \$0.7 million increase in selling, general and administrative expenses driven by higher travel and other operating costs and a \$0.1 million increase in depreciation and amortization, offset by an increase in operating income from higher revenue. The increase in headcount and selling, general and administrative expenses are mainly attributable to growth initiatives.

Operating income from our SMB Payments segment was \$39.9 million for the nine months ended September 30, 2022, compared to \$42.4 million for the nine months ended September 30, 2021. The decrease of \$2.5 million, or 5.9%, was primarily driven by mix related margin compression, a \$5.3 million increase in salary and employee benefits due to higher headcount, higher stock-based compensation and annual pay raises, a \$2.3 million increase in selling, general and administrative expenses driven by higher software and travel and other operating costs and a \$2.7 million increase in depreciation and amortization offset by an increase in operating income from higher revenue. The increase in headcount and selling, general and administrative expenses are mainly attributable to growth initiatives.

### Depreciation and Amortization

Depreciation and amortization expense from our SMB Payments segment was \$11.0 million for the three months ended September 30, 2022, compared to \$11.0 million for the three months ended September 30, 2021.

Depreciation and amortization expense from our SMB Payments segment was \$32.8 million for the nine months ended September 30, 2022, compared to \$30.1 million for the nine months ended September 30, 2021. The increase of \$2.7 million

was primarily driven by the amortization of acquired intangibles resulting from the C&H and Wholesale Payments, Inc. acquisitions.

## B2B Payments

(in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
Revenue	\$ 4,868	\$ 4,181	\$ 687	\$ 16,088	\$ 11,722	\$ 4,366
Operating expenses	4,651	4,210	441	14,799	12,139	2,660
Operating income (loss)	\$ 217	\$ (29)	\$ 246	\$ 1,289	\$ (417)	\$ 1,706
Operating margin	4.5 %	(0.7)%		8.0 %	(3.6)%	
Depreciation and amortization	\$ 295	\$ 73	\$ 222	\$ 441	\$ 220	\$ 221
Key Indicators:						
Merchant bankcard processing dollar value	\$ 116,348	\$ 87,116	\$ 29,232	\$ 380,217	\$ 226,056	\$ 154,161
Merchant bankcard transaction volume	63	55	8	239	143	96

## Revenue

Revenue from our B2B Payments segment was \$4.9 million for the three months ended September 30, 2022, compared to \$4.2 million for the three months ended September 30, 2021. The increase of \$0.7 million, or 16.7%, was primarily driven by an increase of \$1.1 million in the CPX business, of which \$0.5 million is related to volume growth, and the remaining increase of \$0.6 million is from the recognition of certain revenues for which recovery became probable during the current quarter. This increase was offset by a decrease of \$0.4 million driven by wind down of certain customer programs in managed services business.

Revenue from our B2B Payments segment was \$16.1 million for the nine months ended September 30, 2022, compared to \$11.7 million for the nine months ended September 30, 2021. The increase of \$4.4 million, or 37.6%, was primarily driven by an increase of \$0.8 million, during the first six months of 2022, as a result of the acceleration of certain programs in the managed services business operations that were scaled back in 2021 as a result of the COVID-19 pandemic, an increase of \$3.6 million in the CPX business, of which \$2.0 million is related to volume growth, and the remaining increase of \$1.6 million is from the recognition of certain revenues for which recovery became probable.

## Operating Income (Loss)

Operating income from our B2B Payments segment was \$0.2 million for the three months ended September 30, 2022, compared to a loss of \$29 thousand for the three months ended September 30, 2021. The increase was primarily attributable to increases in revenue.

Operating income from our B2B Payments segment was \$1.3 million for the nine months ended September 30, 2022, compared to an operating loss of \$0.4 million for the nine months ended September 30, 2021. The increase of \$1.7 million was primarily attributable to increases in revenue.

## Enterprise Payments

(in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	\$ Change	2022	2021	\$ Change
Revenue	\$ 21,657	\$ 3,624	\$ 18,033	\$ 57,641	\$ 4,982	\$ 52,659
Operating expenses	12,345	2,395	9,950	38,137	3,418	34,719
Operating income	\$ 9,312	\$ 1,229	\$ 8,083	\$ 19,504	\$ 1,564	\$ 17,940
Operating margin	43.0 %	33.9 %		33.8 %	31.4 %	
Depreciation and amortization	\$ 6,203	\$ 939	\$ 5,264	\$ 18,599	\$ 939	\$ 17,660
Key Indicators:						
Merchant bankcard processing dollar value	\$ 585,382	\$ 23	\$ 585,359	\$ 1,189,034	\$ 23	\$ 1,189,011
Merchant bankcard transaction volume	808	—	808	2,023	—	2,023
Average billed clients	387,384	342,789	44,595	363,993	349,595	14,398

### Revenue

Revenue from our Enterprise Payments segment was \$21.7 million for the three months ended September 30, 2022, compared to \$3.6 million for the three months ended September 30, 2021. The increase of \$18.1 million was primarily driven by revenues contributed by the Finxera business acquired in September 2021.

Revenue from our Enterprise Payments segment was \$57.6 million for the nine months ended September 30, 2022, compared to \$5.0 million for the nine months ended September 30, 2021. The increase of \$52.6 million was primarily driven by revenues contributed by the Finxera business acquired in September 2021.

### Operating Income

Operating income from our Enterprise Payments segment was \$9.3 million for the three months ended September 30, 2022, compared to \$1.2 million for the three months ended September 30, 2021. The increase of \$8.1 million was primarily driven by operating income contributed by the Finxera business acquired in September 2021.

Operating income from our Enterprise Payments segment was \$19.5 million for the nine months ended September 30, 2022, compared to \$1.6 million for the nine months ended September 30, 2021. The increase of \$17.9 million was primarily driven by operating income contributed by the Finxera business acquired in September 2021.

### Depreciation and Amortization

Depreciation and amortization expense from our Enterprise Payments segment was \$6.2 million for the three months ended September 30, 2022, compared to \$0.9 million depreciation and expense for the three months ended September 30, 2021. The increase of \$5.3 million was primarily driven by the amortization of acquired intangibles resulting from the Finxera acquisition in September 2021.

Depreciation and amortization from our Enterprise Payments segment was \$18.6 million for the nine months ended September 30, 2022, compared to \$0.9 million depreciation and amortization expense for the nine months ended September 30, 2021. The increase of \$17.7 million was primarily driven by the amortization of acquired intangibles resulting from the Finxera acquisition in September 2021.

## Critical Accounting Policies and Estimates

Our Unaudited Consolidated Financial Statements have been prepared in accordance with GAAP for interim periods, which often require the judgment of management in the selection and application of certain accounting principles and methods. Our

critical accounting policies and estimates are discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2021. There have been no material changes to these critical accounting policies and estimates as of September 30, 2022.

## Liquidity and Capital Resources

Liquidity and capital resource management is a process focused on providing the funding we need to meet our short-term and long-term cash and working capital needs. We have used our funding sources to build our merchant portfolio, for technology solutions and to make acquisitions with the expectation that such investments will generate cash flows sufficient to cover our working capital and other anticipated needs, including our acquisition strategy. We anticipate that cash on hand, funds generated from operations and available borrowings under our revolving credit facility are sufficient to meet our working capital requirements for at least the next 12 months.

During the second quarter of 2022, PRTH's Board of Directors authorized the Company to implement a general share repurchase program under which the Company may purchase up to 2.0 million shares of its outstanding Common Stock for a total of up to \$10.0 million. Under the terms of this plan, the Company may purchase shares through open market purchases, unsolicited or solicited privately negotiated transactions, or in another manner so long as it complies with applicable rules and regulations. As of September 30, 2022, 1,005,918 shares were repurchased under the plan, with a total purchase price of \$4.2 million. Average price per share was \$4.20 and there were approximately 1.0 million shares available for repurchase under the plan.

Our principal uses of cash are to fund business operations and administrative costs, and to service our debt.

Our working capital, defined as current assets less current liabilities, was \$18.6 million at September 30, 2022 and \$19.6 million at December 31, 2021. As of September 30, 2022, we had cash totaling \$12.7 million compared to \$20.3 million at December 31, 2021. These cash balances do not include restricted cash of \$11.6 million and \$28.9 million at September 30, 2022 and December 31, 2021, respectively, which reflects cash accounts holding customer settlement funds and cash reserves for potential losses. The current portion of long-term debt included in current liabilities was \$6.2 million at September 30, 2022 and December 31, 2021. At September 30, 2022, we had availability of approximately \$34.0 million under our revolving credit facility.

The following table and discussion reflect our changes in cash flows for the comparative nine month periods.

<i>(in thousands)</i>	Nine Months Ended September 30,	
	2022	2021
Net cash provided by (used in):		
Operating activities	\$ 50,558	\$ (2,567)
Investing activities	(21,095)	(462,878)
Financing activities	(8,099)	871,010
Net increase in cash and cash equivalents and restricted cash	\$ 21,364	\$ 405,565

### Cash Provided by (Used in) Operating Activities

Net cash provided by operating activities was \$50.6 million for the nine months ended September 30, 2022 compared to \$2.6 million of net cash used in operating activities for the nine months ended September 30, 2021. The \$53.2 million increase in 2022 was primarily driven by the PIK interest upon the refinancing of our credit facilities in April 2021 and cash generated from the operations of the Company, offset by changes in operating assets and liabilities.

### Cash Used in Investing Activities

Net cash used in investing activities was \$21.1 million and \$462.9 million for the nine months ended September 30, 2022 and 2021, respectively. For the nine months ended September 30, 2022, net cash used in investing activities included \$3.3 million

related to the funding of new loans to ISOs, additions to property, equipment and software of \$11.4 million, and acquisitions of intangible assets of \$6.7 million. For the nine months ended September 30, 2021, net cash used in investing activities included \$48.2 million of cash used to fund acquisitions of intangible assets, \$407.1 million of net cash used for the acquisition of businesses and \$7.5 million of cash used to acquire property, equipment and software.

#### *Cash (Used in) Provided by Financing Activities*

Net cash used in financing activities was \$8.1 million for the nine months ended September 30, 2022, compared to \$871.0 million of cash provided by financing activities for the nine months ended September 30, 2021. The net cash provided by financing activities for the nine months ended September 30, 2022 included changes in the net obligations for funds held on the behalf of customers of \$25.7 million and \$23.0 million related to additional borrowings under the revolving credit facility, offset by \$36.7 million of cash used for the repayment of debt, \$11.5 million of cash dividends paid to redeemable senior preferred stockholders, \$4.7 million of cash used for stock repurchases, including a portion related to shares withheld for taxes, and \$4.0 million of payments of contingent consideration for business combinations and asset acquisitions. The net cash provided by financing activities for the nine months ended September 30, 2021 included \$598.2 million of cash proceeds from the issuance of long-term debt, net of debt issuance and modification costs, \$211.0 million of proceeds from the issuance of the redeemable senior preferred stock, net of issuance fees and costs, and \$30.0 million related to borrowings under the revolving credit facility, offset by \$359.9 million of cash used for the repayment of debt, \$396.3 million of cash provided by related to changes in the net obligations for funds held on behalf of customers, and \$4.0 million of cash dividends paid to the redeemable senior preferred stockholders.

#### *Long-term Debt*

As of September 30, 2022, we had outstanding debt obligations, including the current portion and net of unamortized debt discount of \$599.3 million, compared to \$610.3 million at December 31, 2021, resulting in a decrease of \$11.0 million. The debt balance at September 30, 2022 consisted of \$612.3 million outstanding under the term facility and \$6.0 million outstanding under the revolving credit facility, offset by \$19.0 million of unamortized debt discounts and issuance costs. Minimum amortization of the term facility are equal quarterly installments in aggregate annual amounts equal to 1.0% of the original principal, with the balance paid upon maturity. The term facility matures in April 2027 and the revolving credit facility expires in April 2026.

The Credit Agreement contains representations and warranties, financial and collateral requirements, mandatory payment events, events of default and affirmative and negative covenants, including without limitation, covenants that restrict among other things, the ability to create liens, pay dividends or distribute assets from the loan parties to the Company, merge or consolidate, dispose of assets, incur additional indebtedness, make certain investments or acquisitions, enter into certain transactions (including with affiliates) and to enter into certain leases.

If the aggregate principal amount of outstanding revolving loans and letters of credit under the Credit Agreement exceeds 35% of the total revolving credit facility thereunder, the loan parties are required to comply with certain restrictions on its Total Net Leverage Ratio. If applicable, the maximum permitted Total Net Leverage Ratio is: 1) 6.50:1.00 at each fiscal quarter ended September 30, 2021 through June 30, 2022; 2) 6.00:1.00 at each fiscal quarter ended September 30, 2022 through June 30, 2023; and 3) 5.50:1.00 at each fiscal quarter ended September 30, 2023 each fiscal quarter thereafter. As of September 30, 2022, the Total Net Leverage Ratio was not applicable and the Company was in compliance with our financial covenants.

#### **Effect of New Accounting Pronouncements and Recently Issued Accounting Pronouncements Not Yet Adopted**

From time to time, new accounting pronouncements are issued by the FASB or other standards setting bodies that may affect our current and/or future financial statements. See [Note 1, Basis of Presentation and Significant Accounting Policies](#), to our Unaudited Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q, for a discussion of recently issued accounting pronouncements not yet adopted.



### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

For quantitative and qualitative disclosures about market risk, see Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," of our Annual Report on Form 10-K for the year ended December 31, 2021. Our exposures to market risk have not changed materially since December 31, 2021.

### **Item 4. Controls and Procedures**

#### *Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act, designed to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized or reported within the time periods specified in SEC rules and regulations and that such information is accumulated and communicated to our management, including our principal executive officer (CEO), our principal financial officer (CFO) and, as appropriate, to allow timely decisions regarding required disclosures.

Management, with the participation of the CEO and CFO, has evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2022. Based on that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of September 30, 2022.

#### *Changes in Internal Control over Financial Reporting*

During the three months ended September 30, 2022, the Company implemented new general ledger, accounts payable, consolidation and financial reporting systems. The implementation involved changes to certain processes and related internal controls over financial reporting. The Company has reviewed the system and controls affected and has made the appropriate changes as necessary.

There have been no other changes in the Company's internal control over financial reporting during the three and nine months ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

We are involved in certain legal proceedings and claims, which arise in the ordinary course of business. In the opinion of the Company, based on consultations with internal and external counsel, the results of any of these ordinary course matters, individually and in the aggregate, are not expected to have a material effect on our results of operations, financial condition, or cash flows. As more information becomes available and we determine that an unfavorable outcome is probable on a claim and that the amount of probable loss that we will incur on that claim is reasonably estimable, we will record an accrued expense for the claim in question. If and when we record such an accrual, it could be material and could adversely impact our results of operations, financial condition and cash flows.

**Item 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in our Annual Report under Part I, Item 1A "Risk Factors" because these risk factors may affect our operations and financial results. The risks described in the Annual Report are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Issuer Purchases of Equity Securities**

The Company's purchases of its Common Stock during the three months ended September 30, 2022 were as follows:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup>	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
July 1-31, 2022	395,743	\$ 4.02	391,921	1,228,834
August 1-31, 2022	103,305	\$ 4.53	103,305	1,125,529
September 1-30, 2022	131,447	\$ 4.07	131,447	994,082
Total	630,495	\$ 4.09	626,673	

<sup>(1)</sup> Includes shares (in whole units) withheld to satisfy employees' tax withholding obligations related to the vesting of restricted stock awards, which was determined based on the fair market value on the vesting date.

<sup>(2)</sup> In May 2022, the Company's Board of Directors approved a stock repurchase program for the purchase of up to 2.0 million of the Company's Common Stock outstanding for up to \$10.0 million.

**Item 3. Defaults Upon Senior Securities**

N/A

**Item 4. Mine Safety Disclosures**

N/A

**Item 5. Other Information**

N/A

**Item 6. Exhibits**

<b>Exhibit</b>	<b>Description</b>
<a href="#">2.1</a>	<a href="#">Second Amended and Restated Contribution Agreement, dated as of April 17, 2018, by and among Priority Investment Holdings, Priority Incentive Equity Holdings, LLC and M I Acquisitions, Inc. (incorporated by reference to Annex A to the Company's Proxy Statement on Schedule 14(a), filed July 5, 2018).</a>
<a href="#">2.2</a> †	<a href="#">Agreement and Plan of Merger, dated as of March 5, 2021, by and among the Company, Finxera, Merger Sub, and the Equityholder Representative,</a>
<a href="#">2.3</a>	<a href="#">Certificate of Amendment to the Certificate of Incorporation of Priority Technology Holdings dated April 16, 2021, filed April 29, 2021</a>
<a href="#">2.4</a>	<a href="#">Agreement and Plan of Merger by and among the Company, Finxera Holdings, Inc., Prime Warrior Acquisition Corp., and Stone Point Capital LLC,</a>
<a href="#">3.1</a>	<a href="#">Second Amended and Restated Certificate of Incorporation of Priority Technology Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed July 31, 2018).</a>
<a href="#">3.2</a>	<a href="#">Amended and Restated Bylaws of Priority Technology Holdings, Inc. (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, filed July 31, 2018).</a>
<a href="#">3.3</a>	<a href="#">Certificate of Designations of Senior Preferred Stock</a>
<a href="#">4.4</a>	<a href="#">Warrant Agreement, dated September 13, 2016, by and between American Stock Transfer &amp; Trust Company, LLC and the Registrant (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K, filed September 16, 2016).</a>
<a href="#">10.1</a>	<a href="#">Registration Rights Agreement dated as of July 25, 2018 by and among M I Acquisitions, Inc. and the other parties thereto (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed July 31, 2018).</a>
<a href="#">10.2</a> †	<a href="#">Priority Technology Holdings, Inc. 2018 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed July 31, 2018).</a>
<a href="#">10.3</a>	<a href="#">Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan</a>
<a href="#">10.3.1</a>	<a href="#">Amendment No. 1 to Priority Technology Holdings, Inc. 2021 Employee Stock Purchase Plan</a>
<a href="#">10.4</a> †	<a href="#">Credit Agreement, dated as of April 27, 2021, among the Loan Parties name therein and Truist Bank,</a>
<a href="#">10.5</a> †	<a href="#">Director Agreement by and among Priority Holdings LLC, Pipeline Cynergy Holdings, LLC, Priority Payment Systems Holdings, LLC and Thomas C. Priore, dated May 21, 2014 (incorporated by reference to Exhibit 10.6 to the Company's Registration Statement on Form S-4/A, filed December 26, 2018).</a>
<a href="#">10.6</a> †	<a href="#">Amendment No. 1 to Director Agreement by and among Priority Holdings LLC, Pipeline Cynergy Holdings, LLC, Priority Payment Systems Holdings, LLC and Thomas C. Priore, dated April 19, 2018 (incorporated by reference to Exhibit 10.7 to the Company's Registration Statement on Form S-4/A, filed December 26, 2018).</a>
<a href="#">10.11</a> †	<a href="#">Executive Employment Agreement between Priority Technology Holdings, Inc. and Michael Vollkommer, dated December 20, 2018 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 26, 2018).</a>
<a href="#">10.12</a> †	<a href="#">Restricted Stock Unit Award Agreement between Priority Technology Holdings, Inc. and Michael Vollkommer, dated December 20, 2018 (incorporated by reference to Exhibit 10.13 to the Company's Annual Report on Form 10-K, filed March 29, 2019).</a>
<a href="#">10.13</a> †	<a href="#">Form of Independent Director Agreement (incorporated by reference to Exhibit 10.19 to the Company's Annual Report on Form 10-K, filed March 29, 2019).</a>
<a href="#">10.14</a>	<a href="#">Asset Purchase Agreement by and between MRI Payments LLC, MRI Software LLC, and Priority Real Estate Technology LLC, dated August 31, 2020 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 1, 2020).</a>
<a href="#">10.15</a>	<a href="#">Support Agreement, dated as of March 5, 2021, by and among the Stockholders and Finxera</a>
<a href="#">10.16</a>	<a href="#">Debt Commitment Letter, dated as of March 5, 2021, between Priority Holdings, LLC and Truist Securities, Inc.</a>

<a href="#">10.17</a>	<a href="#">Preferred Stock Commitment Letter, dated as of March 5, 2021, among the Company and certain affiliates of Ares Capital Management LLC</a>
<a href="#">10.18</a> †	<a href="#">Securities Purchase Agreement, dated as of April 27, 2021, among the Company and the Investors named therein</a>
<a href="#">10.19</a> †	<a href="#">Registration Rights Agreement, dated as of April 27, 2021, among the Company and the Investors named therein</a>
<a href="#">10.21</a> †	<a href="#">Credit Agreement, dated as of April 27, 2021, among the Loan Parties named therein and Truist Bank</a>
<a href="#">10.22</a>	<a href="#">Amendment No. 2, dated September 17, 2021, to the Credit Agreement, dated as of April 27, 2021, by and among the Loan Parties named therein and Truist Bank</a>
<a href="#">10.23</a>	<a href="#">Form Restricted Stock Unit Award Agreement</a>
<a href="#">10.24</a> *	<a href="#">Executive Employment Agreement between Priority Technology Holdings, Inc. and Tim O'Leary, dated September 19, 2022</a>
<a href="#">21.1</a>	<a href="#">Subsidiaries</a>
<a href="#">31.1</a> *	<a href="#">Certification of Chief Executive Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended</a>
<a href="#">31.2</a> *	<a href="#">Certification of Chief Financial Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended</a>
<a href="#">32</a> **	<a href="#">Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
<a href="#">101.INS</a> *	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
<a href="#">101.SCH</a> *	XBRL Taxonomy Extension Schema Document
<a href="#">101.CAL</a> *	XBRL Taxonomy Extension Calculation Linkbase Document
<a href="#">101.LAB</a> *	XBRL Taxonomy Extension Label Linkbase Document
<a href="#">101.PRE</a> *	XBRL Taxonomy Extension Presentation Linkbase Document
<a href="#">101.DEF</a> *	XBRL Taxonomy Extension Definition Linkbase Document

\* Filed herewith.

\*\* Furnished herewith.

† Indicates exhibits that constitute management contracts or compensation plans or arrangements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PRIORITY TECHNOLOGY HOLDINGS, INC.

November 10, 2022

/s/ Thomas C. Priore  
Thomas C. Priore  
*President, Chief Executive Officer and Chairman*  
*(Principal Executive Officer)*

November 10, 2022

/s/ Timothy M. O'Leary  
Tim O'Leary  
*Chief Financial Officer*  
*(Principal Financial Officer)*

*Execution Version*

**EXECUTIVE EMPLOYMENT AGREEMENT**

**AMONG**

**PRIORITY TECHNOLOGY HOLDINGS, INC.**

**AND**

**Timothy O'Leary**

**September 19, 2022**

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## EXECUTIVE EMPLOYMENT AGREEMENT

THIS **EXECUTIVE EMPLOYMENT AGREEMENT** (the “Agreement”) by and among Priority Technology Holdings, Inc., a Delaware corporation with its principal place of business located at 2001 Westside Parkway, Suite 155, Alpharetta, Georgia 30004 (“PRTH”), and **Timothy O’Leary**, an individual resident of Fulton County, Georgia (“Employee”) is entered into and effective as of the 19th day of September, 2022 (the “Effective Date”). PRTH and You are collectively referred to herein as the “Parties”. Further, for purposes of this Agreement, the services provided pursuant to this Agreement are to be performed for the benefit of PRTH and its Subsidiary Affiliates, which are collectively referred to herein as the “Company”, as applicable. “Subsidiary Affiliate” means, with respect to PRTH, any corporation, limited liability company, partnership, firm, joint venture, association, joint-stock company, trust, unincorporated organization, governmental body or other entity that is, directly or indirectly, controlled by or under common control with PRTH.

**WHEREAS**, PRTH desires to continue to employ Employee on and after the Effective Date and to enter into this Agreement with Employee embodying the terms of such employment; and

**WHEREAS**, Employee desires to continue to accept such employment by entering into this Agreement with the Company.

**NOW, THEREFORE**, in consideration of the mutual covenants and promises contained herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. Term of Employment. Employee is employed by the Company as its Chief Financial Officer as of the Effective Date. PRTH hereby agrees to employ Employee, and Employee hereby accepts such employment with PRTH, upon the terms and subject to the conditions set forth in this Agreement, for a period commencing on the Effective Date and continuing for an initial term of three (3) years with automatic successive one-year extension terms thereafter unless earlier terminated in accordance with the provisions of Section 5 (the “Employment Term”).

2. Title; Duties. Employee shall serve as the Chief Financial Officer. Employee shall report to Chief Executive Officer (“CEO”). Employee shall provide such management updates, division performance updates, personnel and operational updates, and any such other updates or business performance reports as reasonably requested by the CEO. Employee further agrees to devote substantially all of Employee’s working time and attention on a full time basis to such duties and responsibilities, except for PTO, absence for sickness or similar disability in accordance with the Company’s existing policies and practices, and reasonable amounts of time spent performing services for any charitable, religious, or community organizations, so long as such services do not interfere with the performance of Employee’s duties under this Agreement.

3. No Conflicting Commitments. Employee will not enter into any employment or consulting agreement that, in the opinion of the Board, conflicts with the Company's interests or that might impair the performance of Employee's duties as an employee of the Company consistent with the terms of this Agreement.

4. Compensation and Benefits.

4.1. Salary & Bonus.

(a) Base Salary. The Company shall pay Employee for Employee's services hereunder a base salary at the initial annual rate of Four Hundred Thousand Dollars (\$400,000), payable in regular installments in accordance with the Company's usual payment practices and subject to annual review and increase. Such amount (as it may be increased from time to time) shall be referred to herein as the "Base Salary." The Company will review the Base Salary of Employee at least annually and may increase (but not decrease other than pursuant to across-the-board reductions for all or substantially all employees or personnel similarly situated) the Base Salary based upon the past and projected performance of the Company.

(b) Bonus. Beginning with calendar years commencing on and after January 1, 2022, Employee will be eligible to receive an annual bonus during the Employment Term ("Bonus"). The target Bonus for each calendar year shall be sixty five percent (65%) of Employee's Base Salary with the actual amount to be based on the level of achievement of individual and Company performance criteria established by the Board for such calendar year and paid out as approved by the Board. Employee will not be eligible to receive any Bonus if Employee is not employed on the last day of the calendar year for which the Bonus is to be paid, except as provided in Section 5 below. The Bonus will be subject to all applicable withholdings and will be paid no later than sixty (60) days after the end of the applicable calendar year.

(c) Equity Incentive. Equity Incentive. During the Employment Term, Employee shall be eligible to participate in the PRTH Equity Incentive Plan, under the terms and conditions set forth in the PRTH Equity Incentive Plan. The Company and the Employee shall enter into a restricted stock unit (RSU) award agreement (the "Award Agreement") pursuant to which the Employee receives the right to earn up to Six Hundred Thousand Dollars (\$600,000) worth of Restricted Stock Units annually (based on current market value of the Company's shares on each grant date), with each annual issuance of Restricted Stock Units subject to a three (3) year vesting schedule as set forth in the Award Agreement (such shares, the "Restricted Stock Unit Award"). Employee and the Company will negotiate in good faith to resolve and execute any applicable PRTH Equity Incentive Plan documents, including any applicable Restricted Stock Unit Award Agreements, within ninety (90) days of the execution of this Agreement. Any Restricted Stock Unit Award Agreement will be in substantially the form as that attached as Exhibit D.



(d) Notwithstanding the foregoing or anything in this Agreement or the PRTH Equity Incentive Plan to the contrary, the unvested portion of any outstanding Restricted Stock Unit award granted to Employee under the PRTH Equity Incentive Plan shall immediately and automatically become one-hundred percent (100%) vested upon the closing of any go-private transaction that causes all of the equity to cease to be publicly traded on Nasdaq or any other public stock exchange or in the event of a Change of Control of the Company. For purposes of this definition, a "Change of Control" shall have such meaning as defined in the Company's Credit and Guaranty Agreement with Truist Bank dated April 27, 2021, as amended from time to time (the "Truist Agreement").

4.2. Employee Benefits. Subject to any contributions therefor generally required of employees of the Company, Employee shall be entitled to receive such employee benefits (including fringe benefits, 401(k) plan participation, and life, health, dental, accident and short- and long-term disability insurance) that the Company may, in its sole and absolute discretion, make available generally to its employees or personnel similarly situated; provided that, Employee acknowledges and agrees that any such employee benefit plans may be altered, modified or terminated by the Company in accordance with their terms at any time in its sole discretion without recourse by Employee.

4.3. Paid Time Off. Employee shall be entitled to paid time off ("PTO"), accrued in accordance with the Company's existing policies and practices, provided that such PTO shall to be taken at such time or times as shall be mutually convenient for the Company and Employee.

4.4. Business Expenses and Perquisites. Upon delivery of adequate documentation of expenses incurred in accordance with the policies and practices of the Company as may from time to time be in effect, Employee shall be entitled to reimbursement by the Company for reasonable travel and other business expenses incurred by Employee in the performance of Employee's duties hereunder.

4.5. Certain Other Matters. In connection with this Agreement, Employee shall execute and deliver the Employee Confidentiality, Assignment of Inventions, and Non-Solicitation Agreement (the "Non-Solicitation Agreement") attached as **Exhibit A.**

4.6. Taxes. All of Employee's compensation, including, without limitation, the Base Salary and Bonus, shall be subject to withholding for all applicable federal, state and local employment-related taxes, including income, social security, and similar taxes.

5. Termination.

5.1. Termination by the Company. The Company may terminate Employee's employment hereunder at any time with or without cause to be effective immediately upon delivery of notice thereof. The effective date of Employee's termination shall be referred to herein as the "Termination Date." If Employee's employment is terminated by the Company pursuant to this Section 5.1, the Company shall pay Employee all earned but unpaid Base Salary prior to the

Termination Date and, if consistent with the Company's then-current policies and practices, the cash value of any accrued but unused PTO as of the Termination Date (collectively, "Accrued Obligations").

(a) Without Cause Termination. In the event Employee's employment is terminated during the initial term of this Agreement by the Company or surviving companies (i.e., if the Company is acquired), in addition to the Accrued Obligations, for reasons other than for cause pursuant to Section 5.1(b) below, the Company shall also pay Employee (in increments according to the Company's normal payroll schedule) the Base Salary for a period of six (6) months following the Termination Date and the earned but unpaid portion of the Bonus for the calendar year preceding the calendar year in which the Termination Date occurs (collectively, the "Severance Package"), provided that Employee satisfies the conditions set forth at the end of this paragraph (the "Severance Conditions"). Employee shall not be eligible for the Severance Package unless and until twenty-eight (28) days (including a seven-day revocation period) after Employee has first satisfied and continues to satisfy the following Severance Conditions: (1) Employee is in compliance with the Non-Solicitation Agreement; (2) Employee is in compliance with all of Employee's obligations under this Agreement; and (3) Employee executes and delivers a waiver and general release of claims in favor of the Company and its affiliates substantially in the form of Exhibit B.

(b) For Cause Termination. In the event Employee's employment is terminated "for cause" (defined below) by the Company under this Section 5.1(b), the Company shall pay Employee only the Accrued Obligations. For purposes of this Agreement, "for cause" means: (i) Employee's arbitrary, unreasonable or willful failure to perform, in any material respect, the duties and responsibilities required hereunder and assigned by the CEO from time to time (including, without limitation, continuous constructive collaboration with the Executive Chairman and other members of the management team) that is not cured by Employee within ten days after the first notice from the Company specifying the nature of the default in reasonable detail (i.e., how Employee has failed to perform or comply) or, if the default cannot be cured within such ten-day period, failure of Employee within such ten-day period to commence and pursue curative action with reasonable diligence; (ii) Employee's gross negligence or willful misconduct in the performance of Employee's duties under this Agreement; (iii) Employee's commission of an act constituting fraud, embezzlement, breach of any fiduciary duty owed to the Company or its shareholders or other material dishonesty with respect to the Company; (iv) Employee's conviction of, or the filing of a plea of nolo contendere or its equivalent, with respect to a felony or any other crime involving dishonesty or moral turpitude; (v) substance abuse (for the purposes of this agreement substance abuse is the use of alcohol or illegal substances including misuse of otherwise legally obtained medications that otherwise interferes with Employee's ability to perform the functions of the position) that is materially injurious to the Company (whether from a monetary perspective or otherwise); or (vi) Employee's material breach of Employee's obligations under this Agreement or the Non-Solicitation Agreement that is not cured by Employee

within ten days after the first notice from the Company specifying the nature of the default in reasonable detail (i.e., how Employee has failed to perform or comply) or, if the default cannot be cured within such ten-day period, failure of Employee within such ten-day period to commence and pursue curative action with reasonable diligence and to the reasonable satisfaction of the Company.

5.2. Termination by Employee; Deemed Termination. Employee's employment hereunder may be terminated by Employee at any time upon not less than ninety (90) days' prior written notice from Employee to the Company. Employee agrees that such notice period is reasonable and necessary in light of the duties assumed by Employee pursuant to this Agreement and fair in light of the consideration Employee is receiving pursuant to this Agreement. In the event of such notice by Employee, the Company may limit the Employee's activities during the notice period or the Company may impose any other restrictions it deems necessary and reasonable, including relieving Employee of all duties during the notice period.

(a) Termination for Good Reason. Notwithstanding the foregoing, Employee shall be deemed to have terminated Employee's employment with the Company for "good reason" and, in such case, in addition to the Accrued Obligations, Employee shall be entitled to the Severance Package (provided Employee satisfies the Severance Conditions) in the event any of the following occurs and Employee provides to the Company Notice of Termination (as defined in Section 5.3) during the time frame specified above or, if later, after any applicable cure period: (i) the Company reduces Employee's Base Salary or benefits (other than in connection with a proportional reduction of the base salaries or benefits in excess of twenty percent (20%) of all executive employees of the Company); or (ii) the Company materially breaches any of Sections 4.1 through 4.4 hereof; provided that any of the events described in clauses (i) or (ii) of this Section 5.2(a) shall be deemed termination for "good reason" only if the Company fails to cure such event within ten days after a written notice is delivered by Employee to the Company specifically identifying the event that may be deemed termination for "good reason" pursuant to this Section 5.2(a) or, if the default cannot be cured within such ten-day period, failure of the Company within such ten-day period to commence and pursue curative action with reasonable diligence and to the reasonable satisfaction of Employee.

(b) Termination Without Good Reason. In the event Employee terminates Employee's employment with the Company without "good reason" (as defined in Section 5.2(a)), the Company shall only pay Employee the Accrued Obligations.

5.3. Notice of Termination. Any termination of employment by the Company or Employee shall be communicated by written Notice of Termination to the other Party in accordance with Section 9 hereof. For purposes of this Agreement, a "Notice of Termination" means a notice that shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of employment under the provision so indicated.

5.4. Survival. The provisions of Sections 4, 5, and 6 hereof and the Non-Solicitation Agreement shall survive the termination of this Agreement.

6. Confidentiality Agreement. In connection with this Agreement, Employee has executed the Non-Solicitation Agreement, which is incorporated herein by reference and made a part of this Agreement.

7. Return of Company Property. Employee agrees that upon termination of Employee's employment hereunder, Employee shall return immediately to the Company any proprietary materials, any materials containing Confidential Information (as defined in the Non-Solicitation Agreement) and any other Company or Company affiliate's property then in Employee's possession or under Employee's control, including without limitation all notes, customer, voluntary benefits carrier, employer, employee and broker lists and contact information, drawings, memoranda, magnetic disks or tapes, or other recording media containing such Confidential Information, whether alone or together with non-confidential information, all documents, reports, files, memoranda, records, software, credit cards, door and file keys, telephones, personal digital assistants, computers, tablet devices, computer access codes, disks and instructional manuals, or any other physical property that Employee received, had access to, prepared, or helped prepare in connection with Employee's employment under this Agreement. Following termination, Employee shall not retain any copies, duplicates, reproductions, or excerpts of Confidential Information, nor shall Employee show or give any of the above to any third party. Employee further agrees that Employee shall not retain or use for Employee's account at any time any trade name, trademark, service mark, logo or other proprietary business designation used or owned in connection with the business of the Company or any affiliate of the Company.

8. Specific Performance; Remedies. Employee agrees that, in the event of a breach or threatened breach of the Non-Solicitation Agreement, in addition to any remedies at law, the Company, without posting any bond, shall be entitled to obtain equitable relief in the form of specific performance, temporary restraining orders, temporary or permanent injunctions or any other equitable remedy that may then be available.

9. Notices. Any notice hereunder by either Party to the other shall be given in writing by personal delivery, email (with confirmation from the receiving party), facsimile, overnight courier or certified mail, return receipt requested, addressed, if to the Company, to the attention of the CEO at the Company's executive offices or to such other address as the Company may designate in writing at any time or from time to time to Employee with a copy (which shall not constitute notice) to the Company's General Counsel at the Company's executives offices, and if to Employee, to Employee's most recent address and contact information on file with the Company. Notice shall be deemed given, if by personal delivery or by overnight courier, on the date of such delivery or, if by facsimile, on the business day following receipt of delivery confirmation, if by email, on the date confirmation from the receiving Party is received by the Party providing notice, or, if by certified mail, on the date shown on the applicable return receipt.

10. Successors and Assigns. This Agreement shall inure to the benefit of the Company and its respective successors and assigns. This Agreement may not be assigned by either Party



without the prior written consent of the other Party; provided that the Company may assign this Agreement without Employee's consent to an affiliate of the Company (or its successor), *provided, however*, that in the event of a sale of all or substantially all of the assets of the Company or any direct or indirect division or subsidiary thereof to which employee's employment primarily relates, the Company may provide that this Agreement will be assigned to, and assumed by, the acquiror of such assets, it being agreed that in such circumstances, Employee's consent will not be required in connection therewith. This Agreement shall be binding on the Parties' permitted successors and assigns.

11. Entire Agreement. This Agreement, the Non-Solicitation Agreement, and the Company's policies and procedures as approved by the Company and in effect and as amended from time to time constitute the entire agreement between the Parties with respect to the subject matter hereof. To the extent there is any conflict between this Agreement and the Non-Solicitation Agreement, this Agreement shall prevail.

12. Expenses. The Parties shall each pay their own respective expenses incident to the enforcement or interpretation of, or dispute resolution with respect to, this Agreement, including all fees and expenses of their counsel for all activities of such counsel undertaken pursuant to this Agreement.

13. Governing Law. THIS AGREEMENT (INCLUDING ANY CLAIM OR CONTROVERSY ARISING OUT OF OR RELATING TO THIS AGREEMENT) SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF GEORGIA, WITHOUT REGARD TO CONFLICT OF LAW PRINCIPLES THAT WOULD RESULT IN THE APPLICATION OF ANY LAW OTHER THAN THE LAWS OF THE STATE OF GEORGIA. ANY DISPUTE OR CLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT OR CLAIM OF BREACH HEREOF SHALL BE BROUGHT EXCLUSIVELY IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF GEORGIA, ATLANTA DIVISION, TO THE EXTENT FEDERAL JURISDICTION EXISTS, AND IN THE SUPERIOR COURT OF FULTON COUNTY, GEORGIA, BUT ONLY IN THE EVENT FEDERAL JURISDICTION DOES NOT EXIST, AND ANY APPLICABLE APPELLATE COURTS. BY EXECUTION OF THIS AGREEMENT, THE PARTIES HERETO, AND THEIR RESPECTIVE AFFILIATES, CONSENT TO THE EXCLUSIVE JURISDICTION OF SUCH COURTS, AND WAIVE ANY RIGHT TO CHALLENGE JURISDICTION OR VENUE IN SUCH COURT WITH REGARD TO ANY SUIT, ACTION, OR PROCEEDING UNDER OR IN CONNECTION WITH THIS AGREEMENT.

14. Waiver of Jury Trial. EACH PARTY HEREBY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT SUCH PARTY MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY (WHETHER BASED ON CONTRACT, TORT OR ANY OTHER THEORY). EACH PARTY (A) CERTIFIES THAT NO REPRESENTATIVE, AGENT OR ATTORNEY OF ANY OTHER PARTY HAS REPRESENTED, EXPRESSLY OR

OTHERWISE, THAT SUCH OTHER PARTY WOULD NOT, IN THE EVENT OF LITIGATION, SEEK TO ENFORCE THE FOREGOING WAIVER AND (B) ACKNOWLEDGES THAT IT AND THE OTHER PARTIES HAVE BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS SECTION.

15. Waivers and Further Agreements. Any waiver of any terms or conditions of this Agreement shall not operate as a waiver of any other breach of such terms or conditions or any other term or condition, nor shall any failure to enforce any provision hereof operate as a waiver of such provision or of any other provision hereof; provided, that no such written waiver, unless it, by its own terms, explicitly provides to the contrary, shall be construed to effect a continuing waiver of the provision being waived and no such waiver in any instance shall constitute a waiver in any other instance or for any other purpose or impair the right of the Party against whom such waiver is claimed in all other instances or for all other purposes to require full compliance with such provision. Each Party agrees to execute all such further instruments and documents and to take all such further action as the other Party may reasonably request to effectuate the terms and purposes of this Agreement.

16. Amendments. This Agreement may not be amended, nor shall any waiver, change, modification, consent or discharge be effected, except by an instrument in writing executed by both Parties.

17. Severability; Headings. If any portion of this Agreement is held invalid or inoperative, the other portions of this Agreement shall be deemed valid and operative and, so far as is reasonable and possible, effect shall be given to the intent manifested by the portion held invalid or inoperative. The section headings are for reference purposes only and are not intended in any way to describe, interpret, define or limit the extent of the Agreement or of any part hereof.

18. Counterparts. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. This Agreement may be executed by facsimile and electronically transmitted signature (e.g., portable document format) and such signatures shall be deemed to be originals.

19. Legal Advice. Employee acknowledges that Employee has been advised to seek the advice of independent legal counsel and has either obtained such advice or has voluntarily and without compulsion elected to enter into and be bound by the terms of this Agreement without such advice of independent legal counsel.

*[Signature Page Follows]*

Execution Version

**IN WITNESS WHEREOF**, the Parties have duly executed and delivered this Employment Agreement as of the Effective Date.

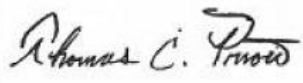
**EMPLOYEE:**

DocuSigned by:  


\_\_\_\_\_  
**Timothy O'Leary**

**COMPANY:**

**Priority Technology Holdings, Inc.**

By:   
Name: Thomas C. Priore  
Title: President and CEO

Execution Version

**Exhibit A**

**EMPLOYEE CONFIDENTIALITY, ASSIGNMENT OF INVENTIONS,  
AND NON-SOLICITATION AGREEMENT**

**Timothy O'Leary**

In consideration of my employment with and continued employment by **Priority Technology Holdings, Inc., a Delaware corporation** (together with its affiliates, the "Company"), and for other valuable consideration, the receipt and sufficiency of which is hereby acknowledged, I agree as follows:

**Confidentiality**

I understand that the Company and its affiliates continually obtain and develop valuable proprietary and confidential information concerning their business, business relationships, and financial affairs, (the "Confidential Information"), that has or may become known to me in connection with my employment. By way of illustration but not limitation, Confidential Information shall include Inventions (as defined below), trade secrets, technical information, know-how, research and development activities, product, service and marketing plans, business plans, budgets and unpublished financial statements, licenses, prices and costs, customer and supplier information, information (including contact coordinates) for employers and employees, and information disclosed to the Company or to me by third parties of a proprietary or confidential nature or under an obligation of confidence. Confidential Information is contained in various media, including without limitation, patent applications, computer programs in object and source code, flow charts and other program documentation, manuals, plans, drawings, designs, technical specifications, supplier, customer, carrier and claimant lists, claimant case files, internal financial data and other documents and records of the Company.

Confidential Information shall not include information that I can demonstrate: (1) is or becomes generally known within the Company's industry through no fault of mine or any other person with an obligation of confidentiality to the Company; (2) is lawfully and in good faith made available to me by a third party who did not derive it from the Company and who imposes no obligation of confidence on me; or (3) is required to be disclosed by a governmental authority or by order of a court of competent jurisdiction, provided that such disclosure is subject to all applicable governmental or judicial protection available for like material and reasonable advance notice is given to the Company.

I represent and warrant that: (1) I am not subject to any legal or contractual duty or agreement that would prevent or prohibit me from performing the duties contemplated by my employment agreement with the Company or otherwise contained herein, and (2) I am not in breach of any legal or contractual duty or agreement, including any agreement concerning trade secrets or confidential information owned by any other party.

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I agree that I will not: (1) use, disclose, or reverse engineer any Confidential Information for any purpose other than the Business (as defined below), except as authorized in writing by the Company; (2) during my employment with the Company, use, disclose, or reverse engineer (a) any confidential information or trade secrets of any former employer or third party or (b) any works of authorship developed in whole or in part by me during any former employment or for any other party, unless authorized in writing by the former employer or third party; or (3) upon my resignation or termination (a) retain any Confidential Information, including any copies existing in any form (including electronic form), which are in my possession, custody, or control, or (b) destroy, delete, or alter any Confidential Information without the Company's written consent.

I acknowledge that the confidentiality, property, and proprietary rights protections contained in this Agreement are in addition to, and not exclusive of, any and all other rights to which the Company may be entitled under federal and state law, including without limitation rights provided under copyright laws, trade secret and confidential information laws, and laws concerning fiduciary duties.

I acknowledge that all Confidential Information, whether or not in writing and whether or not labeled or identified as confidential or proprietary, is and shall remain the exclusive property of the Company or the third party providing such Confidential Information to myself or the Company.

I agree to exercise all reasonable precautions to protect the integrity and confidentiality of Confidential Information in my possession and not to remove any materials containing Confidential Information from the Company's premises except to the extent necessary for my employment. Upon the termination of my employment, or at any time upon the Company's request, I shall return immediately to the Company any and all materials containing any Confidential Information then in my possession or under my control.

Nothing contained herein or in my employment agreement with the Company is intended to or will be used in any way to limit your rights to communicate or cooperate with, or provide information to, a governmental agency or entity as provided for, protected under, or warranted by whistleblower or other provisions of applicable law or regulation.

#### **Assignment of Inventions**

I agree promptly to disclose to the Company any and all discoveries, inventions, developments, original works of authorship, software programs, software and systems documentation, trade secrets, technical data, and know-how that are conceived, devised, invented, developed or reduced to practice or tangible medium by me, under my direction or jointly with others in the course and scope of my employment by the Company, whether or not during normal working hours or on the premises of the Company, which relate directly or indirectly to the business of the Company or its affiliates (collectively, the "Business") and arise out of my employment with the Company (hereinafter "Inventions").

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I hereby assign to the Company (or its designated affiliates) all of my right, title, and interest to the Inventions and any and all related patent rights, copyrights, and applications and registrations therefor. During and after my employment, I shall cooperate with the Company, at the Company's expense, in obtaining proprietary protection for the Inventions, and I shall execute all documents that the Company shall reasonably request in order to perfect the Company's (or its designated affiliates') rights in the Inventions. I understand that, to the extent this Agreement shall be construed in accordance with the laws of any state which limits the assignability to the Company of certain employee inventions, this Agreement shall be interpreted not to apply to any such invention that a court rules or the Company agrees is subject to such state limitation.

I acknowledge that all original works of authorship made by me within the scope of my employment that are protectable by copyright are intended to be "works made for hire", as that term is defined in Section 101 of the United States Copyright Act of 1976 (the "Act"), and shall be the property of the Company, and the Company shall be the sole author within the meaning of the Act. I hereby waive all claims to moral rights in any Inventions. I further represent that there are no inventions made, conceived or first reduced to practice by me, under my direction or jointly with others prior to my employment with the Company.

### **Restrictive Covenants**

I acknowledge and agree that: (1) my position is a position of trust and responsibility with access to Confidential Information; (2) the Confidential Information, and the relationship between the Company, its affiliates, and the employees and customers of each, are valuable assets of the Company that may not be used for any purpose other than the Business; (3) the names of any customers of the Company or its affiliates are considered Confidential Information that constitutes valuable, special, and unique property of the Company; (4) customer lists and customer information that have been compiled by the Company or its affiliates represent a material investment of the Company's time and money; (5) the Company will invest its time and money in the development of my skills in the Business; and (6) the restrictions contained in this herein, including without limitation the restrictive covenants set forth in this Agreement, are reasonable and necessary to protect the legitimate business interests of the Company and its affiliates, and they will not impair or infringe upon my right to work or earn a living when my employment with the Company ends.

I acknowledge that (1) the markets served by the Company are intended to be national in scope and not dependent on the geographic location of the executive personnel or the businesses by which they are employed, and (2) the below covenants are manifestly reasonable on their face. The Company and I expressly agree that such restrictions have been designed to be reasonable and no greater than is required for the protection of the Company and are a significant element of the consideration hereunder. If the final judgment of a court of competent jurisdiction declares that any term or provision contained herein is invalid or unenforceable, the Company and I agree that the court making the determination of invalidity or unenforceability shall have the power to reduce the scope, duration, or area of the term or provision, to delete specific words or phrases, or to replace any invalid or unenforceable term or provision with a term or provision that is valid and

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enforceable and that comes closest to expressing the intention of the invalid or unenforceable term or provision, and the covenants and agreements contained herein shall be enforceable as so modified to cover the maximum duration, scope, or area permitted by law.

#### *Non-Solicitation of Customers*

I agree that, while I am employed by the Company and for a period of two years following any termination or cessation of such employment (such period, the "Non-Interference Period"), I shall not solicit, divert, or take away, or attempt to divert or take away, the business or patronage of any of the referral sources, clients, customers, or accounts of the Company for the purpose of selling or providing any products or services competitive with the Business.

#### *Non-Solicitation and Non-Hire of Employees*

While I am employed by the Company and during the Non-Interference Period, I will not, directly or indirectly, for my benefit or for the benefit of any person other than the Company, (1) solicit or assist any person to solicit, recruit, or induce any officer, director, Executive Chairman, executive, employee or consultant of the Company or its affiliates to (a) terminate his or her employment or relationship with the Company or its affiliates, or (b) work for any other person, or (2) hire or cause to be hired any person who is then, or who will have been at any point in time during the Non-Interference Period, an officer, director, Executive Chairman, executive, employee, or consultant of the Company or its affiliates.

#### *Non-Competition*

While I am employed by the Company and during the Non-Interference Period, I will not engage or participate, directly or indirectly, as principal, agent, executive, director, proprietor, joint venturer, trustee, employee, employer, consultant, stockholder, partners, or in any other capacity whatsoever in the conduct or management of, or fund, invest in, lend to, own any stock or any other equity or debt investment in, or provide any services of any nature whatsoever to or in respect of any business that is competitive with or in the same line of business as the Business in the United States, provided that nothing in this Agreement shall prohibit me from being passive beneficial owner of less than two percent of the outstanding stock of any publicly-traded corporation.

#### **Separate Obligations**

I hereby acknowledge that the foregoing obligations are separate and distinct (and that I have received or will receive separate consideration for the foregoing obligations) from and not in derogation of any obligations I have undertaken in connection with any other agreements between myself and the Company.

#### **Other Agreements**

I hereby represent to the Company that I am not bound by any agreement or any other previous or existing business relationship that conflicts with or prevents the full performance of

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my duties and obligations to the Company (including my duties and obligations under this or any other agreement with the Company) during my employment. All existing business relationships and agreements that I have with persons other than the Company are set forth on Schedule A hereto.

### **General**

This Agreement may not be assigned by either party, except that the Company may assign this Agreement to its affiliates or in connection with the merger, consolidation or sale of all or substantially all of its business or assets. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their respective successors and other legal representatives and, to the extent that any assignment hereof is permitted hereunder, their assignees. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. This Agreement may be executed by facsimile or electronically transmitted signature (e.g., portable document format), and such signatures shall be deemed to be originals.

This Agreement supersedes all prior agreements, written or oral, with respect to the subject matter of this Agreement. This Agreement may be changed only by a written instrument signed by both parties hereto.

In the event that any one or more of the provisions contained herein shall, for any reason, be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provisions of this Agreement, and all other provisions shall remain in full force and effect. If any of the provisions of this Agreement is held to be excessively broad, it shall be reformed and construed by limiting and reducing it so as to be enforceable to the maximum extent permitted by law. I agree that should I violate any obligation imposed on me in this Agreement, I shall continue to be bound by the obligation until a period equal to the term of such obligation has expired without violation of such obligation.

No delay or omission by the Company in exercising any right under this Agreement will operate as a waiver of that or any other right. A waiver or consent given by the Company on any occasion is effective only in that instance and will not be construed as a bar to or waiver of any right on any other occasion.

I acknowledge that the restrictions contained in this Agreement are necessary for the protection of the business and goodwill of the Company and the Company's legitimate business interests, are reasonable for such purpose, and are reasonable and valid in geographical and temporal scope and in all other respects and not overly broad or unduly burdensome. I agree that any breach of this Agreement by me will cause irreparable damage to the Company and that, in the event of such breach, the prevailing party in any such enforcement action shall be entitled, in addition to monetary damages and any other remedies available to the prevailing party under this Agreement and at law, to equitable relief, including injunctive relief, and to payment of all costs incurred by the prevailing party in enforcing or defending the provisions of this Agreement, including reasonable attorneys' fees and costs. I agree that should I violate any obligation imposed

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on me in this Agreement, I shall continue to be bound by the obligation until a period equal to the term of such obligation has expired without violation of such obligation.

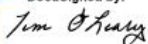
This Agreement shall be construed as a sealed instrument and shall in all events and for all purposes be governed by, and construed in accordance with, the laws of the State of Georgia without regard to any choice of law principles that would dictate the application of the laws of another jurisdiction.

*[Signature Page Follows]*

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Execution Version

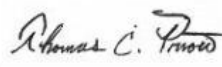
**I HAVE READ ALL OF THE PROVISIONS OF THIS EMPLOYEE CONFIDENTIALITY, ASSIGNMENT OF INVENTIONS, AND NON-SOLICITATION AGREEMENT AND I UNDERSTAND AND AGREE TO EACH OF SUCH PROVISIONS EFFECTIVE AS OF THE DATE FIRST SET FORTH ABOVE.**

DocuSigned by:  
  
5552A96422F049F...

**Timothy O'Leary**

*Acknowledged and Agreed to by:*

**Priority Technology Holdings, Inc.**

By:   
Name: Thomas C. Priore  
Title: President and CEO



**Exhibit B**

**Form of Release**

[DATE]

Priority Technology Holdings, Inc.  
Attn: General Counsel  
2001 Westside Parkway, Suite 155  
Alpharetta, GA 30004  
(together with its affiliates, the "Company")

Except as set forth in the Employment Agreement by and between myself (the "Employee" or "I") and the Company dated as of \_\_\_\_\_ (the "Employment Agreement"), I am entitled to no severance or termination payment or benefits. I acknowledge the Company has no legal obligation to provide me with the benefits and consideration outlined in the Employment Agreement except as part of this release letter and in consideration for my signing of this release letter. I have been notified of my right to review this release letter with counsel, and I have received, if I so chose, legal advice concerning this release letter.

**General Release.** Employee acknowledges that the Company has no legal obligation to provide Employee with these benefits except as part of the Employment Agreement and in consideration for Employee signing this release letter and the waiver and release of claims contained herein. In return for these benefits, Employee irrevocably and unconditionally releases the Company and all affiliated companies, predecessors and successors of each and each such entity's officers, directors, employees, agents, attorneys or insurers in their individual and representative capacities (collectively referred to as the "Company Parties") from any and all claims, causes of action, complaints, damages, liabilities and expenses whatsoever, whether known or unknown, direct or indirect, at law or in equity and whether sounding in contract, tort or other theory (collectively, "Claims") that Employee may have now, have had in the past or have in the future for or by reason of any matter, cause or thing whatsoever that has happened, developed or occurred on or before the date hereof, including without limitation in connection with Employee's employment or termination of employment with the Company. This release of the Company includes any Claims that Employee might have for re-employment or for additional compensation or benefits (except as specifically stated below), and applies to Claims that Employee might have under federal, state or local law or ordinance dealing with employment, contract, wage and hour, tort, or civil rights matters, including, but not limited to, applicable local and state civil rights matters, including, but not limited to, applicable local and state civil rights laws or wage payment laws, Employee Retirement Income Security Act, Title VII of the Civil Rights Act of 1964, the Civil Rights Acts (42 USC § 1981-1988), the Civil Rights Act of 1991, the Age Discrimination in Employment Act of 1967 (the "ADEA"), Section 806 of the Sarbanes Oxley Act of 2002 and any other Claims alleging retaliation of any nature, the Vietnam Era Veterans Readjustment Assistance Act, the Uniformed Services Employment and Reemployment Rights Act of 1994, the Older Workers Benefit Protection Act, the Equal Pay Act of 1963, the Rehabilitation Act of 1973, the Americans

with Disabilities Act of 1990, the Equal Pay Act of 1963, the Fair Labor Standards Act, sections 503 and 504 of the Vocational Rehabilitation Act, the Family and Medical Leave Act, Executive Order 11246, and the Consolidated Omnibus Budget Reconciliation Act of 1985 (“COBRA”), all as amended from time to time, together with all laws and regulations promulgated thereunder. Employee represents that there are no claims, complaints or charges pending against the Company in which Employee is a party or complainant, or any unasserted Workers’ Compensation claims. Employee further agrees not to institute any Claim to challenge the validity of this release or the circumstances surrounding its execution. This is a general release, including a waiver of Claims for age discrimination under federal and state statutes, such as the ADEA. Employee understands the waiver and release of claims does not affect rights or claims arising under the ADEA or the Older Workers Benefit Protection Act after the date of the execution of this release letter.

**Covenant Not to Sue.** Employee represents and warrants that Employee has not filed any Claims against the Company or any of the Company Parties with any local, state or federal court or administrative agency. Employee agrees and covenants not to sue or bring any Claims against the Company or any of the Company Parties with respect to any matters arising out of or relating to Employee’s employment with the Company or separation from the Company, or any Claims that as a matter of law cannot be released, such as under workers’ compensation, for unemployment benefits or any Claims related to the Company’s future involvement with, if any, Employee’s 401(k)/retirement plans with the Company. Except as set forth herein, in the event that Employee on Employee’s behalf institutes any such action, that Claim shall be dismissed upon presentation of this release letter, and Employee shall reimburse the Company for all legal fees and expenses incurred in defending such Claim and obtaining its dismissal.

**Exclusion.** Nothing in this release letter shall preclude Employee from filing a charge or complaint, including a challenge to the validity of this release letter, with the Equal Employment Opportunity Commission or any state anti-discrimination agency or from participating or cooperating in any investigation or proceeding conducted by any of such agencies. In the event that a charge or complaint is filed with any administrative agency by Employee or in the event of an authorized investigation, charge or lawsuit filed by any administrative agency, Employee expressly waives and shall not accept any monetary awards or damages, costs or attorneys’ fees of any sort therefrom against the Company or any of the Releasees.

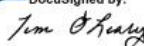
**Waiting Period.** I understand I have a period of up to 21 days to consider this release letter and that I have been advised to speak with an attorney. I agree this release letter is written in a manner that I understand what I am releasing. I understand that this release must be signed no later than 21 days from the date first set forth above for me to be entitled to the benefits of the Severance Package (as defined in the Employment Agreement). I agree that upon signing this release letter I become bound by its terms unless I revoke the release contained herein. I understand I may revoke the release contained herein within seven days after signing it; and that, unless I so revoke it, the release contained herein will be fully effective seven days after I have signed it. Once this release letter is fully effective, the Severance Package will be forwarded by U.S. mail according to the schedule in the terms of the Employment Agreement.

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Yours truly, 10/4/2022

Date: \_\_\_\_\_

DocuSigned by:  
  
5552A86422F049F...

Signature: \_\_\_\_\_

Print Name: Timothy O'Leary

**Exhibit D**

**Form of Restricted Stock Unit Award Agreement**

[to be attached]

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**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO  
EXCHANGE ACT RULE 13a-14(a) AS ADOPTED PURSUANT TO  
SECTION 303 OF THE SARBANES-OXLEY ACT OF 2002**

I, Thomas C. Priore, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Priority Technology Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 10, 2022

\_\_\_\_\_  
/s/ THOMAS C. PRIORE  
Thomas C. Priore  
*Chief Executive Officer and Chairman*  
*(Principal Executive Officer)*

**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO  
EXCHANGE ACT RULE 13a-14(a) AS ADOPTED PURSUANT TO  
SECTION 303 OF THE SARBANES-OXLEY ACT OF 2002**

I, Timothy M. O'Leary, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Priority Technology Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 10, 2022

/s/ TIMOTHY M. O'LEARY

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Timothy M. O'Leary  
Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Priority Technology Holdings, Inc. (the "Company") for the quarter ended September 30, 2022 as filed with the Securities and Exchange Commission (the "Report"), each of the undersigned, on the dates indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

November 10, 2022

/s/ THOMAS C. PRIORE

Thomas C. Priore  
*Chief Executive Officer and Chairman*  
*(Principal Executive Officer)*

November 10, 2022

/s/ TIMOTHY M. O'LEARY

Timothy M. O'Leary  
*Chief Financial Officer*  
*(Principal Financial Officer)*

The foregoing certifications are being furnished solely pursuant to 18 U.S.C. § 1350 and are not being filed as part of the Report on Form 10-Q or as a separate disclosure document.